## Thatcher Reorganizes Cabinet In Bid to Cut Unemployment

By Harvey Morris

LONDON - Prime Minister Margaret Thatcher reorganized her 22-member cabinet on Monday in an apparent effort to reduce Britain's record unemployment and strengthen her Conservative Par-ty's position for the next general

The changes included the portfo-lios of employment, home affairs and trade and industry and brought a new man to the Northern Ireland Office at a time of crucial negotiations with the Irish Repub-

As part of a strategy to bolster the declining popularity of the Conservatives, Mrs. Thatcher transferred Trade and Industry Secretary Norman Tebbit to the party chairmanship, a key public

relations post. Mr. Tebbit was injured in an Irish guerrilla bomb attack during the Conservative Party meeting last year. The attack left his wife para-

The Conservative Party chairman, John Gummer, was moved to a relatively junior job at the Agriculture Ministry.

Mr. Tebbit was replaced by Leon Brittan, the home secretary, as part of a restructuring that government sources said was designed to reduce the number of unemployed in the remaining years of Mrs. Thatcher's second term, which ends in 1988.

Unemployment in Britain stands at a record 13.4 percent, representing 3.25 million unemployed.

cence from cancer surgery, re-

In a speech at a stop here in

Harry S. Truman's hometown on

Mr. Reagan declared that his tax

plan is opposed by "the people who

have a vested interest in the status

Latin name for the mess our tax

structure is in," adding: "Those

vested interests just hate it when we

talk about reform, and they loved it

when they thought I was laid up

back, and rarin' to go, up for the

battle that has only just begun."

Well," Mr. Reagan said, "I'm

Recalling Truman's days as a

county judge in Independence, Mr.

Reagan related a story that Tru-

man once told about a blacksmith

he was prejudiced against the de-

fendant, the juror replied, "Oh, no,

judge. I think we ought to give the

bum a fair trial first and then string

take our current tax system out and

string it up," Mr. Reagan said.
The present system, he declared, penalizes families, hinders econom-

ic growth and is not progressive,

despite the contentions of some op-

ment completed a study on the tax-

es paid by those in the top brack-

ets," the president said. "It was not

a pretty sight. True, nearly half paid the heavy tax, but a sizable

number took advantage of the so-

"In the year 1983 there were

called loopholes and tax shelters.

260,00 persons who had incomes

from all sources of a quarter of a

million dollars a year or more. Al-

most 30,000 of them paid virtually

democracy like ours, it's hard for us

to get worked up and united over

like a sensational murder."

But Mr. Reagan said that "in a

nething unless it's truly dramatic

nothing at all."

E ...

الخالم

"Recently the Treasury Depart-

ponents of his proposed overhaul.

Let me tell you why we ought to

When the judge asked the juror if

serving on a Missouri jury.

and out of action.

He defined "status quo" as "a

'Reagan 'Rarin' to Go'

In Tax Revision Battle

INDEPENDENCE, Missouri — sational murder — it's more like a

President Ronald Reagan, saying daily mugging and we've learned to he is "rarin' to go" after convales- live with it," he said.

turned Monday to his campaign for fice for more than a dozen years

tax revision, urging Americans to now with roughly three years and

"take our current tax system out four months to go — the Lord

his way back to Washington from a are no more elections for me, and,

three-week California vacation, therefore, no need for political con-



Margaret Thatcher

Lord Young, a former business-man who was brought into the government a year ago with special responsibility for job creation, was promoted to employment minister with additional powers for promoting private enterprise.

Mr. Brittan's place at the Home Office was taken by Douglas Hurd, a former diplomat who laid the oundwork for a new peace initiative as Northern Ireland secretary.

Tom King, the former employ-ment secretary, will replace Mr. Lord Young, whose promotion appeared to be the key move in the

reorganization, was also given the task of heading a program of urban renewal in Britain's decaying inner city areas as well as responsibility for promoting small business.

Three ministers were dropped from the cabinet: the chief treasury secretary, Peter Rees; the environ-

"Well, our tax code is not a sea-

"It's true I've been in public of

"Since the Constitution limits a

president to only two terms, there

siderations in any decision I'm

"Like you I'll be living with ev-

erything we do in these next few

years here in Washington," he add-

ed. "That's why I want tax reform

The speech was the first Mr.

having a section of his colon re-moved in a cancer operation July 13. He spoke at a \$1,000-a-plate

Republican fund-raising dinner in Los Angeles on Aug. 22 and also made a few brief remarks at a press

The president has struck observ-

ers as brisk and vigorous, aithough not as tan as usual for this time of

year. He had a patch of skin cancer

removed from his nose recently,

and his doctors advised him to cut

down exposure to the sun. He says

Mr. Reasan plans a speech on

behalf of his tax plan in Raleigh,

North Carolina, on Thursday, and

aides say he will make about one

speech a week on the subject in

September and October, attempt-

ing to counter congressional resis-

He gave a preview of his approach in his radio address on Sat-

urday, saying, "Let's go forward by

cutting income tax rates again and

building opportunity." Mr. Rea-

gan's tax plan would reduce taxes

for some and raise them for others.

sending Congress a set of revisions

to the tax plan, to make up what the

Joint Committee on Taxation says

would be a \$25-billion loss in reve-

nue. Treasury officials are to meet

with members of the Ways and

Means Committee of the House of

Representatives on Saturday and

Sunday to discuss the changes.

The Treasury Department is

tance to the plan.

party in Santa Barbara.

called on to make."

for all of us."

ment minister, Patrick Jenkin, and Lord Gowrie, the arts minister.

Succeeding Mr. Jenkin is Ken-neth Baker. Mr. Rees was replaced by John MacGregor. Lord Gowrie also was the chancellor of the duchy of Lancaster, a cabinet post. Mr. Tebbitt will assume that title; Lord Gowne's responsibilities for the arts will be taken over by Rich-

Mrs. Thatcher's appointments did not include Cecii Parkinson, who resigned as trade minister in 1983 after his former secretary revealed that she was pregnant with

Sports Minister Neil Macfarlane said earlier that he was resigning. His replacement has not been

#### ■ Mirror Strike Is Settled

Printers at the Mirror Group newspapers voted Monday to accept a proposed settlement in a oute that has kept Britain's second largest daily, the Mirror off the street for more than a week, The Associated Press reported.

The dispute between Mr. Maxwell and the National Graphical Association arose last month when he announced plans to shift publication of The Sporting Life, Britain's leading horse-racing daily, from Fleet Street to a suburban

Management said that under the agreement, the Sporting Life would not resume production at Mirror Group headquarters in London, and 300 people would be shifted

3 Ex-Aides

Say Summit

Imperils U.S.

By David S. Broder

Washington Past Service

who have occupied leading U.S. governmental positions in defense

and national security under both Republicans and Democrats dur-

ing the past 25 years say the Gene-va summit and arms control talks

present a serious danger and a lim-

Robert S. McNamara and James

defense. Brent Scowcroft was a na-

were cautious in assessing pros-

Making a joint appearance Sat-

urday at the American Political

Science Association, all said the

fate of the summit lies largely in the

president's use of his Strategic De-

fense Initiative as a bargaining

Mr. Scowcroft, an adviser in the

Nixon and Ford administrations

and former head of a bipartisan

commission for Mr. Reagan on the

MX missile, said the president's

emphasis on a space-based missile

defense system also makes mem-

bers of the Atlantic alliance "ex-

Some allies fear that the Strate-

gic Defense Initiative's cost will di-

vert funds and attention from the

tremely apprehensive."

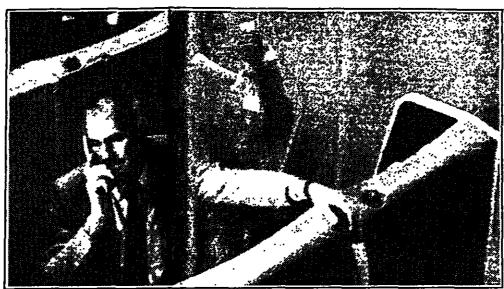
point. None expressed optimism.

ited opportunity for the Uni

NEW ORLEANS - Three men



Some South African mine workers prepared Monday to go down the shaft and start the day's shift despite a strike call at several mines by the National Union of Mineworkers.



A trader at the Johannesburg Stock Exchange confers with a client by telephone Monday as the exchange reopened after a three-day suspension ordered by the government.

## S. Africa Miners Fail to Rally to Call for Strike

DEELKRAAL, South Africa A strike called by black South African mine workers failed to attract large-scale support Monday and their leaders accused mining com-

panies of intimidating workers. In mixed-race areas around Cane Town, meanwhile, police using shotguns killed one person and wounded several others as new riots erupted. At least 30 persons were killed around Cape Town last

The police charged demonstrators at a school in the Malay district of central Cape Town and a car was set on fire in the same area, witnesses said. Elsewhere youths set up barricades, threw stones at cars and elashed with police who fired birdshot.

Cyril Ramaphosa, general secretary of the National Union of Mineworkers, said that of its 60,000 members called out at seven mines only about 10 percent had

But he said 17,000 other miners refused to work at three gold mines and three coal mines in sympathy with the union's wage dispute with

mine owners.

"We underestimated management preparedness on the mines where we were supposed to go out," said Mr. Ramaphosa. "The intensi-ty of intimidation was a lot higher than we expected."

Mr. Ramaphosa was shuttling between mines aboard a helicopter to assess response after the union's telephones failed just as the strike was due to start Sunday night.

He said that it was "a very strange coincidence that when we need the telephones most they are not working. The strike center is cut off from the workers who are not able to get news to us or instructions from us."

Gold Fields of South Africa, which owns the Deelkraal mine south of Johannesburg where a strike was not called, said produc-

a third of the 4,500 men on a shift

At least 13 mine workers have been injured, some in clashes with security personnel using rubber bullets and tear gas, mine officials said. Seven were hurt at the Beautix mine in Orange Free State province and six at Kloof, west of Johannes-

Twenty-three miners were arrested at Kloof for alleged intimidation. At least one armored car was seen from the air at Deelkraal

Continued rioting in black town ships across the country claimed two more lives overnight, the police

A black policeman shot to death a man in a crowd that attacked his home at KwaZakele township near Port Elizabeth in Cape province. In Sebokeng, south of Johannesburg, a black policeman was found stabbed to death, they added.

As the racial violence continued, a European fact-finding mission returned Monday from South Africa apparently convinced that European Community sanctions would not help end apartheid.

The mission, including the Luxembourg, Italian and Dutch foreign ministers and a European Commission representative, is due to report next week to community foreign ministers in Luxembourg who will have the final say.

A diplomat close to the mission said: "They will not recommend sanctions although it's up to the 10 to decide."

The Luxembourg foreign minis-ter and mission head, Jacques Poos, said any sanctions that the commu nity could impose would be of "secoud rate importance" compared with the pressures already faced by the South African government at home and abroad

The European Community,

## South Africa Central Bank Head Cuts Short U.S. Visit

By Bob Hagerry nal Herald Tribune

LONDON — The governor of R. Schlesinger were secretaries of South Africa's central bank cut tional security adviser. They all short a visit to the United States on Monday, apparently abandoning pects for arms control and the outan attempt to enlist U.S. government and hanking support for his come of the meeting in November Reagan had scheduled at a gatherbetween President Ronald Reagan
ing open to the general public since and the Soviet leader, Mikhail S. between President Ronald Reagan

country's financial crisis. A spokesman for the South African Embassy in Washington said that Gerhard de Kock, the head of the country's Reserve Bank, was "leaving shortly" and had called

In Johannesburg, meanwhile, the South African rand rose steeply against the dollar as trading opened for the first time since Tuesday, when the government closed financial markets in an attempt to stop the currency's

olunge. Bankers and financial analysts in London said that South Africa's declaration Sunday of a fouroff a press conference scheduled month moratorium on repaying leave the United States came as a Britain also appeared reluctant to for Tuesday. The spokesman gave principal on most foreign debts was surprise. It had been reported that provide financial support.

no reason for the departure, and it a major blow to the country, but he was to meet with the chairman was unclear where Mr. de Kock that the action probably was inev- of the U.S. Federal Reserve Board,

The question now, they said, is whether the government will make enough political reforms to regain the confidence of international bankers and investors. "A lot hangs on what happens

mist at American Express International Banking Corp. in London. The decision by Mr. de Kock to

now politically in South Africa," said Richard O'Brien, chief econo-

Paul A. Volcker. U.S. bankers and officials had shown little enthusiasm for meet-

ing with him or helping South Africa overcome its financial squeeze. We want to stay out of this as much as we can," a Reagan administration official said Sunday. Last week, Mr. de Kock met in

London with Robin Leigh-Pemberton, governor of the Bank of England, Britain's central bank. But The rand's sharp gain Monday had been expected in light of promises of heavy intervention in the market by the South African authorities. The government reintroduced Mooday a two-tier currency system that had been abolished in 1983. The system is designed to discourage foreign investors from pulling their funds out.

The commercial rand, now used for most external transactions. closed in Johannesburg at about 45.75 U.S. cents, up from the low of about 35 cents reached early last (Continued on Page 2, Col. 2)

### Mexicans **Seek Talks** On Debt

By Richard J. Meislin New York Times Service
MEXICO CITY — Mexico has announced that it will demand new

conventional defense of Western Europe, he said, while others think it will make obsolete the indepennegotiations with its foreign credident nuclear forces of Britain and tors in an effort to improve the terms of payment on its \$96-billion "The Europeans have always foreign debt.

feared either U.S. co-optation or abandonment," Mr. Scowcroft said, "and SDI has a unique capaci-ty to ignite both fears." President Miguel de la Madrid, in his annual state of the nation address Sunday, rejected "confrontation or repudiation of contracted obligations" as a solution to the He called the U.S. conservatives' reliance on space-based defense as country's foreign-debt problem. But he added, "We will insist on

simplistic in its own way as the advocacy by liberals of a nuclear the path of dialogue and negotiation and on the search for new Mr. Schlesinger, who headed the Defense Department and the Cen-

tral Intelligence Agency for periods in the Nixon and Ford administra-(Continued on Page 2, Col. 5)

formulas that satisfy, fairly and pragmatically, the real interests of the parties of the international economic system, making it clear that to pay it is necessary to grow." Mexico, the second-largest debt-

or in Latin America after Brazil. has gained high praise and credibility among foreign bankers for its performance in trying to resolve its debt problems, and is considered a leader among Latin American countries in debt-crisis negotiations. Nevertheless, the falling price of oil has caused worries that Mexico will be unable to meet loan payments.

A decision by the Mexican government that the terms imposed by the international financial commumity are no longer workable would be likely to complicate negotiations throughout Latin America, which as a whole owes about \$370 billion to foreign banks. A local representative for one

major U.S. bank said he believed that Mexico's announcement was an effort to "scare the bankers into living up to their side of the compromise" by providing Mexico with fresh funds in response to the country's attempts to alleviate its debt problems. "What they're saying is, 'Loosen

Miguel de la Madrid

up the purse strings now or face the consequences," he said, adding that Mexico probably had retrained from acting sooner to avoid copardizing the renegotiation of its principal payments, which was completed last week.

Mexican officials signed the second of two parts of a \$48.7-billion rescheduling agreement with more than 600 creditor banks on Thursday. Under the package, Mexico will pay interest at % percent over the London interbank offered rate for the period 1985-86, rising to 11/8 percent for 1987-91 and to 11/4 percent for 1992-98.

The banker also said that Mexico's move to seek new negotiations could mark an important change in the dynamic of the Latin American debt problem, since up to now those countries that had created problems for foreign banks were "the relatively nonimportant ones" with lower levels of debt.

While hewing to a line of austerity for three years has made Mexico popular with foreign banks, it has had a sharply negative effect on the government's popularity at home, according to political analysts. The government's concerns have

increased with the recent drop in the price of oil, Mexico's main export, which threatens to leave the (Continued on Page 2, Col. 7)

## The Malling of Main Street, USA

JEFFERSON COUNTY.

Colorado — The electronic dawn came precisely at 9 A.M., bathing the Orange Julius stand in a cool fluorescent glow and glis-tening off the designer frames in the counters at Royal Optical.

Along three miles (4.8 kilometers) of hallway, 195 store managers began raising their Roll-O-Matic auto-shutters, and a platoon of cookie, corn dog and KarmelCorn purveyors lit their

To the swelling strains of "Oh, What a Beautiful Morning" on the Muzak, a new day was breaking at Southwest Plaza, an enormous pentagonal shopping mall that floats above a vast sea of suburban homes in central Colorado like the battleship New Jersey at a convention of cances.

Before the end of the shopping day 13 hours later, about 30,000 people would pass through the Plaza, staying an average of 2.3 hours apiece. They would fill all 6,928 spaces in the sprawling asphalt parking lot, drop 150 pounds (68 kilograms) of pennies into the fountains around the mall's central "performance center," eat 1,000 Super Pretzels and purchase a half-million doilars' worth of goods and services ranging from diamonds to doorknobs, dental checkups to di-

It was just another day at the shopping mall, the place where much of America spends - literally and figuratively - its sum-

vorce settlements.

It is established sociological lore by now that giant shopping centers such as Southwest Plaza, a concrete hulk built in a style that might be called early airplane hangar, have become the social centers of American life, the new Town Halls and Main

But to the retailing and service industries the shopping center is,





'We put one shoe store here and another way over there. We want you to pass 35 more stores between the two. Hopefully, you'll drop 30 or 40 more bucks along -A shopping mall manager

the way.'

first of all, an amazing money all the shoes she needed at Kinmachine, the most powerful marketing mechanism ever devised. The secret of the American

shopping center is a phenomenon deliberately designed into every mail. It has been called the "Gruen transfer" in honor of retailing visionary Victor Gruen, who conceived the notion 30 years ago, and it was visible recently at Southwest Plaza minutes after the center opened for

A young woman wearing pink pedal pushers and tugging two small children marched rapidly down the corridor, resolutely ignoring the petting 200, the Dairy Cream, the Radio Shack and the House of Suede as she headed for Kinney's Shoes.

In marketing parlance, she was a "destination shopper," a consumer who had come to the mall with a specific purchase in

nev's. So she set off toward one of the mall's other shoe stores, a trip that took her past dozens of other merchants. Suddenly, she veered into Hickory Farms; from there, she

moved down the corridor to Waldenbooks. By the time she arrived at the next shoe store, her arms were full of purchases and each child was lapping at an ice cream cone. Just as Mr. Gruen intended,

the woman had been transformed from a destination shopper to an impulse shopper, which is the metamorphosis mall designers dream about.

"See, we put one shoe store here and another way over there," explained Marcella Cain. Southwest Plaza's exuberant operations manager. "We want you to pass 35 more stores between the two. Hopefully, you'll drop

But the woman could not find (Continued on Page 2, Col. 7)



Hurricane Elena swept into Mississippi on Monday, crushing buildings and causing other damage. Page 2

#### INSIDE

Israel said its navy would intercept ships anywhere in the Mediterranean to head off guerrilla attacks.

■ Indonesia's west Topor, is the

poorest end of one of the world's poorest islands. Page 6. BUSINESS/FINANCE

■ Nigeria's new leader said his government wanted to attract foreign investment. Page 15.

■ China published full balance

of payments figures for the first

Page 15.

time since 1949. ARTS/LEISURE

plauded by her father the prince, her sister the princess and Tout Monte Carlo. Page 13.

## Syria Said To Be Ready To Back Talks

On Lebanon BEIRUT - Syria will try to relaunch peace talks between Leba-non's Moslems and Christians, a

ing.
The party's vice president,
George Saadeh, said, Damascus has resolved to put an end to the war," Beirut newspapers reported. He made the statement after re-

senior Christian Phalangist Party

leader was quoted Monday as say-

turning Sunday from talks in Syria.
"Syria is seeking to bring about a
new conference of dialogue among the various Lebanese factions said Mr. Saadeh, who headed a Phalangist delegation to two days of talks with Vice President Abdel Halim Khaddam.

The independent Beirut daily An-Nahar, however, said the delegation was told that Moslem-Christian talks would be restarted only if adequate preparations were made to ensure their success.

Moslem parties, which formed a "national unity front" coalition with pro-Syrian Christian figures last month, have presented reform demands, but Christian parties have not yet announced a unified program for negotiations.

Meanwhile, a prominent sup-porter of the Palestine Liberation

Organization chairman, Yasser Arafal was seriously wounded Monday by unidentified gunmen at his home in the Ain el Helweh refugee camp near Sidon.

Security sources identified the wounded man as Hussein al-Haybi, one of four pro-Arafat leaders or-dered out of the southern port city by Sidon's Moslem civic and mili ua leaders in July.

The incident followed the assassination on Saturday of Mr. Arafat's chief deputy in Sidon, Mustafa Kassem Khalifa, by masked

#### gunmen in the camp.

persons, The Associated Press re- Monday. ported from Damascus.

The dissident Palestinian group led by Colonel Sayed Musa, also referring to his debts — in a letter known as Abu Musa, said in a in which he also refused to meet statement that the bomb exploded with a representative of West Gerin a bus station, killing or wound- many. ing a "large number of Zionists." Israeli police said the bomb exploded at a suburban bus stop.

#### Wreck of Titanic Reported Found By French Crew

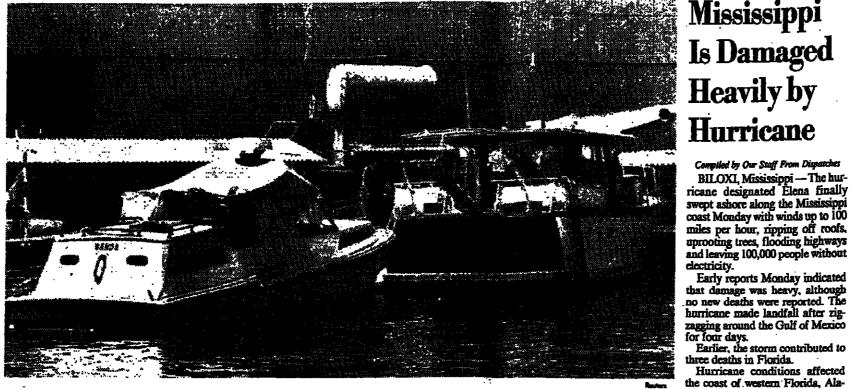
Compiled by Our Staff From Dispatches PARIS — The governmentoperated French Institute for Research and Exploitation of the Sea said Monday that a tion had discovered the wreck of the liner Titanic 560 miles off Newfoundland at a depth of more than 13,000 feet.

The announcement said that the wreck was positively identified by the French-made SAR submarine sonar system and American-made ARGO underwater cameras.

The Titanic struck an iceberg and sank on its maiden voyage in 1912, with the loss of 1.513 of about 2,200 crew members and

Ten millionaires were on board when the ship sank. Its strongroom was filled with valuables, including diamonds valued at \$7 million in 1912.

The U.S. Navy and the National Geographic Society helped to underwrite the expenses of the expedition. (AP, UPI)



Israeli Navy personnel in Haifa stood on two boats Mon- Palestinian guerrillas toward south Lebanon. The military day that were seized by the navy after carrying suspected command said the guerrillas intended to cross into Israel.

## Rabin Says Israeli Navy Will Act Against Guerrillas

By William Claiborne Washington Post Service

JERUSALEM - Defense Minister Yitzhak Rabin said Monday that the Israeli Navy would inter-cept vessels not only in territorial waters off the Israeli coast, but anywhere in the Mediterranean Sea to prevent guerrilla attacks.

Mr. Rabin said that Israel, having sealed its land borders, could expect a concerted effort by the Palestine Liberation Organization to land guerrillas from offshore. Israel, he said, had a right to prevent attacks on its citizens by essary, seizing ships in the high seas outside Israel's territorial limits.

The defense minister told an Israel Bonds delegation from the united States that he expected ellas in international waters in Fatah, the mainstream PLO factorial week. On Aug. 24, a yacht bound ratan, the mainstream PLO fac-tion headed by Yasser Arafat, to begin "an all-out effort to a recommendation of the state begin "an all-out effort to resume atrocities - murderous attempts to penetrate Israel and to kill in an indiscriminate way Israelis, Jews."

Mr. Rabin spoke after an Israeli Navy patrol intercepted a yacht carrying Palestinian guerrillas from cyprus to southern Lebanon last in a suspicious manner," British

intercepting, boarding and, if nec- weekend for what the Israeli De- and Greek crewmen were detained

It was the second interception of was captured. Two foreign crewmen, an American and an Austra-

lian, are being held for questioning. The Israeli military command said that in the most recent inci-

with a group of suspected Palestin-

ian guerrillas.

The military command said the said tornadoes had hit two schools Palestinians were members of serving as emergency shelters. The roof of one collapsed and injuries "Force 17," described as an elite guard commanded by Mr. Arafat, which recently moved to Jordan. were reported at one elementary school that housed 184 evacuees Mississippi's governor, Bill Al-lain, asked President Ronald Rea-

A command spokesman said that Fatah units specially trained in shore landings had been preparing for attacks inside Israel for over a year at camps in Algeria.

The spokesman said the PLO had obtained a number of speed-boats to use from southern Leba-

## Tiedge Says Situation Was 'Hopeless'

BONN - Hans Joachim Tiedge, ■ Jerusalem Bomb Wounds 5 West Germany's chief counterspy Syrian-backed Palestinian rebels until two weeks ago, wrote the claimed responsibility for a bombing near Jerusalem on Monday that Israeli police said wounded five situation, government sources said They said Mr. Tiedge gave the

explanation — he was apparently

The statement was in Mr. Tiedge's handwriting, one source said. Mr. Tiedge was known to have had financial and alcohol problems before he defected to East Germany on Aug. 19.

Despite the spy episode, West Germany announced Monday that East Germany's leader, Erich Honecker, promised to have all minemonth. East Germany reportedly cleared all automatic shrapnel guns

ed from Page 1)

week before the government tem-

porarily closed the market. Trading

Later, in London, the rand

South Africa was forced to delay

slipped back to around 43 cents.

its debt payments because many foreign banks, particularly U.S. in-stitutions, had begun demanding

repayment of short-term loans as

they matured rather than automati-

lion of foreign loans falling due within the next 12 months. Most

were made to local banks, which

African companies in need of for-

seen to be supporting the South African regime," said Quentin Pat-erson, an analyst at the London

stockbrokerage of Williams de Broe Hill Chaplin & Co.

Janto*r* de C*artier* 

OR ET ACIER.

AUTOMATIQUE, ETANCHE

ler mut de (artier)

There's no way banks can be

The country has about \$12 bil-

cally renewing them as usual.

was light and jittery.

mines in many frontier stretches.

A spokesman said that Mr. Houecker made his pledge during talks at the Leipzig trade fair on Sunday. East Germany also would ease restrictions on contacts between citizens of the two nations.

Military experts say East Ger-many has built more fences behind the border and improved electronic alarm systems. A government source said the

letter added to evidence that Mr. Tiedge's defection was a snap decision. Investigations so far had not found anything suggesting that he was a so-called mole planted earlier by the East German espionage service, the source added.

"There was clearly an accumulation of problems which could have fields removed from the border this caused a panic reaction," one source said.

South African Central Banker Leaves U.S.

Security sources have said that exposure.

from the border fences earlier this Mr. Tiedge had debts of more than year and was said to be clearing 100,000 Deutsche marks (\$34,000) and that final demand had been sent to his office for 35,000 marks.

Mr. Tiedge, 48, also had alcohol problems, and security sources say he may have feared his own dismissal as a security risk. Following the defection, Heribert Hellenbroich, the head of Bonn's secret service, was dismissed last week after Chancellor Helmut Kohl said he bore responsibility for allowing Mr. Tiedge to remain at his job.

The West German spokesman said that East Germany sought a meeting with Martin Winkler, an East German diplomat who, defected on Aug. 25. He indicated that Mr. Winkler had refused.

Bonn has denied any link between Mr. Winkler and the defection of Mr. Tiedge, but security sources have indicated that he was a West German agent and feared

"It's an unhappy development,

South Africal

#### the coast of Florida on Sunday and headed northwest with winds of Defies Plea of hour. winds began dropping after it hit land Monday and by midday were

ers Monday, and now is facing possible disciplinary measures for cooperating with the Conservative government, union sources said.

-member engineers' union came after the Trades Union Congress held an emergency meeting an hour before its annual conference, sources ty'a civil defense director, Hank

Union of Engineering Workers faces suspension or expulsion from the Trades Union Congress, a grouping of almost 100 unions, because it has indicated that it will continue to accept money from the government to finance balloting on such issues as strikes and leader-

the government of Prime Minister Margaret Thatcher.

retary of the congress, called the situation very serious. He added, "Nobody that I know wants any union -certainly not the engineering union - to go out of the TUC."

As well as providing state funds to assist union balloting, the laws prohibit sympathy action and give employers legal redress against

The engineers are backed by the 335,000-member electricians' union, whose leader, Eric Hammond, said his members would walk out if the other union were expelled

ressure to impose sanctions. in the congress over whether to try
Mr. Poos said opinion in South to live with the Thatcher laws — Africa was sharply divided, with some elements of which the opposieven black leaders concerned that tion Labor Party has indicated it sanctions could destroy the economight retain — or to preserve the my and make the country ungover- appearance of all-out opposition.

er, the congress has lost 2.4 million members and now claims 9.8 mil-

#### before power could be restored to all customers. In Florida, a spokesman for Gulf Power Co. said that 100,000 customers in the western panhandle and 59,000 west of Tampa had lost power as the storm passed there

In Florida, the hurricane washed away piers, swept away beaches and flooded homes.

Gordon Guthrie, director of the Florida Division of Emergency Management, said officials planned to fly over islands off Franklin County southwest of Tal-

Is Damaged

Hurricane

Compiled by Our Staff From Dispatches

swept ashore along the Mississippi

Early reports Monday indicated

Earlier, the storm contributed to

Hurricane conditions affected

and created fires throughout the burricane area by knocking down

Police in Gulfport, Mississippi,

gan to declare the state's coastal

counties a disaster area. He said

authorities would begin damage as-

sessments immediately. The state's

public safety commissioner, James

Roberts, said major roads to the Gulf coast were closed by high wa-

More than one million people

evacuated coastal areas of Florida, Alabama, Mississippi and Louisi-

ana after Elena reversed course off

125 miles (200 kilometers) per

The storm's highest sustained

down to about 75 mph. By after-

been discontinued along the coast.

County officials said there was ex-

tensive damage to vehicles when

"Preliminary indications are that

Frederick in 1979," Jackson Coun-

Turk, said of the Pascagoula area.

In the Pascagoula area, Jackson

Bob Chapman, a duty officer at the Emergency Management Agency, estimated that between 60,000 and 70,000 Mississippians had left

their homes. Louisiana state police estimated that 400,000 people had fled, and 175,000 had been ordered to evacuate the Alahama coast At various times 1.25 million were evacuated in Florida, although that included panhandle residents twice because they evacu-

ated twice, said Joy McIlwain, emergency management spokes-woman for the Department of Community Affairs. Governor Bob Graham lifted all mandatory evacnation orders Monday except for Escambia County.

On Sunday, Elena suddenly re-

versed course and headed northwest again at about 12 mph, and the National Weather Service imposed a new hurricane warning on lion. Even that figure represents 50 the central Gulf coast just days percent of the work force, far higher than most Western countries.

(AP, UPI)

#### **Ex-Aides Caution on Summit**

(Continued from Page 1) tions, expressed the most pessi-

mism concerning the summit "The return to Geneva has been

unalloyed blessing to the Soviet Union," he said, by allowing Moscow to put behind it two bad years in which it was a least of the problem, Mr. McNamara in which it was blamed for break-Flight 007 and the attempted assassination of Pope John Paul II. Mr. McNamara, defense secre-

tary in the Kennedy and Johnson more long-term potential in space defense research than the others if States and the Soviet Union have it led to a world "with weaker ofswitched positions since the 1967 summit in Glassboro, New Jersey, fense," said negotiation of such a with Mr. Reagan adopting the "distorted" view then argued by the Soviet Union that "nuclear defense



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is moral and nuclear offense im-

moral. All said that the United States should continue research on strate-

said, is that the administration's down of the previous arms talks, plans for the Strategic Defense Initiative would have us violating the tiative "would have us violating the terms of the Anti-Ballistic Missile Treaty very soon." Mr. Scowcroft, who said he saw

fensive weapons and stronger defense," said negotiation of such a transition in strategic power poses tude than the administration seems ready to undertake.

He said there are at least five different concepts of the Strategic Defense Initiative, and the administration has not by any means sorted out where it is going. .

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## WORLD BRIEFS

## Rebels, Hostage Die in Ecuador Raid

QUITO, Ecuador (AP) — Army commandos and police stormed a house Monday where four leftist guerrillas were holding a leading Ecuadoran banker hostage, and the guerrillas and their captive were killed in the ensuing gunfire, officials said.

The kidnappers were members of Colombian and Ecuadoran rebel groups, according to Washington Ruiz, the police chief of Guayaquil. The rebels had held Nahim Isaias in the Pacific coastal town since Aug. 7, demanding ransom and the chance to exchange him for unidentified people in Central America, officials said people in Central America, officials said.

Mr. Isaias owned one of Ecuador's biggest banks, Filanbance, a national television station and textile factories. He was also said to have interests in several Miami banks.

### Iraq Reports Another Raid on Kharg

BAGHDAD (Reuters) - Iraq said its air force raided Iran's Kharg Island oil terminal on Monday, dropping eight metric tons of explosives.

It was the fourth attack that Iraq has reported against Iran's main oil export terminal, in the northern Gulf, in the past 18 days. A military spokesman said the raid was intended to hinder repair efforts. Iranian officials have insisted that the three previous attacks caused

#### Fund-Raiser Fails Nicaragua Refugees

little damage to the terminal and did not seriously disrupt oil exports.

the coast of western Florida, Ala-WASHINGTON (AP) - Nicaraguan refugees got only a tiny fraction bama, Mississippi and southeast-em Louisiana, said Miles Lawrence of the \$219,525 collected on their behalf at an April fund-raising dinner attended by President Ronald Reagan, according to an internal audit of the National Weather Service in Consultants received over half the money. Tornadoes spinning off the erratic, slow-moving hurricane struck at least three shelters in Mississippi

The Nicaraguan Refugee Fund, which got direct White House help in arranging the April 15 event, said that costs totaled \$218,376. From the dinner and other revenues, the fund spent \$3,000 to ship relief supplies to

refugees in Central America. The audit follows an earlier disclosure that the refugee fund was started The audit follows an earner disclosure that the ranges that was a learner a year ago with the secret involvement of the Nicaraguan Democratic a year ago with the secret involvement of the Nicaraguan Democratic a year good that the largest U.S.-backed rebel group lighting to overthrow the Sandinist government in Managua. But fund officials said that no money and the secret involvement in Managua. has gone to the guerrillas.

#### Spain Joins European Fighter Project

MADRID (AP) - Spain will participate in the European fighter project despite French calls for a different, smaller French-Spanish aircraft, Prime Minister Felipe González has said.

Britain. West Germany and Italy signed an agreement for the construction of the European fighter on Aug. 2. The three nations gave France and Spain several weeks to reconsider their initial refusal to participate in the project, which was expected to bring \$30 billion worth of orders if all five countries

had taken part. Mr. González made his remarks in an interview with Xinhua, the Chinese news agency, which was released by his office prior to his trip this week to China and Japan. We would not like to see France left out," Mr. González said in the interview, parts of which were published in Spanish newspapers Sunday. "But at any rate, we are going



HARARE, Zimbabwe -- The death toll in a rebel attack in southern Zimbabwe last week has risen to 21, a police spokesman said Monday. He said that three more bodies, all of them children's, were found Sunday close to the scene of the attack on a cattle ranch near the farming town of Mwenezi on Thursday.

First reports of the attack, the worst since the insurgents launched their offensive in 1982, said that 18 persons had been killed and four-were injured. Security forces are searching for the rebels whom the government says are followers of opposition leader, Joshua Nkomo, who deales the

#### Rebels Say Angola Begins Offensive

LISBON (Reuters) — The Angolan guerrilla movement said Monday that government troops, directed by Soviet officers, have begun a major is anti-rebel offensive coinciding with a meeting of the foreign ministers of nonaligned countries this week in Luanda, the Angolan capital.

The National Union for the Total Independence of Angola, known as UNITA, said in a statement distributed in Lisbon that 18 Angolan Army brigades, some with Soviet advisers, were operating against UNITA strongholds in the east and southeast.

Angola has strongly denied allegations by UNITA that Soviet troops are taking part in operations against the rebels.

#### For the Record

The French Communist Party leader, Georges Marchais, met in the Kremlin Monday with the Soviet Leader, Mikhail S. Gorbachev, Tass

The death toll in Saturday's rail disaster in France rose to 43 Monday when a critically injured passenger died in hospital

Wee Kim Wee, 69, a former journalist and diplomat, was sworn in Monday as president of Singapore. He was unanimously elected by Parliament on Friday to the largely ceremonial post.

## Mexico to Seek Renegotiation

(Continued from Page 1)
country with little more foreign exchange than is needed to service its

risks in the face of possible losses of foreign exchange from exports of tourism or in the face of probable.

"We can no longer keep seeking more sacrifices from the people without offering them anything in

While the principal of Mexico's ments, or obtaining guarantees that debt has now been almost entirely restructured, to spread payments over the next 14 years, the total interest payments are still viewed as onerous in light of Mexico's fal-billion for interest alone.

ternational financial community, Mr. Silva Herzog already has bereturn," the country's finance min-gun discussing such measurers as ister, Jesús Silva Herzog, told for-capitalizing part of the interest on ister, Jesús Silva Herzog, told foreign bankers in New York, as he
signed the latest restructuring to the principal amount of the loan

According to members of the in-

increases in interest rates.

to lower Mexico's annual pay-Mexico will have a certain level of funds for development each year. The country's annual payments are estimated at \$10 billion to \$12

tering economic growth.

The measures are not as drastic as those amounced by Peru's new has been alleviated, but the solu-tion is not definitive," Mr. de la Madrid said before a joint session Madrid said before a joint session Madrid said before a joint session of Congress. "The interest payments are very high and involve tially the same intent.

## The Malling of Main Street

Until recently, it was all but holy writ in the shopping center business that the key to this phenomenon was size: big malls with long corridors lined with loss of stores to

The proof of that theory is represented by the malls known as "su-sented by the malls known as "super-regionals" with three or more.

watchword at Southwest Piaza, a clothing outlets.

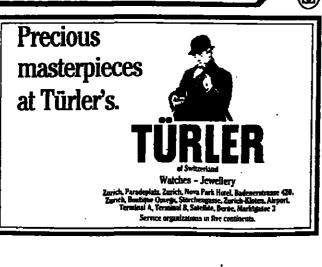
(Continued from Page 1)

30 or 40 more bucks along the way."

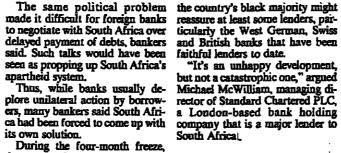
office tower housing dozens of law-yers, doctors, dentists and social workers and a string of three smaller peripheral malls that have sprung up on the edge of the 123-acre (49.5-hectare) complex like suburbs sprawling outward from a

create and feed the shopper's apperent (135,000 square meters) of shopping area — roughly equiva-lent to 108 floors of the Empire

major department stores as "an-chor" tenants and more than 150 it," said the mall manager, Dale "Bigger is better" is clearly the Flowers. It has two-dozen women's



Cartier



its own solution. the country has promised to seek agreement on a rescheduling of its short-term debt payments. South Africa said it would continue to

then lent the proceeds to South The episode demonstrates that South Africa's government cannot insulate itself from outside pressure, said Michael Coulson, an analyst at Phillips & Drew, another

painful for the government because it ruins South Africa's record of repaying its debts on time.

Some analysts argued that the country would be unable to borrow overseas for some time. Others contended that possible concessions to





■ Possible Talks With Rebels South African business leaders are expected to make an announcement about a possible meeting with representatives of the outlawed African National Congress, Agence France-Presse reported Monday from Johannesburg. The financial newspaper, Business Day, said a list had been compiled of leading South African businessmen who were expected to meet the organization to discuss South Africa's future.





## **Labor Chiefs** BLACKPOOL, England - Brit- noon, all hurricane warnings had ain's second largest trade union re-buffed an appeal from labor lead-

the sudden drop in air-pressure blew windows or Parts of U.S. Highway 90 along The appeal to the millionthe coast were blocked by water that surged over seawalls. the damage is more extensive than

The conservative Amalgamated Gulf coast power company offi-cials said it would be several days

The Trades Union Congress has ordered its unions not to cooperate with union reform laws enacted by

Norman Willis, the general sec-

such stoppages.

The crisis reflects a deep division

# In Mrs. Thatcher's years in pow-

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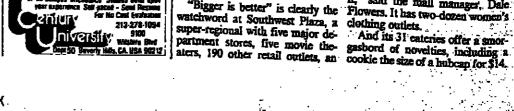
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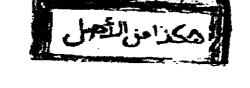
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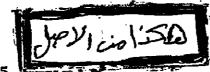
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## Proposals on U.S. Voting Act Hinder Challenges to Local Laws

By Robert Pear New York Times Service WASHINGTON — The Reagan administration has developed new rules for enforcing the Voting Rights Act that would make it more difficult for black and Hispanic people and other minority groups to challenge state and local election laws as discriminatory.

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The rules define the standards that the Justice Department uses in deciding whether to approve changes in local election laws and

counties with a history of discrimi- groups worse off if the Justice De- Committee for Civil Rights Under Court for the District of Columbia

proving that it results in discrimination. Under current rules, local officials must prove that voting laws are not discriminatory.

nation must obtain approval from partment concludes that such "retthe department or the U.S. District rogression" is unavoidable.

Law and others who say the new rules would weaken enforcement of victims of discrimination, rather legislature. Blacks filed suit to Attorney General Edwin Meese voting rights.

before they put into effect any 3d said the new rules, which are set change in local election laws.

3d said the new rules, which are set to go into effect at the end of the to go into effect at the end of the the Joint Center for Political Stud-The proposed new rules say that year, were needed to make the de- ies, a research institute that specialin certain cases, the person or partment's procedures conform izes in issues affecting blacks, said group opposing a change in local with court decisions and changes in that shifting the burden of proof in election law will bear the burden of the Voting Rights Act made by young rights cases would be an the Voting Rights Act made by voting rights cases would be an "extraordinary departure" from

Under the law, certain states and Under the law, certain states and permit changes that make minority Educational Fund, the Lawyers natory.

Frank R. Parker, an attorney at However, the proposals have longstanding practice. For 20 been vigorously criticized by the years, he noted, local officials have League of Women Voters, the Mexborne the burden of proving that a

The new rules, he said, would the Supreme Court, involves reapthan on the perpetrators."

Justice Department officials said the revised rules would be published in the Federal Register, probably in November, and would take effect 30 days later.

The new rules are not directly related to the voting rights case in which Senator Robert J. Dole, a Kansas Republican, and nine other members of Congress filed a brief Friday opposing the Reagan ad-

ment in 1982. The new rules would narrow the way the law is enforced as it applies to special elections to fill vacant offices and to redistricting plans prepared by local officials in re-

approved by the Justice Depart-

sponse to court orders. The rules say that changes ordered by a federal court are not subject to the requirement that they be cleared in advance in Washington. In a typical such case involving redistricting, the court either di-rects local officials to adopt a new redistricting plan or chooses a plan from among several submitted by participants in the litigation.
The Supreme Court has held that

"the preclearance requirement of the Voting Rights Act is applicable" in such cases when the redis-tricting plan was prepared by local officials and reflects their "policy choices." A spokesman of the Mexican American Legal Defense Fund said

ate a "dangerous loophole" permitting local governments to circumvent the requirement for advance clearance of redistricting plans. Under the Voting Rights Act, local officials seeking approval of a

new election law must show that it ney general may approve changes that have an adverse effect on it causes a "significant reduction in members of a minority group if the a jurisdiction's minority popula"retrogression" is "unavoidable." tion percentage." satellites that Hughes leases to the navy for global military communication.

block the state plan, which was-

Edwin Meese 3d

A change is retrogressive, according to the Supreme Court, if it makes members of a minority land Tuesday morning at Edwards group worse off "with respect to Air Force Base in California. their effective exercise of the electoral franchise,"

the proposed new rules would cre-American Civil Liberties Union, tionary orbit above the Earth. said: "There is no such thing as

group. The new rules say the attor- general might object to a city's annexation of surrounding territory if

## **Landing Set** For Shuttle As Satellite Fires Its Jets

CAPE CANAVERAL, Florida Mission Control in Houston told the astronauts aboard the U.S. space shuttle Discovery on Monday that the \$85-million U.S. Navy communications satellite that they repaired in space had fired its steering jets on a command from the ground and appeared to be work-

Earlier Monday a ground station checked out the satellite and found its batteries and other systems in

working order.

The satellite's first real test is a rocket firing set for Oct. 29, follow-Laughlin McDonald, director of ing weeks of testing. If successful, the Southern regional office of the the craft will be propelled to a sta-

Hughes Communications Inc unavoidable retrogression. The attorney general can always avoid it in for the salvage effort on the by objecting to a discriminatory Syncom-3 satellite.

If Syncom-3 works following the The new rules say the attorney October firing sequence, insurance general will object to a redistricting companies, which paid Hughes "does not have the purpose and will plan if it results in a "significant \$84.7 million for the April loss of not have the effect" of discriminatreduction of minority voting the satellite, will share revenues ing against members of a minority strength." Likewise, the attorney that Hughes receives from operat-

Syncom-3 is one of a series of

## Critics Say U.S. Is Easing Enforcement of Affirmative Action

By Kenneth B. Noble penalty for violating the federal has also declined from 4,336 in fis- der secretary for employment stanguidelines on affirmative action. cal 1980, to 211 in the first six dards and head of the compliance New York Times Service

WASHINGTON — While the administration used that power 13 - ing to statistics from the Labor De-Reagan administration is moving times in four years.

Also, the number of administrational four years.

Also, the number of administrational four years. firmative action for federal contractors, the Labor Department has quietly made deep cutbacks in its civil rights groups, economists and even some officials of the depart-

Since 1968, under affirmative action, thousands of government contractors have been required by executive order to hire and promote blacks, women and Hispanic people in rough proportion to the num-ber of available, qualified candidates in a given labor market.

Recently, the department debarred a company from bidding on

tive complaints filed against com- forcement in the administration in false." She said officials "are told panies by the department, which supervises the program involving enforcement efforts, according to federal contractors, has declined search civil rights groups, economists and from 53 in the fiscal year 1980, to ployed. 18 in the first six months of fiscal piled by Women Employed, an organization of working women the government. based in Chicago. Department officials did not dispute the group's "but it just doesn't be the group's but it just doesn't be the group but it just doesn't but it just doesn't but it just doesn't be the group but it just doesn't bu

> And the amount of back pay firms creating problems, unless awarded workers in affirmative action cases has fallen substantially, "The message being sent to the from \$9.3 million in 1980, to about \$2 million in the first six months of there's no longer anything to fear," this fiscal year. The number of peo- she said.

government contracts, the ultimate ple receiving back-pay settlements

Critics point out that the Carter mouths of this fiscal year, accord- office, said reports that political partment and Women Employed. "There's been very weak en-

terms of any sanctions being ap- that if they can make the case, we plied," said Nancy B. Kreiter, re-search director of Women Em-The White House staff has draft-

"It's possible," she continued, "but it just doesn't seem likely that all of a sudden there are a lot fewer

Susan R. Meisinger, deputy un-

appointees in the department had sought to impede the agency's en-forcement efforts were "absolutely

ed an order awaiting President 18 in the first six months of fiscal She said under the Carter admin-Ronald Reagan's signature that 1985, according to statistics comistration, 13 companies were would forbid the Labor Departbarred from doing business with ment from using statistical evidence to measure contractors' compliance with general prohibitions against discrimination, which the department has for years used to

> were discriminating Critics have characterized the affirmative action requirements as contracting community is that misguided and have said that they harm the intended beneficiaries.

help assess whether contractors

Labor Department officials say the number of companies reviewed by the compliance office each year has more than doubled since the Carter administration, from 2,410 in fiscal 1979, to 5,025 in the fiscal

Sharon Spigelmyer, director of human resources and equal oppor-tunity for the National Association of Manufacturers, a trade association representing 13,600 companies, said the increase in compliance reviews had had a substantial positive effect on businesses. "They take those reviews sen-

ously, and it keeps them on their toes," she said.

However, there is no universally accepted measure of whether the existing rules are working to precreate needless paperwork and of-vent job discrimination.

change."

## Today, more safety for cars means more electronics. And today, electronics in cars means BMW.

BMW recognised both the need and the potential for electronics in the quality car of the future much earlier than any other manufacturer.

And that's why it's hardly surprising to learn that BMW exploits their ability to solve complex technical problems more comprehensively than anyone else. And this doesn't just apply to engine electronics or to advanced monitoring, warning and information systems. It also embraces the vital area of safety. And as a result, BMW has acquired a degree of know-how that ensures quicker and more reliable solutions to tomorrow's as well as today's problems.

One example of this extensive know-how is the field of sensor technology, which enables data on the numerous mechanical and thermal functions of a car to be translated and relayed as intelligible information to the car's electronic control systems. Without the reliability and dependability of this sensor technology, many crucial safety features, such as ABS anti-lock braking and the new Airbag system, would be inconceivable.

The Airbag system on the BMW 7-Series: automatically better protection.

The Airbag is the ideal, logical extension of a car's seat-belt restraint system. It ensures even greater protection for the driver in the event of a head-on collision. The moment the force of a frontal impact reaches an exactly defined level, a nylon airbag - concealed beneath the safety padding of the steering column - is automatically inflated by a special gas mixture in the minutest fraction of a second (approx. 30 millisec.).

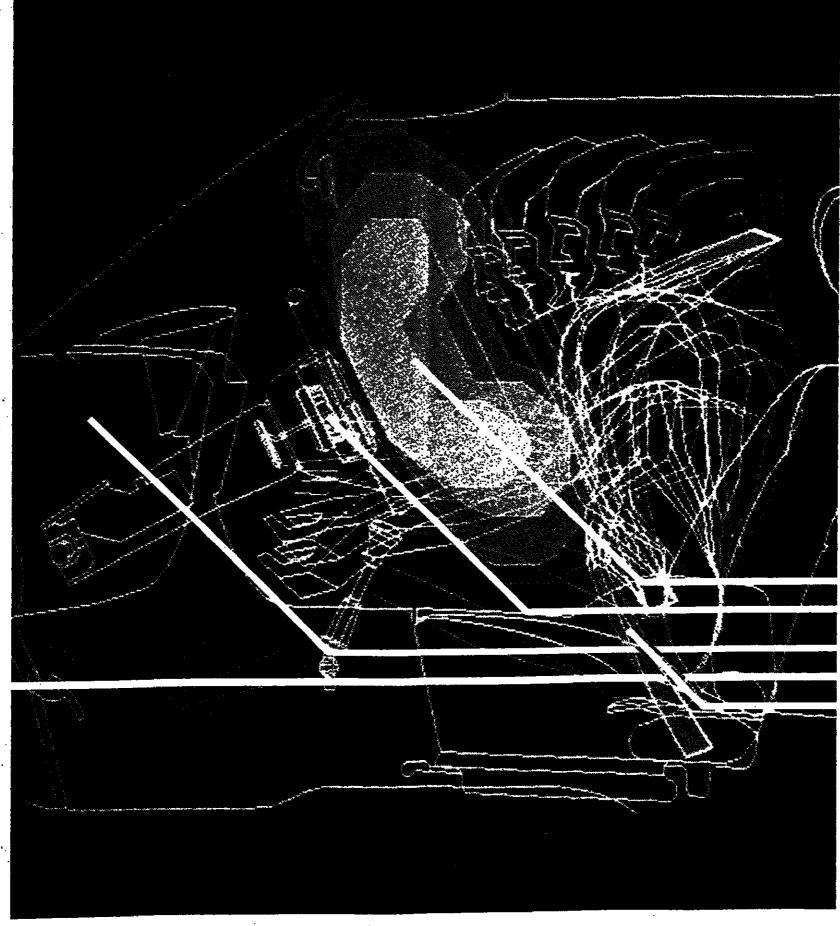
This reliably prevents the danger of the driver coming into contact with the steering Apart from the actual physical noise, the whole process happens so fast that it's

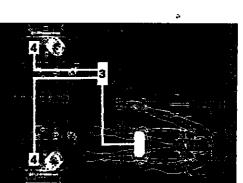
virtually imperceptible. And as the bag automatically deflates immediately afterwards, there's no loss in driver vision,

The highly developed sensor technology of the BMW Airbag ensures double the

More than anything else, the inbuilt reliability of the Airbag system stems from ultrasophisticated but foolproof sensor

It also illustrates just how BMW's in-depth experience with all the various elements that make up this life-saving technology can provide direct benefits for the driver.







And to achieve complete dependability we don't put our faith in just one sensor recognising the critical impact forces: the BMW Airbag system features 3 sensors. As a result, full system working order can always be guaranteed and any risk of malfunction is eliminated. In addition, a special back-up safety circuit takes over if the car's main electrical

Don't trail behind technological progress in international top-class motoring. Drive BMW.

system fails.

Model and equipment availability in the BMW international range may vary from country to country.

Airbag inflation time is about 30 milliseconds for the bag's 75 litre capacity.

2. The Airbag (consisting of housing in steering wheel, padded cover, airbag, gas generator and ignition

3. Diagnosis unit plus safety sensor (see also tech. illustration above right). Electronic impact sensors (left/right) (see also tech. illustration above right).

5. Automatic seat-belt stop system.



**BMW AG. Munich** 

## A Step in the Right Direction

President Reagan's refusal to grant America's down-at-heel shoe-makers new protection against imports will be received with modified rapture by the world. Protectionist forces in America are still gigantic. But rapture, however limited, is scarce in the world today. The White House decision is heartening.

A country in the vanguard of progress so far as high-tech products are concerned could not. justifiably, seek artificial means to keep alive a low-tech industry which can hardly pay its workers a living wage by American standards. If people want to buy cheap shoes — and not all Americans can afford to be shod by Fifth Avenue specialists — it would be manifestly unjust to compel them to buy American, and therefore pay more, in the attempt to keep out the cheaper products from Asia and Brazil. To do so would discourage the ill-paid workers — a minute proportion of the labor force — from seeking productive occupations elsewhere.

Temporary protection has been tried in the U.S. industry before. Nobody could pretend that manufacturers used it as the pause that refreshes, re-equipping to produce cheap shoes at lower cost (which would have involved shedding labor anyway) or to move up-market.

But the footwear decision is only a first

move by the Reagan administration to repel new protectionism at home and journey back into the waters of free trade in which world prosperity was spawned after World War II. In the worst case, it could be reversed by congressional action. It may spur the sinister interests on Capitol Hill to new and damaging attacks on the principle of free trade. This is not an instance where, in the words of an 18th century French blue-stocking, it is only the first step that counts. There are at least three other steps that need to be taken immediately. First, Mr. Reagan has to organize resistance against the plethora of protectionist bills pending in Congress. Second, the rest of the world has to agree to a new round of multilateral negotiations to reduce existing trade barriers. Third, and fundamentally, combined action inside and outside America has to bring the dollar down from its unrealistic height.

If the dollar had not risen so far and so fast, most of the protectionist pressures would not have arisen at all - even though the farm policies of Europe and the repeated failure of medium-income countries in Southeast Asia and Latin America to relax their own trade barriers would have occasioned some justifiable rumpus. Here we have to distance ourselves from Senator Lloyd Bentsen's apologia for U.S. protectionism of Aug. 29 on this page. Admitting the overvalued dollar argument,

Mr. Bentsen cited a modest first crack at reducing it, but claimed that further progress would take time. Why? There is nothing but politics impeding a reduction of the U.S. budget deficit which would free the road to a lower and more competitive dollar. It is disturbing when politicians support protection because the political horse jibs at the first fence.

The footwear decision is a small step for America but an immense relief for beleaguered countries like Brazil who rely importantly on this low-skilled trade. These countries might now become more enthusiastic for free trade in general and (particularly in the Brazilian case) for domestic policies which reduce the risk of a new international debt crisis. There is much they can do to lend credibility to Mr. Reagan's crusade against protectionism in Congress.

INTERNATIONAL HERALD TRIBUNE.

## Pakistan's Halting Progress

General Mohammed Zia ul-Haq declared martial law in Pakistan eight years ago and is hesitantly trying to find his way back to a form of governance that is somewhat democratic but lets the military keep ultimate control. If this sounds inconsistent and implausible to Westerners, it is the sort of effort that defines the politics of many Third World countries. In Pakistan, the effort is not going well.

Earlier this year the government carefully staged elections (banning the parties and lock-ing up the politicians), but still the supposedly tame parliament that was elected at once demanded the lifting of martial law. The new prime minister promised, sort of, that it would be done by the end of the year. The leading civilian politician, Benazir Bhutto, 32, daughter of President Zulfikar Ali Bhutto, whom General Zia deposed and hanged, was planning to return next year to join the new process. A brother's funeral, however, brought her back in August. Almost inevitably the funeral proceedings took on something of a political cast, and the extremely shrewd Miss Bhutto was promptly put under 90-day house arrest,

The military law administration in Pakistan can play extremely rough, but it is not without a capacity for subtlety. That makes it all the more surprising that General Zia is so slow to widen the political arena and allow others more play. It is unnecessary and unbecoming for a country such as Pakistan with a sophisticated political class to be kept in a military straitjacket. The Bhutto-led Pakistan People's Party, formally outlawed but informally quite alive, sees General Zia as the architect of its misfortune; he sees it as the subversive force from which he rescued the nation. The history does not afford easy confidence about their developing relations. Nonetheless, the burden remains on General Zia to manage the process of decompression from military rule.

The American strategic partnership with Pakistan, especially visible in their joint support of the Aighan resistance, tends to keep the U.S. voice low in this matter. But America has an enduring interest in having a friendly Pakistan move back toward democratic rule.

- THE WASHINGTON POST.

## Common Markets for U.S.

The trade agreement with Israel, which went into effect over the weekend, sets an interesting precedent for American policy. Tariffs now vanish altogether on some of the goods moving between the two countries, and on others they will be gradually peeled away over the next decade. By 1995 a common market is to exist between the two countries.

Its importance will be primarily political, reaffirming the bond between them; shipments to and from Israel constitute less than I percent of America's foreign trade, and expansion is limited both by distance and the size of the Israeli economy. But when Congress authorized the president to negotiate this agreement, it also had in mind the possibility of extending the same principles to larger traders.

Like Canada. While it is hardly imminent, a North American common market is now a genuine possibility. When they met at Quebec

last March, President Ronald Reagan and Prime Minister Brian Mulroney agreed to have their specialists study it.

If the agreement with Israel is largely symbolic in terms of the American trade pattern, any similar arrangement with Canada would be at the other end of the scale. U.S. trade with Israel, in both directions, came to \$3.4 billion last year. Trade with Canada was \$113 billion.

Trade barriers along the border are low but are nevertheless not negligible. But the American interest goes well beyond tariffs. As services become a larger part of American trade, the United States is increasingly anxious to establish agreements that go well beyond the present focus on goods. The likeliest partner for a model agreement is clearly Canada, with an economy and a legal structure less dissimilar from America's than any other country's.

-THE WASHINGTON POST.

#### Other Opinion

#### Reagan: An Obstacle to Peace

Diplomats from eight Latin American nations met in Cartagena, Colombia, recently in an effort to bring peace to Central America. It is a towering task because America seems willing to have its fight with Nicaragua boil over into regional war rather than talk with the Sandinists. The diplomats planned a series of initiatives designed to pressure the five major

Central American countries, as well as the United States, into settling their political differences and border disputes peacefully. The so-called Contadora Group has tried for almost three years to write a Central American peace treaty. As long as Mr. Reagan arrogantpresumes that he knows better than his Latin American allies do what is good for them, he will remain the obstacle to peace.

— Los Angeles Times.

#### FROM OUR SEPT. 3 PAGES, 75 AND 50 YEARS AGO

OMAHA, Neb. - Theodore Roosevelt made a significant statement both as to the value which he attached to great navies in maintaining peace and as to the use of the Panama Canal "There is no use of a nation claiming to be a great nation unless it is prepared to play a great part. A nation such as ours cannot possibly play a great part in international affairs or have its voice as to the Monroe Doctrine or the management of the Panama Canal unless it has a strong navy." Mr. Roosevelt pointed with pride to the Panama Canal. From one of the plague spots of the globe, he said, the isthmus had been turned into a singularly healthful place of abode. "We now have a further duty, and that is to fortify it." Not to protect it, he said, "would be in essence treason to the destiny of the Republic."

1910: Roosevelt Calls for Strong Navy 1935: Italy Begins Ethiopia Invasion ADDIS ABABA - Invasion of Ethiopia by the Italians has begun, according to unconfirmed reports from the north which reached here [on Sept. 2] One thousand Italian soldiers and 1,500 native troops crossed the border to the west of Assab in Eritrea. The tribesmen, it is further reported, are fleeing before the ad-vancing troops, abandoning their villages and flocks. Mass flight from the capital resumed, despite the Negus's proclamation that fugitives would be emprisoned and their property confiscated. The Emperor issued another proclamation which ended with the words: "Have no fear; there will be no war." In Geneva, French diplomats fear that any attempt to apply sanctions would drive Italy out of the League and into the arms of Germany, transforming the conflict into a European war.

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## Deniability Principle Helps Kohl and Mitterrand

WASHINGTON — Bizarre spy scandals in West Germany and France demonstrate the terrible political damage done when intelli-gence agents go into business for themselves. But at least Chancellor Helmut Kohl and President François Mitterrand can credibly deny that they

had any advance knowledge.

In America that sacred intelligence principle of "deniability" has been casually disregarded. President Ronald Reagan has brought into the White House a dirty tricks operation in Central America about which he knows next to nothing. The two cases making political headlines in Europe feature bottomless pits of unknowable detail. But the gist of each affair is this:

In West Germany a top counterespionage agent, Hans Joachim Tiedge, defected to East Germany. In consequence virtually every important aspect of Bonn's domestic and foreign po-licy has come up for grabs. The ties of Mr. Kohl's Christian Democratic Party with two coalition partners, the Christian Socialists and Free Democrats, are frayed. Mr. Kohl has to cover the apparent responsibility of his interior minister, a ristian Socialist, and his foreign minister, a Free Democrat. He has to resist a push by the Christian Socialist leader, Franz Josef Strauss, to enter the coalition government.

In the process, West Germany's ties with the North Atlantic Treaty Organization and its aspiration for better relations with East Germany comes under more pressure. NATO allies are more than ever reluctant to put confidence in the Bonn regime. Allied suspicions make Mr. Kohl and many other West Germans more determined By Joseph Kraft

to preserve their eastern policy, or ostpolitik. But Mr. Kohl has one priceless asset. He has been saying that he had nothing to do with whatever kicked off all the fuss. His lifesaver, in other words, has been the deniability principle.

In France, security agents have been caught in an operation which sank a ship ferrying antinuclear protesters as it lay at anchor in New Zealand. The backwash has engulfed both foreign policy and internal politics. A key element of French foreign policy is the independent nu-clear deterrent, or force de frappe, identified with de Gaulle. Maintenance of the independent deterrent requires testing, which the French do in the South Pacific. The ship was to lead a protest by Greenpeace, the environmentalist group.

Mr. Mitterrand's Socialist Party is furious

with the president. Party militants charge that Mr. Mitterrand has supported terrorism. They denounced a report, commissioned by Mr. Mitterrand, which partially cleared French intelligence of blame for the New Zealand incident.

gence of blame for the New Zealand incident.

The French opposition, dominated by former supporters of de Gaulle, regularly intimates that the Socialist regime lacks stomach for the Gaullist legacy, symbolized by the force de frappe. It blames the ship sinking on ineptitude at the top, and cites a houseleaning of the intelligence services carried out by Mr. Mitterrand in 1981.

Mr. Mitterrand will probably solding theoreth. Mr. Mitterrand will probably soldier through. The report partially absolving the French secret services absolutely cleared the Mitterrand gov-

emment of blame, and pointed a suspicious finger at British intelligence. It was written by a well-known Gaullist with abundant experience in the secret services. So both the opposition and the Socialists now have reason to pull punches. For like Mr. Kohl in Germany, Mr. Mitterrand has had the deniability principle going for him.

Mr. Reagan, in sharp contrast, has jumped into the very thick of a dubious intelligence operation designed to prop up opposition to the Sandinist regime in Nicaragua. The operation is run, in detail, by a Marine Corps officer on the tast of the Marine Corps Council. It is staff of the National Security Council. It is mixed up with tactical decisions involving actions bordering on terrorism. It also helps private fund-raisers working in America and other countries. Already it appears that one fund-raiser backed by the White House has defrauded the Internal Revenue Service.

While Mr. Reagan cannot possibly have detailed personal knowledge of what agents are doing in his name, neither does he have anybody else to blame if events turn sour. The courts have long since relinquished jurisdiction. The Congress had a mandate in the intelligence oversight committees; but the committees virtually gave up after the administration attacked a ban on military aid to the Nicaraguan rebels as an example of softness on Communism. So Mr. Reagan is in it by himself.

Intelligence operations, as the German and French cases show, tend to go from bad to worse. So Mr. Reagan's backers ought to want the dirty tricks out of the White House --- pronto.

Los Angeles Times.

## China Is Mending Border Fences With Soviet Union

BEIJING—Is America underesti-mating the extent of new rapprochement between China and the Soviet Union? Is the Soviet Union persuading China to abandon its 14year tilt toward the West?

Those questions are raised by a series of events this year indicating that China's approach to the Soviet Union has changed considerably. Last winter, after the death of the

Soviet leader, Konstantin U. Chernenko, China took steps to mend its fences with the Soviet Union. A highlevel emissary, Vice Premier Li Peng, was sent to Mr. Chernenko's funeral. He carried a message of congratula-tions to the new Soviet leader, Mikhail S. Gorbachev - the first cordial exchange between the world's two largest Communist Parties in a quarter-century. Mr. Gorbachev responded, in his first public speech, by calling for "serious improvement in relations" with China.

Last month, for the first time in 20 years, a Soviet delegation visited China's Federation of Trade Unions, a move that European diplomats in Beijing see as a step toward possible resumption of ties between the Soviet and Chinese Communist Parties.

China has announced that border trade with the Soviet Union has increased sharply in the three provinces that adjoin the Soviet Union - Xinjiang, Inner Mongolia and Heilong-jiang. Asian diplomats report that China and the Soviet Union have in the last year quietly opened travel lanes; China, for example, has begun to allow Uighurs and Kazakhs living By Jim Mann 1960s, even as China and the Soviet

in Xinjiang to cross the border to visit their families in the Soviet Union. Moreover, China has been siding of late with the Soviet Union in disputes between the two superpowers. Although U.S. officials went to great length to explain the Strategic Defense Initiative to Chinese officials, last month Deng Xiaoping, the Chi-

Union were carrying out an increas-ingly rancorous ideological dispute. Now, Washington seems stuck on what might be called the Henry A. Kissinger perception of Sino-Soviet relations. This view holds that the salient factor was not shared Communist ideology but nationalistic rinese leader, announced opposition. valry; the two were mable to over-Then the government-controlled China Daily ignored the American com-

come a historic legacy of mistrust. In 1970, Mr. Kissinger told a group

Beijing has seized an opportunity for closer ties with Moscow presented by ailing U.S.-Soviet relations.

plaint that the Soviet Union was using chemical agents against U.S. of newspaper editors that Sino-Soviet ung chemical agents against U.S. diplomats in Moscow. American policy-makers have of-

ten tended to categorize China in overly simple terms and then lock in those positions. Early this century, U.S. officials decided that the Kuomintang or Nationalist Party, was the embodiment of Western demo-

cratic values and they held to this view in the face of growing evidence of the Knomintang's loss of support. In the 1950s, after the Communist victory in the Chinese Civil War, the United States adopted Secretary of State John Foster Dulles's view that China was inevitably a partner and, to some extent, a client of the Soviet Union. Mr. Dulles's perception guided American policy until the late China was inevitably a partner and, to some extent, a client of the Soviet

notation" and that their dispute was "the deepest rivalry which may exist in the world today." The Soviet Union, Mr. Kissinger wrote in his memoirs, had an "obsession" with the "Chinese menace."

At the time, such perception made sense. When President Richard Nixon and Mr. Kissinger arrived in the White House, they found China and the Soviet Union on the brink of allout war. There were border clashes at several points along the frontier. On a couple of occasions, Soviet officials hinted consideration of a nuclear

on the verge of war; their ideological differences are no longer as great as they were. Along separate paths, but in ways not so different, both countries are trying to overhaul, with in-centive schemes, socialist economic systems once wholly dependent on Furthermore, 15 years ago the So-

viet Union was moving toward de-tente with the United States and felt threatened most by China. Now, Soviet-U.S. relations have deteriorated and the Russians seem to fear the U.S. military buildup more than China's People's Liberation Army. To be sure, China and the Soviet

Union are not on the verge of becoming the closest of friends. The Soviet Union still has an estimated 53 divi-

sions, 600,000 to 700,000 troops, on the Chinese border, together with missiles and aircraft. China has said repeatedly that there are three impediments to im-provement in relations with the Sovi-

et Union: the Soviet troops along the border, the Soviet invasion of Afghanistan, and Soviet support for Vietnamese troops in Cambodia.

Yet these "obstacles," as the Chinese call them, no longer seem quite so insuperable as they once did. Beij-ing and Moscow could simply set these aside while they upgrade their relations. At the very least, China has seized the opportunity presented by the friction between Moscow and Washington to position itself for an age-old Chinese stratagem — playing off the barbarians against one other. Los Angeles Times.

## Shoe Imports: Reagan Shows Courage and Wisdom

WASHINGTON — President Ronald Rea-gan's decision not to impose a quota on shoe imports was both politically courageous and economically correct. It was politically brave because public opinion is becoming more protectionist, and the Democrats threaten to use the trade deficit as the basis for attacking economic policies.

But if the president had succumbed to the pres-

sure to block the imports of lower-cost shoes from abroad, U.S. consumers and workers in other industries would have been hurt and the world would have been one step closer to an all-out trade war. If Mr. Reagan can convince the American public that protectionist policies would actually hurt them, he and his allies in the Republican Party may benefit politically from the current confrontation.

When Congress returns from its summer recess, protectionist legislation will be at the top of the agenda of many members. Several hundred pieces of protectionist legislation have already been introduced that would impose quotas or tariffs to restrict imports to the United States, and many more bills are sure to come in the weeks ahead.

It is not surprising that Congress is responding in this way to the pressure from companies (and their employees) that compete with products from abroad. What is surprising is that America is getting so close to protectionist legislation without an equally loud outcry from those who would be hurt by such legislation. Not only would consumers be hurt by higher prices, but protectionism would also hurt America's export industries and our interest-sensitive industries ranging from homebuilders to the manufacturers of business

equipment and consumer durables. A tariff is a tax on imports, and automatically

By Martin Feldstein and Kathleen Feldstein

raises the price of the imported product. A quota restricts the import of the foreign product and, by making it less abundant in America, allows im-porters to raise their price. It has been estimated that the proposed shoe quota would raise prices so much that consumers would spend more than \$50,000 for each extra American shoe-making job.
But protectionism is bad employment policy not
because it is costly but because it is ineffective. A

quota or tariff could increase employment in the protected industries, but it would have side effects that would reduce employment in other industries.

Advocates of protectionist policies generally overlook that the imposition of a tariff or quota would cause the value of the dollar to rise. A stronger dollar would make U.S. products more

expensive to foreigners and would make it more harder for Americans to sell their products abroad. Exports would also be reduced in two other ways. First, imported materials are an ingredient in almost every U.S. export. An American exporter of machinery may use imported steel, while a farmer whose produce is exported may use imported chemicals. A tariff or quota that raises the price of these imported ingredients increases the cost of

U.S. exports and makes them harder to sell abroad. But most importantly, foreign governments would not stand still if the United States imposed a tariff or quota that hurt their economies. Political pressures abroad would force these governments to take retaliatory action that would not only hurt U.S. exports but could precipitate a major trade war that destroys the world trading system and start a worldwide recession.

The second major group of companies and workers who would be fourt by the side effects of tariffs or quotas would be in the capital-intensive and interest-sensitive sectors. To the extent that import restrictions succeed in reducing the U.S. in the inflow of funds from abroad. The reduced inflow of foreign capital would mean a smaller pool of funds in the United States to finance housing construction and outlays for business plant and machinery. The smaller pool of funds would raise interest rates and thereby shrink the demand for all kinds of interest-sensitive products including automobiles and household appliances, as well as business machinery and construction.

The result would be a big fall in employment.

Now that protectionism has become a clear and

imminent danger, it is crucial for those who would be hurt to let Congress hear from them: consum-ers, exporters, firms in interest-sensitive industries, and their employees. Perhaps if enough of those who would be hurt by protectionist policies make themselves heard, the U.S. political system respond and drop its flirtation with protectionism.

The only way to reduce the U.S. trade deficit The only way to remove the U.S. trade usual and achieve a healthy, balanced recovery is to reduce the budget deficit, which is the real root of America's trade problem. Despite congressional action to date, future budget deficits are still too large for a healthy and balanced recovery. Constitution with damagness and gress should stop wasting time with dangerous and inappropriate trade nostrums and turn its attention to the fundamental problem.

The Washington Post

## The Stress Of Cognitive Dissonance

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المشاكة لختا والم

By William Safire W ASHINGTON — How can doves, who urged detente with the Soviet Union despite slave labor in the gulag oppose "constructive engagement" with South Africa,

where repression is real but at a far lower order of magnitude?

How can those hawks who rail at the Reagan State Department for refusing to use economic warfare against the Soviet threat oppose the use of economic leverage against the whites in Pretoria who pursue a po-

licy we consider repugnant?

Those two questions should offend nearly everyone. And if you enjoy the cognitive dissonance that comes with trying to hold contradictory beliefs at the same time, try this. How can defenders of Israel's right to Judea and Samaria, where the Arabs out number the Jews 10 to 1, call for "one man, one vote" in South Africa, where the nonwhites outnumber the whites four to one?

Part of the American agony overpolicy toward Pretoria is the expo-sure of internal inconsistencies. U.S. reactions are not neatly pro-grammed; the knee does not jerk. But we need not sink into the sea of

ambiguity, nor must we line up behind either Bishop Desmond Tutu or Reverend Jerry Falwell of the Moral. Majority. We Americans do have to face the complexities of our choices by examining a few of our mind-sets. First: What are our goals? We want the Russians to slow

down their arms buildup, ease up on dissidents, and stop the export of Communism. We want the South Africans to end apartheid, and gramal-ly evolve majority rule without the usual African totalitarian takeover. We want Israehs and Arabs to work out, face to face, a form of autonomy for Arabs living on Israel's West Bank land. (Those are my foreign policy goals; yours may differ.) Second: Do we operate on the be-lief that the end justifies the means, or that the means become the ends?

Neither, we have to operate in between. In our policy toward the Russians, that means increasing our human rights pressure and maintaining our arms parity — but, at the same time, we must probe at summits for arms control agreements, such as on-site inspection or "star wars" defense cooperation.

Similarly, in South Africa, we can-not demand the release of leaders who call for the violent overthrow of the white government, for that would result in a greater evil, as we have seen in Iran and in Nicaragua; at the same time, we must press for relief from apartheid and for negotiations with black apostles of nonviolence. In the Middle East, we have less of

a moral dilemma, because we can orge democratic means — the offer of Israeli or Jordanian citizenship to Arabs on Israel's side of the Jordan —in pursuit of a good end, which is a democratic state in which an Arab minority has more freedom than anywhere in the Arab world.

This sort of on-the-other-hand stuff wholly satisfies neither the moralists nor the geo-cynics,. But it does moral differentiation.

Third: Should we use economic pressure to accomplish our goals? I say yes. The Reagan administration says no. Hypocrites say yes to one and no to the other: "Sell a rope to the Russians but pull our capital out of South Africa" say the doves who are so tough on anti-Communist regimes; "Deny economic succor to Russians but keep dealing with the government in Pretoria whose policy is anathema to democracies" say hawks so tender to allies who take our

help and reject U.S. guidance.
President Rouald Reagan is at least consistent: As he plans to veto sanctions against Pretoria, he sends his agriculture secretary to Moscow to beg for the chance to help a repressive regime avoid the anger of its consumers. He does not tie aid to Israel to the needed separation of politicians from the money-printing press, nor does he defend America from Japanese trade predations.

I would urge the opposite in every case. The recent collapse of the rand shows what simple capital nervous-ness can do without disinvestment crusades or official U.S. economic pressure. If America wanted, it could flex its muscle in ways that would make both major world gold produc-ers — the Soviet Union and South Africa — feel the pinch of U.S. displeasure. The argument that the United States would be hurting itself more is long on blame-America-first and short on real-worldism.

What of the argument that economic heat makes the recipient only more recalcinant? That may be true at first, but it is untrue in the long run, provided America has the pa-tience and the will to pursue its goals.

tience and the will to pursue its goals. The first step is to stop thinking of America as helpless.

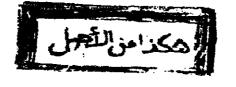
Keep this handy guide to defeat the stress of cognitive dissonance. A foolish consistency may be the hob goblin of little minds, but Emerson never knocked a smart consistency. never knocked a smart consistency.

The New York Thnes.

#### LETTER

What Soviet Threat? Regarding the opinion column "The People Don't Want These Wars" (Aug. 20) by Thomas Powers:

There is nothing novel in Mr. Powens's discovery that "grown men" are not alarmed at Soviet expansionism Most grown men in the West have always been remote from interna-tional affairs, being more occupied, with their immediate interested Chamberlain dismissed Czechoslova kia as a faraway country with dire consequences for the politically illit-erate masses of Europe and beyond LIONEL BLOCK



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## Tokyo's Surrender: A Symbol of U.S. Power and Japanese Impotence 40 Years Ago

By Robert Trumbull New York Times Service HONOLULU - When the Jap-

anese delegation arrived by boat for the 9 A.M. ceremony aboard the battleship Missouri 40 years ago, chattering spectators jammed every space on the forward decks and in the ship's superstructure. For some, only a glimpse could be had of the table, covered with green baize, on which the surrender long time for the Japanese to march

William Sale

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TOTON TO THE SERVICE OF THE SERVICE documents waited to be signed. Sailors from the ship's crew, in dress whites, straddled the barrels of the Missouri's 16-inch (41-centi-

nese appeared at the head of the gangway.

By Clyde Haberman

New York Times Service

street from the Imperial Palace, one must ride up

five stories and then walk down a long corridor to

find the office from which General Douglas Mac-

It is not in especially elegant room, nor one that

speaks of power. But it does whisper money, as

might be expected inside the head offices of a

major insurance company, Dai-Ichi Mutual Life. The room has inlaid wood floors and soft pic-

tures of fishing boats hanging from the paneled walls. In one corner is the general's old green chair,

long faded. His desk, simple and scratched, sits in

A bronze plaque on the wall attests that for

nearly six years after the Japanese surrender in

World War II, General MacArthur used the room

for his office as supreme commander for the Allies.

In a sense, postwar Japan was created in that room. The building was appropriated by the Unit-ed States in 1945 as headquarters for its occupa-

Arthur once presided over Japan.

the center.

TOKYO -In a sturdy stone building across the

The very presence at anchor in uniform with boots and gold braid. Tokyo Bay of the Missouri, on whose open quarterdeck the sur- wooden leg as the result of a terrorrender ceremony took place on the ist bomb in Shanghai years earlier, morning of Sept. 2, 1945—it was walked with a limp and leaned on a still Sept. 1 in the United States, cane. He and his companions east of the international dateline - looked straight ahead, their faces was a powerful symbol of Japan's expressionless. impotence and America's might.

the few yards to their assigned places facing the surrender table. They were Foreign Minister Miian aides in formal morning dress years later. All chatter ceased as the Japa- of top hat, cutaway coat and

MacArthur's Office Still Intact

The hostility on the faces of the hundreds of silent watchers had its effect on the Japanese, although they did not show it at the time. "I felt that I was being subjected to the torture of the pillory," Toshi-kazu Kase, who was Mr. Shigemitmoru Shigemitsu and his two civil- su's secretary, wrote in a memoir 25

The unfriendly stares seemed to striped trousers, and the six officers "sink into my body with a sharp of the Imperial Armed Forces in physical pain," he said.

rion forces. From there came the political, econom-

ic and educational reforms that helped rebuild

thur room, said a Dai-Ichi official. Naomichi

Doki. It is largely forgotten, much like the start of

the American occupation 40 years ago this week.

in Tokyo Bay, Japan formally surrendered to Gen-

eral MacArthur and other Allied military leaders.

commemorations, Japan seems to have grown wea-

ry of the focus that foreign press and television organizations have given to its defeat.

talk about how it suffered in August 1945, first at

Hiroshima, then at Nagasaki. As in most years, a

lot was said by Japanese politicians and commen-

But the postscript, that the long-ago August was followed on Sept. 2 by total surrender, has been

ignored, with no mention of it in political discus-

tators about the country's nuclear agony.

sions or in the major newspapers.

On Sept. 2, 1945, aboard the battleship Missouri

But in this year dominated by 40th-anniversary

For many weeks it was willing, even eager, to

Not many visitors come to look at the MacAr-

Among those looking on coldly user about 100 high-ranking Academy at Annapolis, and General MacArthur's wife. Jean assembled from around the world.

They included General Arthur E. Percival, the British commander who had surrendered at Singapore, and General Jonathan M. Wainwright, the American who had surrendered the Philippines to Japan. Both men had just been released from prisoner-of-war camps.

Nature appeared to cooperate. A low cloud layer obscured the sun, making the morning unseasonably cool. And no rain dampened the speciacle, although September is Japan's wettest month.

After "The Star Spangled Banner" was played over the ship's loudspeaker system, General Douglas MacArthur appeared on deck. Unlike the other officers, he wore no decorations on his khaki shirt, whose collar was left unbuttoned in the style of the U.S. Pacific Command.

He stepped to the microphone behind the table and announced sonorously, reading from a sheet of paper held in a hand that trembled slightly: "We are here to conclude a solemn agreement whereby peace may be restored."

When General MacArthur finished his short preamble, he beckoned to Mr. Shigemitzu to come forward and sign the two surrender documents, one for the Allies and one for the government of Japan. The foreign minister, taking a chair provided for him, affixed his signature to both documents. He was followed by General Yoshijiro Umezu, the army chief of staff, who disdained the chair.

General MacArthur, who signed next as supreme commander for the Allied Powers, used five pens. He scratched a few letters of his name with the first pen, then handed it to General Wainright, standing behind him. He repeated the procedure with the second pen. which he gave to General Percival. The others were saved for presenta-

He had barely finished asking

Fleet Admiral Chester W. Nim-

itz signed for the United States, followed by the representatives of China, the United Kingdom, the Soviet Union, Australia, Canada, France, the Netherlands and New Zealand. The surrender instrument for the Japanese archives was handed to Mr. Shigemitzu who passed it to Mr. Kase.

At this point the orderliness of the proceedings suddenly broke down. Mr. Kase, about to put Japan's copy of the surrender document in the black leather briefcase that he had held under his left arm throughout, glanced at it and noticed that the Canadian delegate, Colonel L. Moore-Cosgrove, had signed beneath the name of his country instead of on the proper line above.

The mistake had been repeated by the delegates from France, the Netherlands, and New Zealand.

A colloquy ensued while puzzled speciators wondered what was going on. Finally, General Richard K. Sutherland, General MacArthur's chief of staff, took the document and spread it on the green table.

With his fountain pen he carefully drew two straight lines through the names of the countries above the four misplaced signatures, then wrote them in below, where they belonged.

General MacArthur stepped to the microphone again and declared in an even voice: "These proceedings are now closed." World War II was over. At that moment the sun broke through the overcast, as if on signal, bathing the scene in bright warmth.

As the Japanese were leaving the ship, General MacArthur was heard to say to Admiral William F. Halsey, whose flagship was the the Japanese surrender ceremonies Missouri: "Bill, where the hell are those airplanes?"



Sept. 2, 1945: Aboard the battleship Missouri in Tokyo Bay, a U.S. officer directed Japan's foreign minister, Mimoru Shigemitsu, to his place before the ceremonies.

cue, there was a droning in the sky that quickly became a thunderous

Fifty giant B-29s and several perfect triangular formation in layers one above another almost to the clouds, dipped low across the ship.

A spectator who had witnessed the attack on Pearl Harbor was reminded of the Japanese air armada that had swooped over American battleships at anchor on another Sunday morning three years, eight months and 25 days before.

The writer of this dispatch covered aboard the battleship Missouri as a correspondent for The New York

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## Pol Pot Retired, Khmer Rouge Says

SINGAPORE - The Khmer Rouge guerrillas, who have been fighting to bring down Cambodia's Pot, who had reached the retiregovernment, said Monday that ment age of 60. they had replaced Pol Pot as their military commander.

Officials from non-Communist countries in Southeast Asia called the move a positive step toward ending the Cambodian conflict.

Vietnam has demanded the removal of Pol Pol who is widely blamed for the deaths of hundreds of thousands of Cambodians during a four-year reign that ended in 1979 with Vietnam's military intervention. Vietnam has an estimated 160,000 to 180,000 troops in Cam-

The Khmer Rouge, with approxdominant faction in the guertilla. condition. The second-largest group is the Kinner People's National Cambodian chief of state, Prince Pol Pot's departure, Norodom Sihanouk, and has 8,000 peared to be voluntary.

It said that Mr. Pol Pot had been appointed chairman of a technical designed to "observe, deliberate, explore and summarize" defense

A Thai official said that the Khmer Rouge decision would remove a serious obstacle to peace talks among the warring factions.

"At last we see at the end of the tunnel some light," said the Thai foreign minister, Siddhi Savetsila, who was in Singapore for a two-day visit. He said that Mr. Pol Pot's the leadership change. imately 35,000 guerrillas, is the removal would leave Vietnam without an excuse for continuing its

Officials, of the Association of Liberation Front led by Son Sann. Southeast Asian Nations said the which has 17,000 fighters. The Khmer Rouge guerrilla army was third group is led by the former not expected to be affected by Mr.

"If his replacement was intended Mr. Pol Pot.

Khmer Rouge radio, monitored to improve the coalition, then i in Bangkok, said that Defense Min-might just achieve that objective ister Son Sen would succeed Pol one official said. "Hanoi would have no more excuses not to start

negotiations." In Malaysia, the deputy foreign minister, Kadir Sheikh Fadzir said office for national defense, a post that Cambodian leaders "are now preparing to put aside their personal feelings and interests for the wid-

> Some Western diplomats, however, were skeptical about whether Vietnam could be convinced that Mr. Pol Pot had taken a lesser role.

er national interest."

One called his retirement "just another move in a chess game."

military presence in Cambodia.

Hanoi has not yet commented on The Association of Southeast Asian Nations, which includes

Thailand, Malaysia, Indonesia, the Philippines, Singapore and Brunei, recently proposed the talks between the guerrilla coalition on one side and Vietnam and the Cambodian government on the other. Ha noi has refused to negotiate with

## "I like the looks of Lufthansa."



U.S. Diplomat Cites Nuclear Fears in Pacific

PORT MORESBY, Papua New Guinea - Paul D. Wolfowitz, the U.S. assistant secretary of state for East Asian and Pacific affairs, acknowledged Monday that the United States bore some responsibility for anxieties in the Pacific about nuclear arms and waste in the re-

Mr. Wolfowitz, who is ambassador-designate to Indonesia, said at the end of a three-day visit to Papua New Guinea that the United States understood the Pacific's nu- Pacific Forum's Treaty of Rarotonclear concerns but was also concerned with preserving peace in the clared most of the South Pacific a and recommended that 28,000

pathy," he said, for worries "over capable ships and aircraft. the spread of nuclear weapons and He said the treaty took radioactive waste dumping."

Mr. Wolfowitz added, "In fact we are well aware that it was our own actions" in atmospheric nuclear testing "in the early 1950s when we did not really realize yet what Chicago School Strike Urged such tests could do, that caused a lot of concerns in the region."

expressed last month in the South nuclear-free zone while allowing union teachers vote for a strike.

"Certainly we have a lot of sym- visits by nuclear-armed or nuclear-

He said the treaty took account of the peoples' feelings but made it possible to provide for security in the region.

CHICAGO — The Chicago He said he understood the fears Teachers Union's House of Delegates voted overwhelmingly Monday to reject the latest wage in-

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## West Timor: Poverty and Clear Blue Seas

#### Terrain and Climate Conspire to Make One of World's Poorest Islands Poorer

New York Times Service KUPANG, Indonesia — "You came here from Bali?" said a disbelieving resident of this place.

This is the poorer end of one of Ben Mboi mused. "When there are the world's poorest and most re- so many main problems, there is no mote islands, Timor, whose poverty is enforced by a cruel terrain and mate. Not even Kupang's Ferris house, a good restaurant by any- to join a 50th wedding anniversary the governor said, only because of one's standards, seems worth that

As for the unpolluted sea of clear their backs on it, in the manner of other island people who take for there was no rain for 13 months. granted what foreigners find The soil is thin and poor. Per capita hreathtaking.

But Kupang has a special interest. It is the capital of the Indonesian province of Nusa Tenggara Timur, which includes the western end of Timor island and a couple of hundred other islands, 111 of them inhabited. This "other Timor" has not received the international attention accorded to neighboring East Timor, which Jakarta invaded and annexed nearly 10 years ago.

Western Timor, part of Indonesia since the creation of the Republic of Indonesia in 1950, is a point is steadily expanding its produc-

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ferent histories but some of the

main problem.

party for the former Rajah of Ku- con and his wife. Western Timor suffers most elsewhere.

aquamarine, the townsfolk turn from a scarcity of water, the goveraid from the government in Jakarta to the nearly 3 million people in the province is only a fraction of what is sent to East Timor.

Jakarta is developing East Timor causes of a guerrilla insurgency, to justify its seizure of the former Porof several officials, "to overcome 400 years of Portuguese neglect."

The land itself conspires against the western part of the island. East Timor grows fine coffee to sell and

a model ranch in the hills southeast "My main problem?" Governor of Kupang.

Even one cow is a huge invest-Mr. Mboi a European-educated income is about \$165 and people climate. Not even Kupang's Ferris

physician from the island of Flores, exist on the edge of sufficiency, wheel or its Mona Lisa coffeehad invited the foreigners in town Serious food shortages are avoided, munication and transportation systems to distribute supplies from

To be self-sufficient in food in the rocky terrain, a rural family would have to work seven to 10 acres (2.8 to four hectares) of land. Mr. Mboi said. The average family has about four-fifths of an acre.

The paucity of economic resources is illustrated in Kupang's sprawling market. The wares inrapidly to remove the economic chude the most basic necessities: grains and beans, spices, cheap clothing and plastic pails. No paper tuguese territory and, in the words products, no insect repellant, few medicinal items and no locally woven cloth. A country weaver explained that cloth was produced only in necessity because the materials were too costly. Only foreigners could afford a handmade sa-

Timor, mostly the east, but also to a smaller degree the western end, was once a destination for Austrahan vacationers. But tourism ended with the civil war in East Timor in the mid-1970s and has never re-

"I do not believe too much in tourism," Mr. Mboi said. But Kupang is getting a tourist hotel. It will have 144 rooms "of down on a grassless hill to a small beach whose limestone underpinnings are being gradually depleted by local people trying to make a living by selling aggregate rock. "I figure by the time the hotel is

finished, there will be no beach left," a local resident said. "But at West German computer military least there will be a paved road." If tourism is ever to take off, Governor Mboi says, it will depend on Bali, which now is so developed and overcrowded that people looking for a real place to get away

called the Sasando. A sasando is a my said that the company had sold sound, that has been played in the Army. "We cannot rule out that region since the 15th century, our programs could be used for Eduard Pah says.

might be persuaded to drop in on

Because of the largely Melanesian roots of Timorese, and the rocked the building housing the influence of the Portuguese, who Scientific Control Systems GmbH came to the country in the 16th company in the northern port city century, ahead of the Dutch, there of Hamburg, the police said.

of comparison for visitors to the tion of rice and other food for its are distinctive cultures in Timor island. Here similar Timorese peo- own consumption. Western Ti- that some fear could be swamped ple, Christians in a nation of Mos-mor's main export hope is cattle, too easily, not only by the West but ns, and a similar land have dif- particularly the Balinese cow, also by Indonesia's Javanese mawhich Australians are breeding on jority and its more artistically advanced civilization.

Mr. Pah, a retired teacher, and his wife, Suzan, who works in the ment for a farmer in western Ti- local military hospital, may be the mor, where the annual per capita world's experts on the music of Timor. Several years ago the Ford Foundation gave Mr. Pah, who was born on the island of Roti, a grant to preserve the sasando from exunction.

Traditionally, a sasando was a 10-stringed instrument: a circular playing surface made of a length of bamboo mounted in a sound box fashioned from the broad leaf of the lontar palm.

Mr. Pah now has a 32-string electronic version made in Australia of plastic and wood, an updating that does not seem to concern him, since he welcomes any effort to keep the instrument alive.

When he is not traveling around Indonesia, or in Australia or Europe, Mr. Pah sometimes gathers his family of six children and two daughters-in-law around him for a Timorese jam session, complete with Rotinese dancing. Mrs. Pah's clear soprano now

and then drifts into a Western tune. "The Isle of Capri" is one of her favorites. But before the evening ends. Mr. Pah comes back to base. "Before you leave Kupang," he says, "let us sing you a Roti song of farewell."

#### Bombs Damage international standard" looking 2 Computer Firms In West Germany

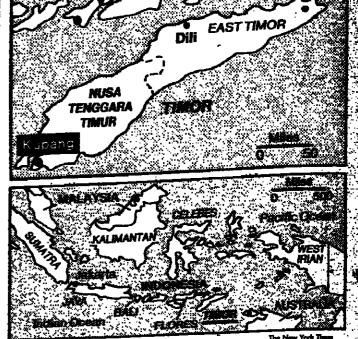
The Associated Press

DORTMUND, West German Bombs caused more than \$1 million in damage Monday at two contractors, one of which does business with the U.S. Army, officials said. The police said there were no injuries in the two attacks.

The first bomb exploded at 3 A.M. in the Mathematischer Beratungs-und Programmierungsdienst building in Dortmund, the police Kupang's new hotel will be said. A spokesman for the compamusical instrument, harplike in a computer program to the U.S. military purposes," he said.

en minutes later, a bomb





Eduard Pah and his wife, Suzan, are specialists on the music of Timor. He has two sasandos, the island's native instrument. At his feet is a traditional sasando of palm leaf. The other was made in Australia from plastic and wood.

## Rebels Open New Battlefront in Central Nicaragua

By Stephen Kinzer ee York Times Service

SANTO DOMINGO, Nicara-- U.S.-backed anti-government rebels appear to have opened a new battlefront in the central part of Nicaragua, where eight months ago the war was something local in the central part of the country. residents only read about in news-

Residents in the region, Boaco and Chontales provinces, said that Sandinist helicopters periodically bombard rebel positions in the rugged hills around their villages.

They said that souads of the guerrillas, known as contras, had descended on several villages, where they killed or kidnapped lo-cal Sandinist leaders and military sweep into lightly defended villages recruiters, and convened political eetings for local residents.

"Nobody really knows where the contras are," said a shopkeeper in La Libertad, where the Popular Sandinist Army maintains a sizable lery. "But I think we're surround-

insecticide at a farm supply store guerrilla units, they call in air and said that the situation in the area artillery strikes. was "completely different" from a

"It's always been calm out here," he said. "Now we feel like we're in the middle of a war."

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The rebels who operate here are members of the Nicaraguan Democratic Force, which is based along the country's northern border with concentrated its efforts almost exclusively in the country's five downtown apartment building earnorthern provinces - Nueva Sego- ly Monday.

via, Madriz, Esteli, Jinotega and supported by aircraft including So-

Force recently began supporting a small band of guerrillas fighting near the Costa Rican border, but they are not connected with those

The forces in Boaco and Chon-tales are believed to be regulars who receive supplies and other support from bases along the Hondu-ran border, which is 150 miles (about 250 kilometers) away.

Although the guerrillas have carried out some dramatic attacks, they do not appear to threaten goverament control of populated arand then escape before Sandinist reinforcements can arrive.

The insurgents have not been able to take important towns such as Santo Domingo because of the effectiveness of Sandinist defense force backed by armor and artil- forces. Government troops, who enjoy considerable numerical superiority, move constantly through In Juigalpa, a man shopping for the mountains. When they detect

> Government troops are equipped with long-range artillery of Soviet manufacture. They are

> 6 Killed in Kansas City Fire United Press Interna

Matagalpa. viet Mi-24 helicopter gunsmps. The Nicaraguan Democratic rebel force has no comparable

Defense Minister Humberto Or-

KANSAS CITY, Missouri — Six Honduras. Until recently, the force persons died and six were injured when fire swept a three-story. The guerrillas carried him off, but

tega said recently the combined Sandinist military force amounts to 100,000 troops, although Western diplomats put the figure between 110,000 and 130,000 including 30,000 draftees. Forty percent of the national budget is earmarked for defense.

According to residents, religious workers and others who travel regularly through this region, guerrilla troops began to filter into Boaco and Chontales in December. Since then, they have built a force that local observers believe numbers at east 1,000 men.

Rebel squads regularly stop buses on the road between Juigalpa, the capital of Chontales province, and the trading outpost at Rama. According to many accounts, the guerrillas take away passengers dressed in military uniforms and any whom they believe are security

There is no other principal road Nicaragua where guerrilla forces are able to operate in this manner. When guerrillas attacked the town of Cuapa at the beginning of August, they overran a small army garrison and summoned residents to the town square.

They asked townspeople their opinion of their Sandinist-appointed mayor, Hollman Martinez, and were told that he was respected. released him unharmed a few hours

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Mr. Martinez is said to owe his popularity largely to the fact that he is a native of Cuapa. Sandinist activists assigned from other areas to govern the town, however, were given no chance for reprieve. They were marched into the woods and

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The official Sandinist newspaper-Barricada said that 12 persons were

"The contras decided to begin operating here for two reasons, said a local cattleman. "First, the terrain is ideal for them. Second, the campesinos in the mountains are often sympathetic to them."

#### 11 Puerto Ricans Ordered to Trial

SAN JUAN, Puerto Rico -A U.S. magistrate has ordered that Il Puerto Ricans charged in connec-

tion with a \$7-million Wells Fargo robbery be sent to Connecticut to stand trial. U.S. Attorney Daniel Lopez Romo was quoted in Monday's editions of the San Juan Star as saying

the 11 were transported to Con-

necticut on Sunday night.

More than 100 federal officers guarded the courthouse Sunday as the magistrate, Justo Arenas, held separate hearings for the 11. About 1.000 protesters carried signs and chanted outside the building, asserted that the suspects were being rsecuted because of their campaign for independence for Puerto

Rico, a U.S. commonwealth.

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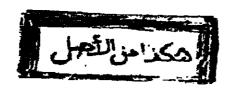
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# FASHON GERMA

## Germany's **Top Designers**

There is little doubt that German designers are stars on their home turf, but what German designers want most is recognition in the international market. They want a chance to be seen and appreciated by women around peers not as "German" designers but as individual creators who happen to be from Germany.

ambition. What they don't have is at an image and promote that much of a support system, at least France and Italy. They will have to Pfleger, she may not yet have go it alone, like the Americans. achieved Sander's exposure, but And like the Americans, with she certainly does understand the whom they are perhaps most closely aligned in terms of design, fashion game, especially if you they have a great opportunity to succeed.

Paerto Re

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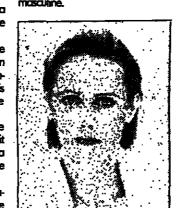
What seems to be needed is a more individual identity. Much of signers.

what is done in Germany may not "look" exactly like what other designers are doing, but it "feels" much the same.

Two designers who have managed to break out of this mold are Jil Sander and Caren Pfleger. the globe, to be judged by their Sander is perhaps the best known and one of the most diversified of German designers. She has built a design firm on a solid foundation What they have is talent and and has had the foresight to creimage both within Germany and not through government aid, as in internationally. As for Caren value of self-promotion. In the want to make it in America, promotion is the name of the game.

The following is a random look little more aggression and a little at some of Germany's most talentless coution in their designs. And ed, well-known and promising de-

pendiahl's collection has a very casual, very feminine feeling with a silhouette that is wide on top and narrow at the bottom. There is a definite menswear influence in her collection, but it is anything but



CAREN PFLEGER

This Cologne-based designer calls herself a "child of fashion," having been interested in it all her life and having studied fashion design at the Fashion Institute of Technology in New York, She also operated her own art gallery for four years and worked with designer Jean-Charles de Castelbajac and others before starting her own business under her own label.

She has created a knitwear collection for an Italian license, a leather-wear collection for a German firm, an accessories collection for another German firm, her own designer-label sportswear collection and, as of last October, a fragrance and body-care line under her own name for Beecharm, which brought in over \$1 million during its first season.

She is probably best known for her tailored sportswear which, for spring/summer 1986, features on unusual mix of monochromatic linen, silk and cotton with interesting detailing. Hers is very definitely a menswear-inspired collection, but not mosculine in silhouette or texture. She likes to think of her collection as "pared down...the

less-is-more approach." She thinks that of all the problems facing German designers the biggest one is individual identity. "I think it's important to go your own way and establish your own idenfity so that people don't group all designers together."



REIMER CLAUSSEN

This Berlin-bosed newcomer, who in his first year designing For spring/summer 1986 Hym- under his own label for Jürgen Ready-to-Wear: Ready to Fly

While German designers ponder the complexities of gaining worldwide respect and recogninon, a significant group of readyto-wear firms are forging ahead with impressive marketing programs which, for the past several years, have targeted most of Europe, North America and the Far

The giants of the German dothing industry, including SRB Fashion International, best known the world over for the outstanding Escada sportswear collection, and the MBS Group, known primarily throughout the world for its eneraetic, beautifully-made Mondi collection and retail stores, have paved the way for the rest of the

German fashion brigade. There is little doubt that without Escada and Mondi, and lesserknown but highly visible firms such as L'Estelle, Fink Modelle, Chamara, Lutz Teutloff, Dietrich Seeler and other successful firms, German fashion would not be the export powerhouse it is today.

With total sales in excess of \$200 million, Mondi is perhaps the most visible of all German firms worldwide, most certainly in the United States, where sales lost year reached \$30 million.

According to owner Herwig Zohm, the firm is spending close to \$300,000 alone on advertising in America this year. This is in keep-

ing with a plan that saw the firm's inspired marketing in En- quality cannot always be conopening of offices in New York, gland, France, Scandinavia, Ausiria and Germany. Dallas and Los Angeles, and the opening of 12 boutiques (including

Everything that Mondi makes is one on Fifth Avenue in New York manufactured in Munich in the and another in the Radeo Collectirm's three factories or by local tion in Beverly Hills), all within two contractors; nothing is made in years. This is in addition to the Hong Kong or the Far East, where

trolled Zohm says that his advertising programs give equal weight to all retailers, not only to the Mondi stores, and that Mondi does not give discounts to their own stores or to anyone else. Nor are deliveries given special handling within their own operations. So the retailers, at least for the moment, are content to watch Mondi (which is a derivative of the Latin word for world) take over the globe.

At Escada, designer Margaretha Ley continues to create sophisticated, feminine and spirited sportswear that is very luce in mood and top-quality in make.

Nobody in Germany tailors better at the same price, or knits better, or turns luxurious woven wook into as well-out, great-fitting sportswear as Escada. The key to the Escada collection is its interchangeability and the relaxed yet sophisticated mood of the doth-

Escada's knitwear is very speaid, and to many Ley's sweaters are her strongest design point. Her mox of texture, pattern and color acids up to a collection of investment sweaters that offer langevity and high style.

In addition to Escada, there is the Laurel collection, designed, the firm says, "for the super-achiever

Continued on p. 2



#### JIL SANDER

With promotional photos by world-famous photographer Francesco Scavullo emblazoned on her ads, on the covers of the various German fashion magazines and on the runway of her show, Jil Sander is perhaps the most recognizable of all German designers.

This dynamic woman in her early 40s has created a strong image and a rock-solid company which she not only designs for but operates as well.

She has been selling her dothing in Europe and abroad for a number of years, and buyers come to her for spare, exquisitelyfabricated and well-tailored sportswear.

Six years ago she signed a contract with Beecham to produce a fragrance under her own name. Before the name went on, Sander demanded that the quality be high, for quality, above all else, is the Sander trademark. Today she has her own cosmetic, both, treatment and men's lines for Beecham as well as a luggage and leathergoods collection for Gold-Pfeil, an eye-wear collection for an Italian firm and a shoe collection for her омп сотпрату.

With soles of over \$25 million in dothing and over \$12 million in cosmetics, Sander is riding high.



WOLFGANG JOOP

in four short years Joop has become one of Germany's bestknown designers, and his name can be found on everything, induding shoes, hats, gloves, furs, knitwear, menswear and, of course, his own designer-label col-

He considers himself as much an "artist" as a designer and prefers to design dothing that

"appeals to the emotions" rather than follows trends. He thinks dothing should be fun and evening wear opulent, alluring and a ittle wicked, like Berlin before the

"I would nather have a little bad taste in one of my fashion shows than just show fashion coming down the runway, and that is not exactly the way things are done here in Germany."

Joop, who says he leaves the best, feels that if he had to run a business he wouldn't have the time or the inspiration to design.

His idol and source of inspiration as of late? David Bowie. "He is always changing, always areating ... has his finger in every pot. am curious and I want to do everything." His latest endeavor? A collection of Joop designed porcelain for Meissen.



BEATRICE HYMPENDAHL

She calls her collection more feminine and more avant-garde than many German designers' collections, and yet she feels strongly that she is capable of designing fashion for all kinds of lifestyles. Based in Düsseldorf, the petite, auburn haired designer has her collection produced in Munich by Loden Frey, for whom she does a separate collection of sportswear.

Hympendahl studied design in Pons where, she soys, she found designing easier because of the availability of materials, but she holds out high hopes for German designers in the future, especially in the American market.

"I think that America is advanced, and it is flattering to have American buyers like my dothing for that reason." However, the designer says, she does not get her ideas or inspiration from any of the fashion capitals, but rather from the streets. "Young people have a way of putting things together in unexpected ways, and I find that inspires me in putting

together my collections."



Felser's company, L'Estelle, made

a strong impact with \$2.5 million in

sales, is one of Germany's bright-

bridge the gap between the classi-

cal and the unconventional, the

avant-garde and the traditional.

His strength is in mixing unexpect-

ed patterns and textures, which he

comies off with a keen sense of

color and a strict sense of propor-

mer 1986 are decidedly tailored

and basically classic, but his use of

color on color, subtle variances of

texture and impeccable tailoring

make his collection anything but

mosculine and eminently wear-

Femininity and elegance are the keynotes of this Munich-based

designer's callection, created for

women who are conscious of their

bodies and have their own individ-

ual style and an international flair.

rious. His mood can fluctuate from

Hapsburg opulence to Kennedy

conservatism, but always with a

precise attention to detail and

talk I work for women who ex-

press themselves intelligently."

Says Schneider of his personal

His evening wear is often luxu-

MANFRED SCHNEIDER

His silhouettes for spring/sum-

His sportswear separates

JURGEN WEISS

For the post 12 years this Munich-based designer has cautiously and carefully charted the course of his designer label. He currently sells to markets as varied as Japan, the United States, Australia, South Africa, Great Britain and

He considers his collection most closely aligned to the look of American sportswear, and indeed his designs do have that easy, comfortable look that the Americoms do so well. But his quality, his sense of fabric and his precision tailoring are often missing from American collections.

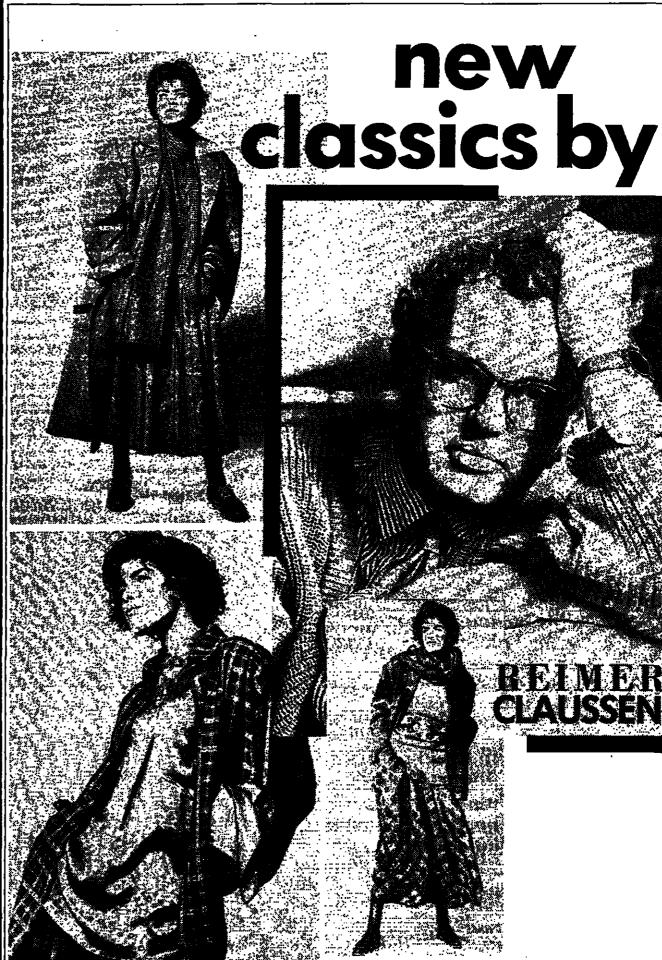
Because running his business takes up so much of his time, Weiss says he isn't able to do as much designing as he would like. And he thinks there are vast possibilities for German designers to branch out into other areas of design.

#### **UTA RAASCH**

Unusual combinations of strong color and unique fabrics are signatures of this Düsseldorf-based designer. She considers herself "all woman, emanapated, active and successful," and creates dothing for women like herself: working women who are partners and mothers.

For evening she believes in alamour, in festive looks that are roomy at the top and narrow at the bottom. For day the mood is playful, but control and luxury are very much a part of her everyday collections.

One of this designer's strong points is her sense of cohesiveness in presenting a well-accordinated collection that combines leather, silk, cotton, wool and knits in the same color tones so that everything works together.





#### Ready-to-Wear: Ready to Fly

Continued from p. 1

career woman who functions on a fast track," and Crisca, for the "au courant consumer whose forte is to be ahead in the newest unusual

Escada's marketing objective was to create, produce and morket fashion collections throughout the world, and to that end it established product development offices in Florence, Milan, Tokyo

Whatever Escada is doing, it must be doing something right, because the projected volume for the firm for 1985 is \$110 million, \$33 million of which represents sales to the United States.

Fink Modelle is another major German ready-to-wear firm. Lilo Fink, an energetic, determined woman, runs the show. She oversees all of the firm's 18 collections per year and she makes all the final business decisions — no small feat in a country where women company presidents aren't exactly in bountiful supply.

In addition to Fink Modelle, the firm also produces Yarelli and Louis Féraud. The firm's worldwide distribution is impressive and broad-reaching, from Finland to Egypt, Morocco to Singapore, Japan to Venezuela.

White other German componies compete for the high-foshion sportswear look, Fink Modelle has taken a strong position on a more conservative, understated look for



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the woman who wants quality without flash. Wearable, wellmade dresses are a strong point in: the Fink Modelle collection, as are the Munich-based sportswear firm handsome daytime suits and subtle and elegant evening wear. The between 12 percent and 15 persporty Yarell collection features; cent in the 10 years it has been in knit sweaters, crisply tailored skirts busine and jackets—at realistic prices.

At L'Estelle, owner Jürgen Felser explains the success of his sportswear collection: "Fashion today is absolutely international, considerably there. Each country has a different interpretation of sportswear, and Germon sportswear is of the best quality possible."

For the last 10 years, Germany has been L'Estelle's biggest market. Felser says that "the German woman is more receptive to fashion today because a woman today at 40 thinks younger and looks younger than she did 10 years ago. And," he adds, "the German woman who was always. used to buying from France decided to take a chance on German

L'Estelle does \$20 million in business worldwide, \$5 million of which is the result of scales to America in the first year of marketing there. Obviously the United. States is a target market for L'Es-, telle, atthough Feiser is cautious? and notes that England is also an important market for his firm.

Felser knew a good designer when he sow one, and was smart enough to take Reimer Claussen under the corporate wing, "He is very talented," says Felser of

FASHION GERMANY

Claussen. "I think he has a wonderful future and we are being very coutious in how we market not only his collection but ours as

While it seems the contrary, not every ready-to-wear firm and designer in Germany offers a complete range of tailored sportswear. There are some specialists, and Kern, under the direction of Otto Kern, produces on impressive collection of shirts and blouses which has achieved much retail success in both Germany and the rest of Europe.

What Kem has achieved in Germany is unique in that the collection is often featured in specialty stores that carry only designer collections of sportswear from too designers in Germany, Italy and France as well.

For Albert Fuchs of Chamara, has seen a yearly growth rate of

For five of those years, Chamara's well-made, high-style sportswear has been on the retail scene in Japan, and sales are up

As with most German sports vear firms, Charmara sees the United States as the biggest potenticl market. To make the Chamara name better known there, Fuchs is planning to present a major show in 1986, supported by substantial print advertising.



most people would agree has done more to promote German foshion than anyone else. As a young man fresh out of school, Kronen joined Igedo, the company his father founded in 1949 to present a fashion fair in Düsseldorf. Now, 26 years later, Kronen chains the organization that presents the largest ready-to-wear fairs in the world.

way shows for crowds of 850 to

## Fair Weather for Fashion Fairs



Left: A view of the lgedo Düsseldorf fairgrounds in 1980. Lower left: Manfred Kronen of Igado; Below: Dr. Karl-Dieter Demisch of Munich Fashion Fairs.

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German fashion designers and manufacturers may complain that, unlike the French and the Italians, they don't have much in the way of government support or promotion of their industry. They do have, however, three men who head up organizations bent on taking the German fashion message worldwide. Manfred Kronen, chairman of the privatelyowned organization that produces Düsseldorf's Igedo, Karl-Dieter Demisch, the man in charge of Munich's fashion fairs, and Kurt Geisler, Berlin's fair chairman, have helped put German fashion on the map.

#### MANIFRED KRONEN/Düsseldorf

Montred Kronen is the man

Kronen's organization presents six shows a year. The spring/summer 1986 Igedo show, being held this week, is expected to present the collections of 2,500 to 3,000 international exhibitors and will draw buyers from around the



German and international designers, depending on that season's presentation. In addition, Igedo showcases young designers and ready-to-wear firms, presents "shows-within-shows" such as the Boutique and Knitwear International fairs and swimwear and lingerie shows, and sponsors buyers' seminars. It also gives out an annual Fashion Future Award for new design talent screened from entries submitted by design

It is Kronen's tireless efforts to get the Germon fashion message out there that have allowed Igedo to enjoy a corporate identity in all the world's fashion markets. Igedo has press offices in seven countries and 36 representatives worldwide, and operates a subsidiary company, Düsseldorf Trade Shows, which is located in New

schools all over Europe.

Kronen says that Igedo exists lgedo stages "salors" with run- "because of the situation after the war. Berlin was the original fashview the latest fashions from both ion center of Germany, but in

1949 there was a Soviet blockade so no cors or trains could enter Berlin." Kronen says that his father had the foresight to realize that there would have to be a new center for the fashion industry and . he, along with a group of manufacturers, come up with the concept of Igedo.

Kronen credits Germany's success to quality, punctual delivenes, sizing and its ability to adopt a certain "international flavor" in dothing that is easily understood. and wearable. "With German: ashion it is not a matter of a: definite German fashion look. We are not always so interested in: creating a look, but more on identity based on dependability. It must be working," he says, grinning. "Germany, after all, exports more dothing throughout the world than any other country and, to be realistic, retailers are in the fashion business to make money,

#### KARL-DIETER DEMISCH/ Munich

As a managing director of the twice-yearly Munich Fashion Fairs and as sole director of the Munich Foshion Trade Fair, Demisch has played an important part in pulling together massive shows held on the 6-acre municipally-owned fairgrounds.

While Demisch does a great job of promoting Munich's numerous and talented designers, he also takes up the cause of German fashion in general and doesn't feel that his fair is in direct competition with Igedo (which runs a few weeks prior to Munich's fair), but is rather a comple-

"It is important that fashion be kept on the minds of the buyers, and often many buyers go to Düsseldorf to see the collections before committing to them and to Munich to place the orders. Of course there are many buyers who do not attend both shows. and so it makes sense for the

same companies to attend both." Like most Germans in the fashion industry, Demisch sees America as the land of opportunity. To help the German fashion industry further its couse in the United States, Demisch is planning to stage a major fashion show, most probably in New York, within the next year.

The city of Munich also sponsors a fashion award, presented at the March Munich Fashion Fair, which is awarded to outstanding. international designers.

#### KURT GEISLER/Berlin

Unlike Kronen and Demisch. Berlin's Foshion Fair director, Kurt Geisler, has not only to forge new fashion paths, he also has to contend with his city's post as a thriving fashion center.

Berlin seems more international than most other German cities and, according to Geisler, "there is a big gap in the German fash-ion image" that he feels Berlin's designers are capable of filling.

"I think there are more avantgarde, less cautious designers in Berlin," says Geisler, noting the group that calls themselves the C.A.B. (Club Avantgarde Berlin). They are part of Germany's foshion future as much as are the. more conservative designers. But like most German designers, they use quality fabrics and manufacturing and they are not inexpensive, just younger-thinking and more directional."

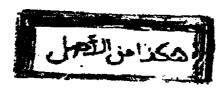
What Geisler is intent on doing with his fashion fairs is to give Berlin's 70-odd designers and the rest of Germany's industry a chance to be seen. "In addition to the Berlin fair," says Geisler, "there are showrooms open in the city oil year round where buyers can see Berlin's more experimental fashion."

In order to promote Berlin's tashion message, Geisler plans to take a Berlin fashion show to America. "It is our biggest export. market and a growing one. En: gland is also a very big market for Berlin fashion and German fashion in general, I think this is just the beginning for Germany's inclus-



A good name to wear.





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# GERMAN FASHION COMES OF AGE

German-designed and produced foshion has long been a port of the European fashion scene. Germany is, in fact, the world's largest exporter of dothing, with close to \$1.5 billion in sales to other countries and nearly

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\$8 billion in total sales per year. What Germany has not at ways been known for in the post is on image or tag by which the rest of the fashion world can identify German fashion. Quality, competitive prices, excellent fobrication interestingly enough, mostly from Italy), exacting fit and production and careful attention to deliveries have always been what Germany has been noted for.

In the past five years in particular, German ready-to-wear firms like Mondi and Escada have brought the German fashion message to the fore, that Germany has significantly more to offer than just classic, tailored sportswear that is well-constructed.

Germany has embraced the American marketplace with fervor, and successfully so. In 1984, sales to America (which were up 92 percent) accounted for over \$19 million

Over the post 10 years German women have broken the habit of perceiving only French

fairs that the international buyers

have been introduced to a broad

range of German (and interna-

tional) firms. They have steadily

increased their orders over the

past several years and have

found German sportswear, in par-

ticular, to perform extremely well

in markets as different as England,

Italy, Switzerland, Belgium and the

United States. For most firms,

France is the last holdout when it

comes to exporting, and while

Japan is often eager to receive

German-made fashion, the Germans—always careful to keep control of their enterprises ore not as aggressive in the Japanese market because of the intricacies of doing business in Japan. Unlike other countries, Germany has no real fashion center, and this may account for its inability to project a specific image. Although Düsseldorf is the site of the biggest fashion fair, not all the best talent comes from that city. In Munich there are a number of talented designers and there are a few in Hamburg (Jil Sander, perhaps the best known of all German designers, is based there). In Berlin, the once-powerful capital city, there are a number of very good designers, including the new group of talented designers who call themselves the Club Avantgarde

Unlike in other foshion centers

of the world, where designers

most often do the designing and

business partners or corporate fig-

and Italian designs as fashionable. Because of the proliferation of talented German designers and better fashion communications within the country as well as increased German tourism ground the globe, the German woman has begun to see that what designers and manufacturers at home have to affer is competitive with what is out there in the rest of the world.

This surge in German consumersm has, according to many designers and manufacturers, begun to decline over over the post two years. Many feel that the Deutsche mark has to go further these days, not because of a decrease in spendable income, but because there is a greater variety of interesting things for the German consumer to buy.

Those firms that take a more aggressive, image-conscious approoch to fashion at home seem to be weathering the competition nicely. This approach has proved to be the answer in gaining a foothold within the export market as well.

For most designers and readyto-wear firms, the entry into the highly lucrative American market has been through showing at the successful German fashion fairs



Clockwise from above left: Design by Claudia Skoda, of Berlin; Manfred Schneider's "New England Style" for winter 1985; Caren Pfleger's elegant sweater styling; daytime look by Munich's Jürgen Weiss; checked tweed layering by Jil Sander.

## Local Color

Germany's fashion capitals finest in Germany. Here a wide variety of Italian and French de-

A street guide to

signer collections can be found, as

Cross to the other side of the

Königsallee and you'll find Trink-

haus, another shopping gallery,

offering a variety of attractive

bounques including Kroutscheid

and MCM status leather goods.

Close by there is the WZ Center,

where you'll find Corner and Yves

Soint Lourent as well as Charty's,

If it's crowds and beer you

Friday night, head up the Hein-

nich-Heine-Allee and you'll find

hordes of people, young and old,

swigging beer and downing local

bratwurst, Some more sophisticat-

Capannina for excellent Italian

food, Dai-Tokai for Jopanese,

Orangerie (possibly the best res-

tourant in Düsseldorf), La Potinière

for delicious French cuisine and

Schiffchen for those who want

FRANKFURT - In the downtown

typical Düsseldorf fare.

a fun nightspot.

well as a good selection of Ger-

many's leading designer wear.

BERLEN - This is a city with a truly cosmopolitan flavor. The boutiques here are younger and trender and the fashion definitely international No trip to Berlin would be complete without a trip to the Wall and into East Germany, where the contrast is immediate and penetrating, especially in terms of what is available to the East Germans in consumer goods and services.

The Kurfürstendamm is West Berlin's main street, filled with international eateries, boutiques and cafés. Be sure to give yourself at least on hour to see the store called Ka De We, which roughly translated means "just like the West." The sixth-floor food hall features virtually every kind of fresh and packaged international and German foodstuff, as well as delightful little bars at which to enjoy the fare. Ka De We also features top-name German designer dathing as well as some of the top Italian and French designer collections.

One of Berlin's most interesting restaurants is located just paralle to the Kurfürstendamm on Kurfürstenstrasse. The Paris Bar Restaurant not only serves excellent food in a bistro-like environment, but is a feast for the eyes as well. There is an ever-changing collection of contemporary German artists work hanging on every available inch of wall space.

**DUSSELDORF** - Charming and attractive, Düsseldorf combines the nchness of the Old World with a surprisingly modern foshion touch. lts Steigenberger Parkhotel has some of the loveliest rooms in Germany. Within walking distonce of the hotel is the Konigsallee, where lovely cafés and retail shops flank a park and the river.

The Ko Center offers a variety of good international boutiques including Kenzo, Chanel and Jil Sander, and a good pasta restourant called La Terrazza. Just down the Königsallee is Ko 9, a young, trendy shop for juniors. On the same side of the street is **Eddnoff**, the shop that many German designers consider to be one of the

it also have international shops such as Yves Saint Laurent and Charles Jordan

Some suggested restourants include Erno's Bistro for French cuisine, La Galleria for Italian food and the French restaurant in the Frankfurter Hof.

HAMBURG - With beautiful private houses, tree-lined streets and delightful waterside cafés, Hamburg is one of Germany's most cordial cities.

Shopping here is excellent, especially for shoes, which range from modern and trendy (and inexpensive) to classic, conservative and very well-made. Walk down the Colonnaden, where there are any number of tempting shops and cafés, and follow what is known as the Virgin's Path on the Jungfernsting where there are want and you are there on a cafés perfect for people-watching. Be sure to go into all the covered malls as well, because here you will find some terrific shops with attractive items for the home and bath as well as fashion shops. ed restaurant choices include La

MUNICH - In this most Bavarian of cities one can't miss most of the best shops by heading down the Marienplatz, Amiraplatz or the Maximilianstrasse, where all sorts of international boutiques abound, from Missoni and Guy Laroche to Hermès and Chanel. Be sure to stop at Loden Frey on the Promenadeplotz for the best in ethnic and area nightlife tends to be rather dossic sportswear and at Manquiet. The Goethestrasse offers some interesting boutiques, and deler, dose by, for the best from the side streets running parallel to German designers.





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such as the giant Igedo in Disself operation, many designers like Jil Loden Frey, the giant of tradition-

If they don't actually do the designing, they often oversee it, as in the case of Life Fink. Other designers realize that what they do best is design, as in the case of Wolfgang Joop, a designer who has an impressive group of licensees as well as his own designer label. Berlin-based Reimer Claussen, one of the most promising German designers, has paired up with Jürgen Felser of

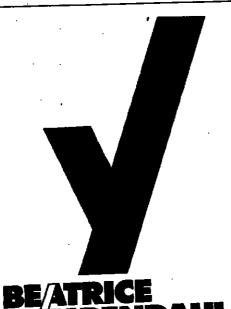
L'Estelle, a very successful ready-

to-wear concern. Beatrice Hym-

pendahl has joined forces with

dorf, the Munich Fashion Fair and Sander and Jürgen Weiss prefer al tracht or folklaric German fashsmaller Berlin Fair. It is at these to run the whole show themselves. ion. Hympendahl designs a collection for Loden Frey, and the term in turn handles the production of Hympendahl's own designer col-

Potential is very much what German fashion is all about. Considering Germany's success as an exporter, one would be foolish to say that Germany is an untapped source. What Germany has done, for the most part, is deliver the best-quality dothing at competitive prices to a discerning consumer. What Germany can possibly do in the future remains to be seen.



Beatrice Hympendahl GmbH

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Shopping for a fur coat can be one of the most pleasurable expenences in a woman's life. However, sometimes the choices are not always that vast, as is the case in most American fur salons.

fur anywhere else in the world.

While most of the German foshion industry focuses on produring top-quality tailored sportswear, German fur designers and retailers are quietly—or in the case of Rieger Furs, Munich, not so quietly—amassing fortunes in the fur trade.

like being allowed to select a Mercedes-Benz at the port of entry in the United States; the variety and sheer number from which to choose are staggering.

Hundreds and hundreds of ly endless rads make Rieger one

If you are looking for a superbauality Blackglama mink, for example, be prepared to try on at least 50 in your size. Exquisite Embas, luxurious long-haired linx, delicious dark ranch minks, femme-fatale postel-dyed fax you name it, Rieger has it. And at prices well below what one would have to pay in America.

Sometimes, as in the case of Gerson Furs, Frankfurt, one can find the most luxurious of mink coats at less than half the price one would pay for the same coat in the States. Says Egon Gerson, coats. For designer/manufacturfacturing and retail house: "Our average mink coat costs approximately 8,000 to 12,000 Deutsche marks, meaning that for under \$4,300 a woman can buy an excellent-quality mink coat that would cost her two to three times Frankfurt's fur district.

According to Gerson, the strong American dollar makes German fur coats on incredible bargain for American consumers, but it also accounted for an almost 30 percent increase in the price of Not so in Germany, where mink this year-minks which, like shopping for a fur, or pelze as it is all the furs German furniers use, colled here, is unlike shopping for have to be imported from other places, like Scandinavia, the Soviet

FASHION GERMANY

Union and even the United States. To Gerson this increase meant a decrease of 20 percent to 30 percent in his middle-price-range coats, most of which he sells to his German dientele.

At any given time Gerson ocks anywhere from 6,500 to At Rieger, shopping for fur is 7,000 mink coats, all of which are produced—as are all of Gerson's furs-on the premises. Upstairs at Gerson's one finds piles and piles of mink skins, American babcat pelts, Persian lambskins, silver fox, shadow fox, muskrat, American coats—all of one variety of pelt, coyote and other first-audity furs, mind you—displayed on seeming—including a small selection of leopand petts, which Gerson explains of the giants, if not the giant, of fur have been in-house for a long time and are used only to repair coats that dients have had for

> "Conservation," says Gerson, "seems less on the minds of people today than it was a few years ago." There is little demand, he says, for fake fur, and he stresses that the furs he uses are either ranch-bred or strictly controlled by the wildlife or fish-and-game departments of the various countries he buys them from.

Gerson says that for his austomer a designer's name is not important when it comes to fur owner of the 33-year-old manu- er/retailer Rolf Schulte, that is definitely not the case. Close to 90 percent of Schulte's

> business is in manufacturing furs, which are designed by his team in his studio located in a multistory building he recently purchased in

Nearly 40 percent of what he

produces is sold to Germany and interesting weaves and knits. the rest is exported worldwide, with America followed by Japan as his largest markets.

While Gerson takes the more luxurious approach to furs, Schutte's strength lies in his ability to design contemporary, high-style furs in a variety of pelts, either by themselves or in combination with

Schulte often takes his furs on the road, so to speak, and shows in Tokyo, Paris and in New York as well as at home. Recently he won the Golden Samovar award,

presented by the Soviet government for excellence in design of furs of Soviet origin. Schulte's collection features

over 200 different styles with a broad price and style range. His inventive designs for the upcoming season include a group of dyed, sheared rabbit jackets which, from a distance, look like beaver, as well as his creative use of fur in

unusual look in evening jackets. His leather and fur combinations one strong sellers and his use of parachute silk or coshmere with fur are very new as well as sale-

combination with sequins for an



Left: Grey fox

Far left and be

1985-86 collection.

Models from

styled by Gerson.





Mondi Textıl GmbH Rudolf-Diesel-Straße 8 8890 Aichach





## Timely, Traditional Loden Frey

Historically speaking, there is no firm that symbolizes true German fashion more than Loder Frey, the 143-year-old Bavarian company best known for its tracht, or ethnic, folkloric fashion.

Bernhard Frey carries on the family tradition, begun in 1842 by his great-grandfather, of manufacturing the best tracht dothing available anywhere in the world, using the finest wool loden doth available.

Frey entered the business in 1959, at a time when tracht fashion was perhaps considerably more popular. But even today, according to Frey, most German women have a loden coat, jacket or some other article of dothing made from loden in their ward-

While Loden Frey has managed to retain the untarnished image of a firm dedicated to creating expertly-tailored laden doth and traditional dothing for men, women and children, it has also managed to update its collections from season to season in order to add a contemporary

This season Frey has taken an even greater stride toward modishness by signing on Düsseldorfbased designer Beatrice Hympen-dahl. "I will be doing a sportive, modern, casual collection for Loden Frey at a moderate price range," she explains. Hympendahl's entry into the marketplace with Loden Frey's sportswear collection was the result of her agreement with Loden Frey to produce her designer-label collection as "There are few firms that are

better makers than Loden Frey," says Hympendahl from the comparry's Munich headquarters. "My association with Loden Frey has my collection and not to have to business port."

Bernhard Frey reports that the firm produced of test collection the new Hympendahl collection that was very well-received. "It Frey hopes to capture a segment of the market he may not have encouraged us and we are going chead with it full strength." progressive customer.

reached before: a younger, more

Loden Frey has a major retail

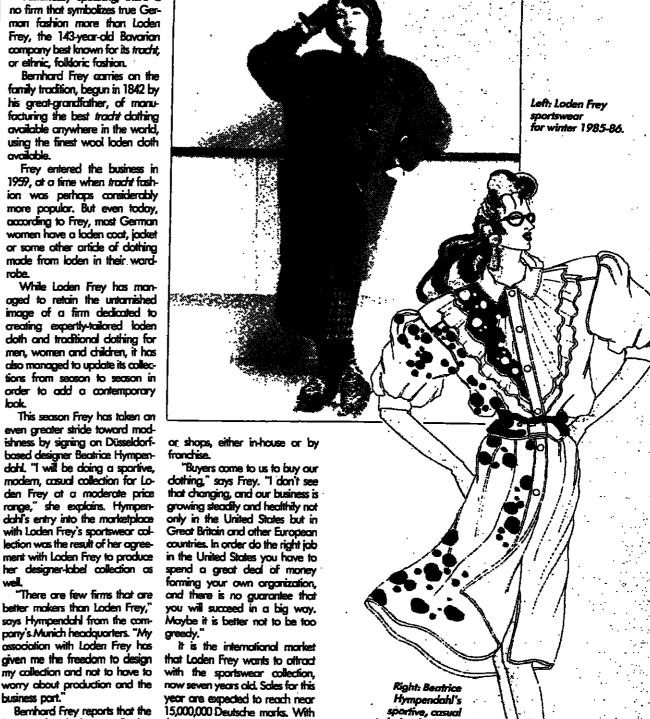
shop in Munich where the firm can test and showcase its own

collections as well as retail other

manufacturer's dotting. This test

market has resulted in certain

While the United States has long been a Loden Frey customer, especially in shops that handle skiwear and autdoor gear, Frey days he is not going to go after the American market aggressively by blitz advertising or by looking to set up Loden Frey departments handsome tractit details showing



sign for Loden

up not only on much of Loden

Frey's collection, but in the collec-

tions of other top designers as

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GOLD

ساند ت<u>و</u>

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Germany is one of the world's top suppliers and markets for textiles. The latest comparison by the General Association of the Textile Inclustry in Germany (Gesantilex-

shows German worldwide sales of textiles and dotting amounting to \$8 billion, second only to Italy (\$8.7 billion). The recently high-flying dollar has put the United States in first place among the world's importers, with \$13.7 billion in imports compared to \$11.8 billion for second-place **Сеппопу.** 

Double-digit growth was enjoyed by German textile and dothing exports in 1984 (15 percent) and through the first five months of this year (12 percent), the latest period for which figures are available. At the same time, imports gained by 13 percent in 1984 and 6 percent through May 1985, leaving this country a net importer. In 1984, Germany bought more imported textiles and dothing, at a total of 8.7 billion Deutsche marks (then worth \$3 billions, than it sold abroad.

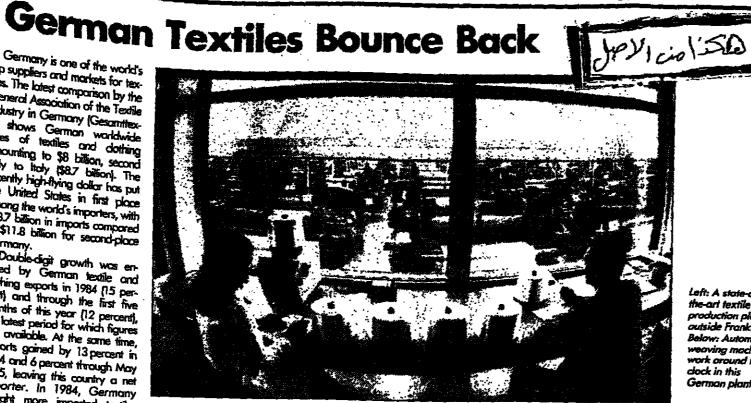
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About a third of the value of Germany's textile imports is of low-priced goods (in volume terms, they amount to half), a factor that has changed the face of the German industry and indeed nearly destroyed it. This is why the Textile Association is calling for an extension of the Multi-Fiber Agreement, which expires next year. All member countries in the European Economic Community as well as the United States and Japan also want to renew the MFA, which was enacted 11 years ago to allow Western industrial countries to restructure their threatened domestic industries while the flood of low-cost imports anticipated. from developing countries was kept in bounds.

The EEC remains the major customer for German textile exports, buying 53 percent of goods sold outside Germany in 1984. The biggest buyer in the Common Market (and Western Europe as well) in 1984 was the Netherlands accounting for over a quarter of sales in the EEC), followed by France, Britain, Belgium/Luxernbourg and Italy. German exports within the EEC last year totaled

12 billion marks (\$4.2 billion). The second major export market is the European Free Trade trial notions-because high pro-Area (EFTA), which includes neigh. dudion costs made it difficult if not of Gesamttextil's international secboring Austria and Switzerland as impossible to compete with low tion. Italian and French-sounding tries. Exports to EFTA reached dustry went through a severe international market, 4.9 billion marks (\$1.7 billion), with shakeout. Some 900 textile com-



Austria and Switzerland the lead-

In third place is Asia, with I biltion marks (\$350 million), headed by Jopan, Soudi Arabia and

Hong Kong. The United States is also an important market for exports, buying 689 million marks (\$24) million) lost year as part of the great surge of imports stimulated by the strong dollar. For German textile manufacturers, they represented a 53 percent gain (in morks). The German industry does not expect such gains to continue as the dollar declines against the mark and German products are no longer artificially cheaper in the United States. However, continuous, long-term increases in sales to the United States are

In imports, Common Market countries also hold the biggest share (14 billion marks or \$4.9 billion), led by Italy and followed at a considerable distance by France, Belgium/Luxembourg and the Netherlands. From Asia come goods worth a total of 7.6 billion marks (\$2.6 billion), most from Hong Kong.

The present state of health of the German textile industry has been won at a high cost. In 1970, forecasters saw handly any future for textile manufactioning in this country-or other Western inclusas most Scandinavian coun- wage countries. The German inponies went out of business, at the cost of almost a quarter of a million jobs.

"This branch, which was pronouniced dead years ago, has revived itself," Gesamttextil president Ernst-Günter Plutte declared in a recent speech. The industry has shown an ability to adapt and undergo structural change while maintaining all but close to 90 percent of its output," he said.

The industry sees its future resting on three pillars; modern production technology, creativity and strong export sales, according to Ernst-Heinrich Stahr, chief economist at Gesamttextil.

"Foreign customers know that German textiles and dothing makers can be relied on to meet their delivery dates and the products will be well made," he said. "Germany is known for its good cutting and designing of textiles, especially in the United States. Firms are making great efforts to sell in the United States. Germany has been in the shadow of Italy and France for textiles and dothing, but now the situation is better."

Companies such as Freudenberg, Germany's largest textile maker, as well as Vatter & Palme (maker of Bellinda hosiery), Falke and Wilhelm Bleyle have acquired

worldwide reputations.

Nino - a German Name "Some German company and brand names are not recognized. as German," said Liselotte Gass. names have long dominated the



Nino, one of Germany's largest textile manufacturers.

Nino is an acronym of the first two letters of the founder's name, Bernhard Niehues, and the town where the company started and its headquarters are still located, Northorn, Niehues and his partner, Friedrich Dütting, started their textile mill in that 600-year-old 1897 with 30 employees. The A classic example of this is founders only son, Bernhard Nie-

hues Jr., who died last year at the age of 75, had been active in the firm up to 1982, the last ten years as majority staddholder and chairman of the supervisory board. It was his plan to turn Nino into a public stock company, an event that took place at the end of last year under Dr. Walter Ferner, -chairman of the board.

Left: A state-of-

production plans outside Frankfurt.

weaving machine

work around the clock in this

German plant,

the art textile

in its first report as a public company, Nino AG had in the business year ending in March

1985 total group sales of 513.2 million marks (currently \$186.6 million), exactly 50 percent earned from exports. The company has almost 4,000 employees. Although Nino customers are located in 60 countries around the world, the bulk of its exports (70 percent) goes to Western Europe.

Nino turns out dothing materials as well as interior and furnishing fabrics, a print collection and a range of woolens. In any one season, the company's offerings many contain as many as 7,000 to 8,000 different products and designs. Its finishing department con treat 2,300 different materials and patterns simultaneously.

Multi-Fiber Agreement

For German textile firms in general, survival lies across the borders, in international sales. "Consumption in Western Europe and Germany has reached saturation,"Mr. Stahr said. "Imports are increasing in Germany. So German manufacturers must export. Foreign new orders are improving

faster than domestic new orders. Germon textile firms need the MFA, he said. "There is a mistaken idea that the MFA reduces imports from the Third World, Imports con. continue to increase under the MFA. It only prevents unlimited growth. The advantage of the MFA is that our industry can make definite plans and developing countries know they can sell certain amounts of goods to industrial countries. MFA has obligations for both sides. MFA is certain to be renewed. The key questions are how open will the markets be and how long will it be renewed for. There are very different opinions

internationally. He added: "There is a certain general need for state help for ndustries to stort up in genuine Third World countries. But this does not apply to the so-called newly industrialized countries, the NICs, which in the textile field are really industrial countries. There is no need for them to subsidize their exports or not to open their domestic markets. Countries like Brozil, South Korea, India, Turkey and Taiwan could buy our textile exports. The MFA is the lever to realize this. Taiwan is not part of the MFA but it must open its domestic market. It is producing high-quality exports so it needs high-quality supplies.

"As the same time, industrial countries like the United States, Canada, South Africa and Australia have high tariffs on textiles, almost twice as high as the EEC's."

Favors Famers

Mr. Stohr said the EEC has not been putting pressure on these countries because it is concentrating on form products. "The EEC tends to favor agriculture at the cost of industrial goods and textiles," he stated. "We feel that textiles should no longer pay for the EEC form policy."

The German textile industry also considers it has not received appropriate support from Bonn. The German federal government is content to maintain a liberal trade policy and tells companies,

in effect, "take care of yourselves," Mr. Stohr soid, But, in his view, Bonn "connot be indifferent to whether other markets are open or not."

Gesomttextil president Plutte has called on Bonn's Economic Minister Martin Bangemann to see that Germany takes on active role in renewing the MFA and in supparting the EEC's "apparent" position that it will no longer approve textile subsidy programs in Common Market countries.

and trade union officials to allow textile companies that are in a position to do so to maintain production 24 hours a day, seven days a week. According to Mr. Plutte, this would affect only about 8,000 of the industry's 230,000 workers.

Such a move is necessary, he explained, because textile machines are in operation 8,500 hours a year in Hong Kong, clmost as long in South Korea and on Market countries.

6,900 hours a year in the United

Mr. Plutte has also urged Bonn

States, but only 5,500 in Germany.

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**GOLD-PFEIL TARGETS** 

quality leather goods, there are few firms that can compare with Gold-Pfeil. Throughout the world, the name stands for superb handcraftsmanship, premier-quality materials and classic styling. "We are interested in one thing

at Gold-Pfeil," says Dr. Helmut Ziegler, vice president of marketing for the 129-year-old familyowned firm. "We are committed to creating excellence in leather goods that are considered to be among the best in the world." This message is no doubt an echo of that voiced by founder,

Ludwig Krumm, who first estabished the Offenbach-based firm with the aid of his seven sons and five co-workers. The firm began making — by hand — purses and wallets, which were marketed in Germany and Eastern Europe. By 1881 the employee ranks had grown to 200 workers, and

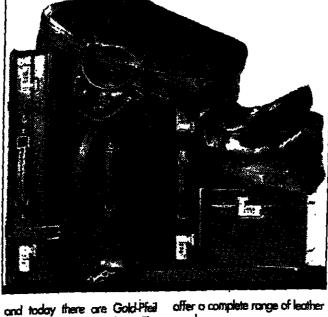
the firm had established a monopoly in the British market. By 1906 Ludwig Krumm AG employed 1,000 people and 85 percent of its production was exported. In 1928 the firm merged with

Langhardt Brothers Co., with Krumm maintaining its status as a family corporation, it was a beneficial partnership for both families and endured until 1943 under the Gold-Pfeil name after the firm's director, Heinrich Krumm, spotted a train in London's Victoria Station in 1929 with the name "Golden Arrow."

World War II almost wiped out the company, but by 1950 it boosted exports to more than 35 countries. By the late 1950s Gold-Pfeil had a healthy expart business representing 20 percent of total turnover, with the United States as the most important export market.

With sales growing throughout Germany, Europe and America, the firm, under the direction of Klous Krumm and Dr. Heinrich Oboth, made the decision to open its first out-of-country bounque in Paris in 1977. Following the success of the Parisian operation, Gold-Pfeil has taken an aggressive stornce in opening boutiques and stores throughout the world





stores in Tokyo, Hong Kong, Sin-

gapore, Madrid, Zurich, Geneva,

The firm owes most of its suc-

cess to its excellent product line

and spirited promotion and adver-

tising. The Gold-Pfeil name ap-

pears on three collections, which

London and in Florida.

Caracciola collection. Left: Models from their classic Sport line of leather goods.

Above: Rugged, casual styling for the Gold-Pfeil

affer a complete range of leather goods

The Sport collection, the biggest-selling export line, features handsome, dassic English accessonies and bags handcrafted out of leather specially treated to have the look of an old English leather armchair. Each item is handcrafted in that one person actually assembles and finishes each piece. This applies to everything that Gold Pfeil makes.

The Caracciola collection, which is named after the legendany driving once of the 1930s, Rudolf Caracciola, is inspired by his rugged, pioneening spirit and

unconventional sportsmanship. This is a collection for those who prefer more relaxed, casual styling in leather goods, and features a wide selection of items in an earthy, natural, shrink-grained leather that is very popular with the American market. The Pegasus Club collection is

the firm's high-fashion line, although it is still extremely traditionof and maintains the dassic look the Gold-Pfeil austomer has come to appreciate. Geared mainly to the professional traveler, the collection includes a variety of men's and women's attaché cases, functional vet feminine ladies' handbags, passport cases designed to accommodate travel documents, handsome and durable luggage and a range of very sophisticated desk accessories.

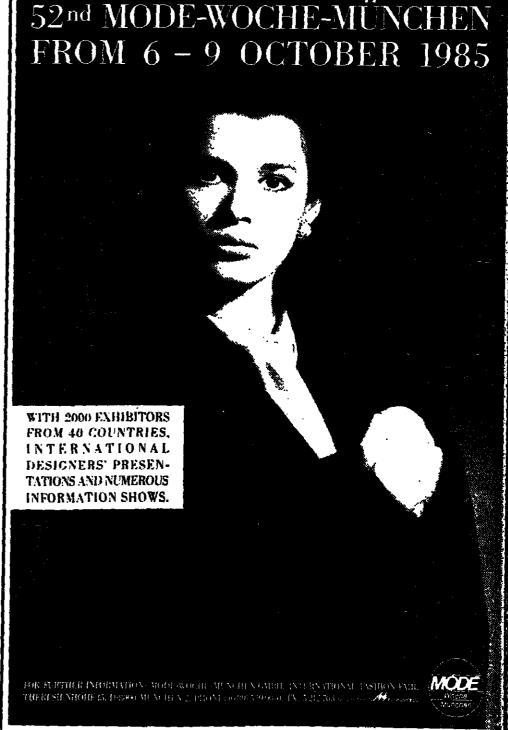
This past year Gold-Pfeil entered the fashion accessory arena in grand style by licensing Jil Sander. Typical of the firm's desire to keep strict standards of excellence and yet develop in new, untapped areas, the blending of Germany's best-known fashion-design house and best-known leather-goods house has already proven to be a winner for both partners. Gold-Pfeil's total collection,

save for some lightweight, nonleather luggage, is manufactured in Germany and made from German-tanned hides which are, acconding to Dr. Ziegler, of the choicest quality.

The company sees its future in exports and retail operations. According to Dr. Ziegler, Gold-Pfeil is actively seeking "partnerships" to establish retail operations abroad and within Europe as well.

With over \$33 million in soles and an expected growth of 25 percent for exports in 1985, exports appear to be the firm's main CONCENTL

The strength of the dollar has been a plus for the firm and America remains the biggest potential market, with Japan showing strength and the Arabian countries showing a substantial increase of 8 percent to 9 percent within the lost year. Even if the dollar drops Gold-Pfeil should, occording to Dr. Ziegler, remain unaffected. "We will always be competitive pricewise and, it goes without saying, qualitywise. We don't sell to discounters, so retailers know they can depend on Gold-Pfeil to maintain a steady image of excellence."



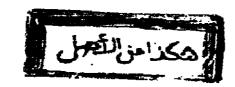
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#### ARTS/LEISURE

## Princess Jumps Into Fashion With Fresh Swimsuit Collection

ONTE CARLO — Smiling and blushing the designer came out after the show to get her kudos, then jumped into the pool bouquet and all A ruling prince (her father) and a prince and prin-

#### HEBE DORSEY

cess (her sister and brother) ap-plauded madly, along with some 200 weil-wishers — le Tout Monte

No ordinary fashion show, this marked the fashion designing de-but of Princess Stephanie, the enfant terrible of Monaco's ruling

The State of

Section 1

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The Course

Held last week at the California Terrace pool next to the Hotel de Paris, the presentation of the princess' first swimsuit line, called "Pool Position," was not completely a debut. Stephanie has had some exposure to fashion - a couple of seasons ago, she spent a year and a half at Dior, as an assistant to Marc Bohan, then tried her luck at a modeling career, a short-lived effort that was opposed by her father. But this was her first effort to But this was not the show her designing talents, along

with a friend, Alix de La Comble, whom she met at Dior. The results were fresh and professional and denoted a vivid understanding of sun and sea as well as a feeling for design and an eye for color. The collection, which ended with

a bride in a white swimsuit and veil, included evening swimsuits of water-repellent velvet and Lurex. Nudity was out. Except for being cut provocatively high at the thigh, reaching to the waist in some cases, these were not naked styles; and

By Esther B. Fein

New York Times Service

A FTER several years of enjoying the status of being a high-tech toy for the rich, a thinking man's

answer to television and a home

appliance whose importance is sur-

passed only by the refrigerator, the

videocassette recorder is finally

For the longest time it was con-

sidered inappropriate to criticize

the device that could bring you

"General Hospital" at night, "Hill

Street Blues" on the weekend and

Alfred Hitchcock whenever you wanted him. But familiarity has bred discontent, and some people are beginning to admit that there are indeed drawbacks to watching

There are grievances about the popcorn (it doesn't taste the same when you pop it yourself), sighs about screen size and lamentations about the interruption of phone calls. But most of all there are regrets about the absence of an audi-The home-movie-watching population, it seems, is lonely. "A lot of times funny movies are just funnier in a theater with lots of people laughing around you," said Wendi Kushner, an account supervisor at a Washington advertising agency. "It's fun to be in a crowd of

Kushner said she was not sure if it is the group mentality of an andience that causes contagious giggling in the theater, or that people are embarrassed to hear their own laughter reverberate off the diring room table when they watch a movie alone at home. But she refers to

vulnerable to complaints.

movies at home.

laughing people."

these suits were a challenge that only very young and very furn fig-ures could support. Prints too, especially the current-popular splashes of tropical

couldn't find any we liked and be-sides, they get out of style too fast." Worked around a bold combina-

tion of black and fluorescent coltion of black and fluorescent col-ors, some of the designs were like after the show: "The most imporshort-sleeved frogwoman suits in black leather-look fabric. Others came up to the neck but bared the shoulders. Some were worn over for professional help," she added differently colored tights, a fashion — Bohan and Karl Lagerfeld, a established earlier.

Princess Caroline wore white tights the evening of the showing, with a T-shirt and an embroidered Hawaiian shirt.

Many suits featured tightly draped and sexy miniskirts, which came off at the flick of a Velcro band, or terry robes, some of which were in black and white checks like Formula One racing flags. (The spot in an auto race.)

The only two-piece swimsuits featured bras and disper-like pants, with bright fluorescent fronts and black backs.

The presentation of the collec-tion, which included male models who were disrobed by the girls and pushed into the pool, was as playful as Stephanie herself, who later cele-brated with her friends by dancing until 5 A.M.

This move is a definite change of image for the conservative Mona-co. With Princess Caroline's hus-

you that to see "Annie Hall" or

"Manhattan" at home, when you

live in New York, is to miss half the

the racks at a New York video rental store, said, "When I saw Broadway Danny Rose" there was

this older woman sitting behind me, you know the kind with the big

pocketbook. Well, in one scene, Woody Allen is eating in the Car-negie Deli and this lady turns to her

friend and says, 'I still think the

corned beel is better at the Stage.'

Jody Kean, browsing through

yet, if anything, they made Brigitte
Bardot's bikini look passe,
Cut within an inch of the figure,
these suite ware a challenge that volved in fashion (he owns one-third of the Dior boutique franchise in Monte Carlo), there is distinct competition for Stephanie in this family.

Monte Carlo is also experiencing ly popular splashes of tropical a face lift as many young Italians, flowers, were out, because, as attracted by Casiraghi's business Stephanie said after the show, "We accumen, have invaded the princi-

> The collection marked the determination of the young princess to tant thing is that we did it all ourselves. In the beginning, nobody believed in it. We could have asked Monaco resident, are both good friends, and attended the show, but we didn't want to. The whole creation was ours."

Asked how he felt about his daughter tackling a career and get-ting into the fray, Prince Rainier said: "It's a challenge. I can be a good father but I'm a lousy mother. For a girl of 20 — she'll be 21 next February — it will be difficult to name Pool Position is a play on face all these problems. But she has pole position," the prime starting a lot of character and stamina, and

I hope she'll come out all right."
Why did the two budding designers choose bathing suits? both like to swim and we could not find anything we liked," said

She is responsible for the creative side while de La Comble, who is about the same age as Stephanie, tends more to administrative mat-

Asked how they got started professionally, Stephanie answered: "We picked up the phone book and

popular are the ability to sit in bed

in a mound of pillows, the frugality

of not having to pay a baby sitter

and the freedom to press "pause" and go to the bathroom.

actually the main appeal of owning a unit. One Manhattan woman said

that when she gets depressed and

one else watch her whimper and

Some people, like Young, say

VCR Lament: Some Movies Cry for an Audience



Stephanie's swimsuit line, Pool Position, above; the princess in her modeling debut earlier this year.

ers. We finally settled for Nautic, a house that also makes Dior and Scherrer's swimwear."

A number of friends pitched in and belped. Karin and Best One, two modeling agencies, lent the models, for instance, and Jean Barthet designed the huge and amusing beach hats.

The collection included 70 different models of suits. They will be on sale by next spring. They young designers plan to be on hand with their collection at the ready-towear showings in Paris in October.

become more common, the experi-

people agree. And as the machine

has become a familiar figure in

their homes, people are more com-

pany, but it's all right to nitpick

Aside from the complaint of au-

And there are some VCR owners ence of watching movies on them defend themselves by saying that

Sauer, a Manhattan lawyer. "You verted home movie viewers say

invited friends over, you shut the lights, you popped popcorn."

But as ownership of VCRs has picture and, as if sensing that this is

And Woody Allen fans will tell are numerous. Among the most cial phenomenon," said Rich Even the most committed, intro-

who say the lack of an audience is has become more solitary, many

pops in her tape of "Gone With the fortable criticizing it — the theory Wind," she rather prefers that no being it's not polite to nitpick com-

Prince Rainier, who was the first one to see the sketches, said he found the show exciting.

"I thought the presentation was good, young and amusing, with a few little mistakes," he said. "Even when I saw the drawings, I was impressed that it was not the very short suits, you know, the strings, but rather classic suits."

As for the hottest topic in Monte Carlo - the alleged romance between Prince Rainier and Princess Ira von Furstenberg — the answer from the palace is: "No comment."

somehow a breach of loyalty, they

while they have kitchens, they eat

out in restaurants once in a while,

rience," said Dale Hiller, who owns

a VCR and was buying a ticket to

see "Volunteers" at a movie theater on Broadway. "I'm not sure that it

counts if you do it by yourself."

#### Velvet Slippers Leave Home, Find the Way to Wall Street

these years, at-home velvet evening slippers for men are stepping outside. Stylishly, too, as befits footwear that retails in the vicinity of thread) one chooses. \$100 a pair.

Heretofore, the English-made slip-ons were usually worn by the hosts of elegant little dinner parties or they might show up, coordinated with white flannels and ascors, on fashion-conscious guests at occasional cocktail parties in resort areas, such as the Hamptons. This summer, however, they

have been turning up in broad daylight, sometimes on men who wear them with blue jeans. And, according to one shop owner, some of his customers are wearing the slippers to Wall Street.

At Dunhill Tailors in Manhattan, where the slippers are available in navy, burgundy and emerald, in addition to basic black, David Proudfit, the store manager, said, "Within the past six months or so

there has been a definite increase in TEW YORK — After padding the sale of velvet slippers, especial-around the town house all ly to younger customers, and now

> Slipper prices depend on the style of motif or monogram (in gold

Marie-Martine

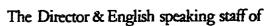


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47/

the movie "Caddyshack" as a case How can you overhear something in point. We saw that in the movies and like that in your living room?" Not everyone agrees, however, on the value of audience participawe laughed hysterically, everyone did," she said. "Then we told tion to the movie experience, and friends of ours to rent it, and they certainly the sales of videocassette watched the whole thing and didn't crack a smile. Some movies just call for getting out in a crowd." recorders would indicate that people are willing to forgo the commu-nalism of a theater for the conve-Comedies, horror movies and nience of home. Industry analysts cult films rank high among viewers say that one million VCR units are

as the kind of movies better seen in the company of others.

Bruce Young, a Manhattan lawyer said, "Audiences are key for households in the United States will be video equipped.

The advantages of home viewing horror movies. Screaming isn't the

same when you're alone.

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they have been spoiled by watching at home and "no longer have the same tolerance for other people" when they go out to the movies. "It drives me crazy now," he said, when I'm in a theater and people are whispering to each other."

While Young may enjoy the qui-et of having no audience, there are others who savor the freedom to talk that it provides. "You can make all kinds of smide comments without fear of insulting an eight-foot person sitting behind you." said Dr. Ira Nash, a Boston physician who recently succumbed to what he described as "peer pressure" to own a VCR.

When videocassette recorders were first introduced to the mass market, watching movies at home was indeed a group experience similar to when people first got television sets in the 1950s.

"Two years ago it was a big so-

#### Chinese Groups File Suit on Film

picts Chinese as drug dealers and murders in the film "Year of the Dragon."

The suit seeks a court order to halt screenings of the Michael Cimino film, which has spawned widespread protests over its portrayal of Chinese-Americans in New York's Chinatown. The suit was filed by the Federation of Chinese Organizations of America, representing 60 Chinese Consolidated Benevolent Associations na-

The associations are mentioned n a scene depicting a meeting of Chinese crime syndicate bosses, said Albert Lum, an attorney representing the federation.

dience hunger, the most common mutterings are about the size of the television screen. Jack Nicholson lifting his bedraggled face in the opening sequence of The Last Detail" on a 19-inch (48.6-centimeter) screen - or even a 30- or 40-inch screen — does not have quite the same effect as Jack Nicholson swaggering in canary yellow in "Prizzi's Honor," spread across 30 feet (nine meters).

The former evokes mild smirking; the latter, uproarious laughter. "You lose a lot on the box," said Barbara Levy, a screenplay developer for a Los Angeles film produc-tion company. "When I go to the movies, I sit in the third row on purpose. I like to be absorbed and involved. There's something magical about a theater that a box can never do for you. Especially any film with special effects, or an interesting and luxurious setting, is going to lose that texture on a tele-

Levy also noted that the theater offered the "immediacy of what's out there now." Working in the film industry, she said, she tends to "gravitate toward the current."

## LOS ANGELES — A coalition of Chinese groups has filed a \$100-million libel suit claiming BY N.Y. PUBLISHER BY N.Y. PUBLISHER

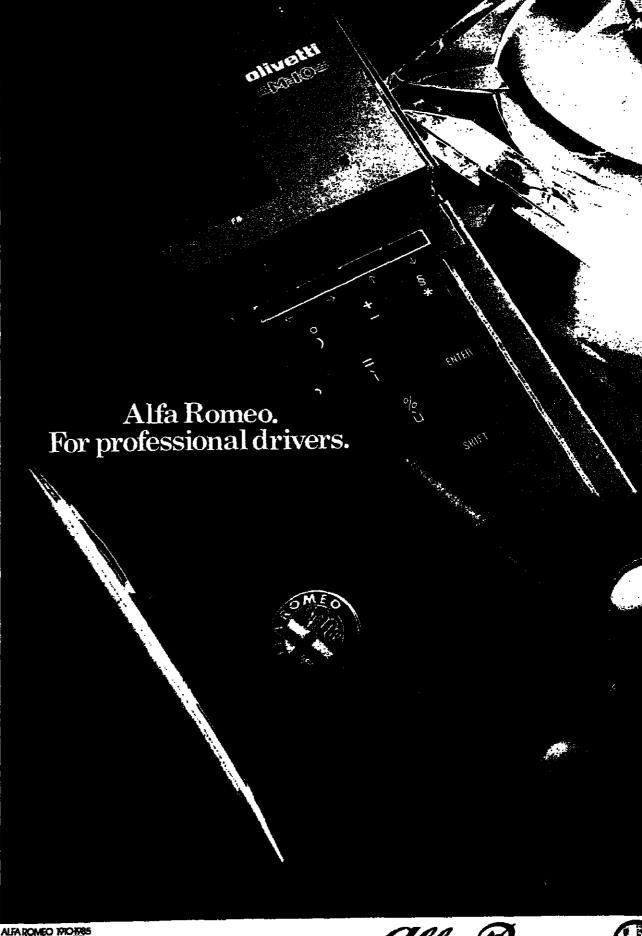
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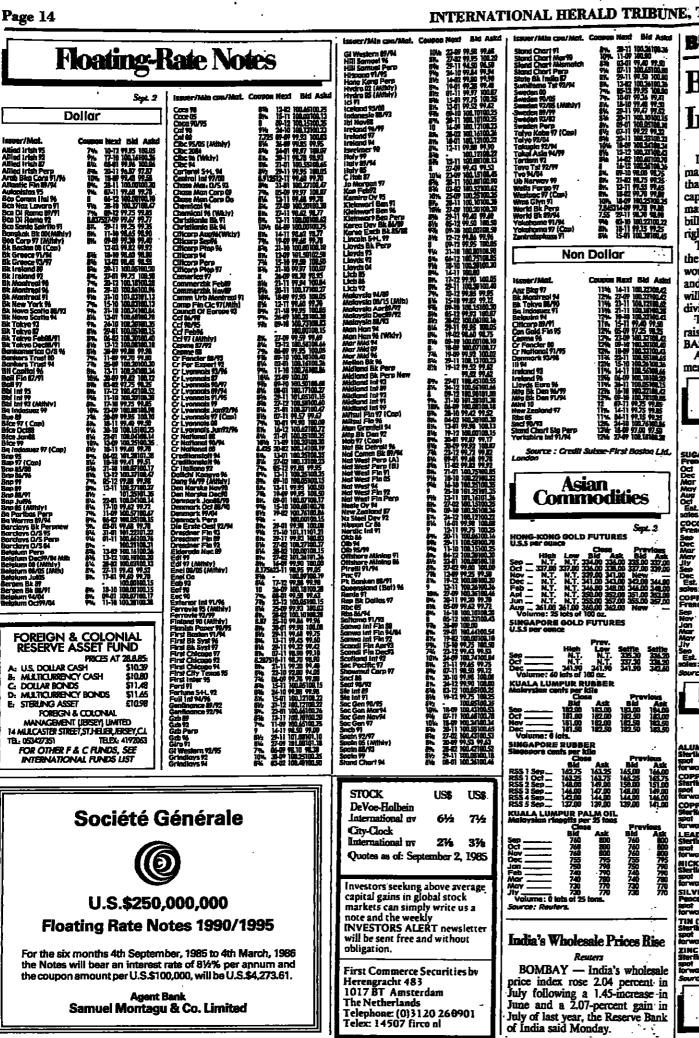
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- Johann Wolfgang von Goethe -

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## **BASF Raising New Capital** In a 1-for-14 Rights Issue

LUDWIGSHAFEN, West Germany - BASF AG said Monday that it plans to increase its basic capital by 200 million Deutsche marks (about \$71.4 million), to 2.51 billion DM, through a 1-for-14 rights issue.

The big chemicals concern said the new 50-DM nominal shares would be offered between Sept. 17 and Oct. 1 at 190 DM each, and will qualify for half the full year's dividend payout. The operation will effectively raise about 760 million DM for

Analysts expressed disappoint-ment at the size of the issue, and **Paris** Commodities

**London Metals** 

774.50 775.50 727.50 728.50 747.50 748.00 750.00 750.50 COPPER CATHODES (Standard) Starting per metric ton

petric fon 499.00 501.00 494.00 494.90 500.00 505.00 494.00 498.50

London Commodities

1,695 1,729 1,748 1,748

BASF shares feli 3.80 DM Monday on the Frankfurt Bourse to close at

The BASF issue ranks as West Germany's largest this year, out-stripping Nixdorf Computer AG's 1-for-3 offer in June, which raised 720 million DML

BASF said that holders of share warrants for its equity-linked bond issues would also receive a similar rights issue. The rights will be traded on all German stock exchanges

between Sept. 17 and 27, it said.

A BASF spokesman said the raising of funds was precautionary and should not be seen in connection with recent acquisitions in the United States.

BASF paid \$1 billion in May for United Technologies Corp.'s In-mont unit and, earlier, \$350 million for three Celanese Corp. subsidiaries as part of a strategy to expand into the U.S. market.

BASF is now also negotiating to buy Akzo NV's American Enka fiber-producing subsidiary of the United States. Industry sources, noting that BASF almost certainly paid cash

ish BASF's liquid reserves. BASF's liquid reserves at the end of 1984 totaled 2.7 billion DM. Strong first-half profits meant reserves had risen considerably by midyear, analysts said.

Compiled by Our Staff From Dispatches

sharply Monday in Europe in the continuation of a runup that began in New York on Friday following the release of improved U.S. eco-

nomic data. But dealers said trad-

ing was thin because U.S. markets were closed for the Labor Day holi-

The dollar gained 4 pfennigs, 13 French centimes and nearly 4 Swiss

centimes to close at its highest lev-

els in Europe in more than two-

The U.S. currency ended in London at 2.8370 Deutsche marks, up from 2.8129 on Friday, and at

2.3333 Swiss francs, up from 2.3068. The British pound fell to

\$1.3795 from \$1.3923.

LONDON - The dollar rose

**CURRENCY MARKETS** 

**Dollar Gains in Europe** 

Sime Says Profit **Declined Slightly** In 1984-85 Year

KUALA LUMPUR — Sime Darby Bhd said Monday that profit for the 1984-85 year fell 1.7 percent to 210.7 million ringgit (\$85.2 million) from 214.3 million ringgit in the pre-

vious year.

The Malaysian conglomerate also said that rubber price continued to fall in the period, making the crop only marginally profitable, while cocoa im-proved its profit contribution. Sime said its plantation division again made a significant contri-

bution to group earnings.

Sime said that weak demand

for the Celanese units and inmont, said the new funding would replentry's economy, Sime said.

Volume for the group slipped to 2.35 billion ringgit from 2.46. billion ringgit last year. Sime blamed the decreases on the ower average price obtained for palm oil.

for heavy equipment continued and trading conditions deterio-rated significantly during the second half. The Hong Kong company

made record profits in a bouyant domestic market and a significant increase in business with China, while there was a fall in profitability from Singapore interests because of the sharp slowdown in the coun-

238.60 yen from 237.35 on Friday. In later trading in London, the dol-

Dealers said the dollar looked fairly firm for the short term after breaking out of its recent trading range of 2.76-to-2.79 DM following

the release Friday of a sharp drop in the U.S. trade deficit and a rise

in the Index of Leading Indicators,-

the government's main forecasting

Dealers said the dollar's next ob-

ective in the current correction will

likely be 2.90 DM. But many said

they expected strong resistance around 2.84-2.85 DM.

Meanwhile, the South African commercial rand, which had risen to around 46 U.S. cents from open-

ing indications of 41.50 to 42.50,

slipped back at the London close to

Under changes announced Sun-

a spread of 42 to 44 cents.

lar eased to 238.55 year.

## Hong Kong Bank May Be Returned To Private Hands

HONG KONG — Hong Kong will seek an outside consultant in the next few months to advise the territory's government on whether it should sell Hang Lung Bank Ltd. next year, the financial secretary, Sir John H. Bremridge, said Monplatinu

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"The bank is getting to the point where it can be returned to the private sector," he told reporters. He did not name any potential buy-

Hang Lung Bank was taken over by the government of the British colony in September 1983 in order to prevent a collapse. The cost of the acquisition has not been dis-

Sir John said a decision on the future of Overseas Trust Bank Ltd. was still a few years away. The bank was declared insolvent and was taken over by the government in June at a cost officially estimated at 2 billion Hong Kong dollars (\$256.2 million at current exchange

The financial secretary, who has blamed Overseas Trust's failure on fraud, said an audit report on the bank would be completed next

### Deng Readies **More Changes**

(Continued from Page 15) being continued," one analyst said. "It is the last important battle he has to fight."

The analyst added that Mr. Deng has to see the transition made from the old revolutionaries who have run things up until now to a new group of technocrats who have the education and training to run the country."

For now, a number of the older members of the ruling Politburg, are expected to stay on in spite of their age and, in some cases, incapacity. And although he has championed a retirement system, while these men remain, Mr. Deng has no option but to stay on, too.

#### Platinum Rebounds

bly are no more than 2.5 million to

3 million ounces and mine production this year will be about 2.9 million ounces, with South Africa accounting for 1.8 million ounces and the Soviet Union 900,000 to be about 2.8 million ounces, alfered rate, although the first cou-pon will be 1/16 point over six-100,000 orances. The biggest users month Libor to allow for the are the United States and Japan.

> point. The United States uses a large amount in emission-control systems on cars and in military applications.

Like gold, platinum also is used in jewelry, and the Japanese have become a major buyer for that pur-

Thus, while gold is used primarily as a store of wealth, platinum has become an industrial metal. More indirectly, there are financial factors in the world economy that affect platinum, such as the U.S. gov-

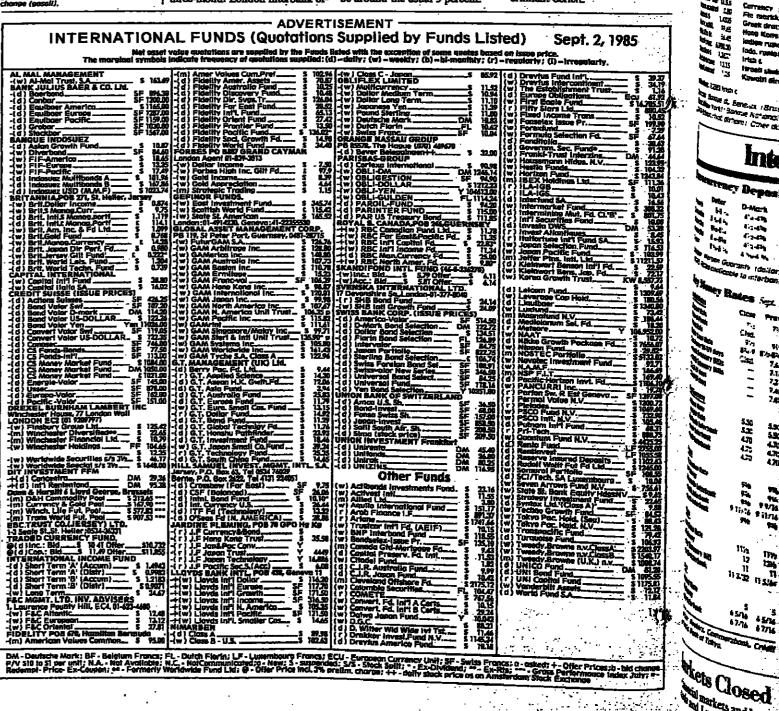
In earlier trading, the dollar was fixed in Paris at 8.6345 French francs, up from 8.5000 on Friday, and at 2.8281 DM in Frankfurt, up from 2.7818 on Friday. In Zurich, the dollar was to 2.2273 Suries day in Pretoria, the commercial rand is the new foreign-exchange the dollar rose to 2.3323 Swiss component of the South African francs from 2.2955. currency. (Reider IHT) In Tokyo, the dollar rose to THE EUROMARKETS **Holiday Curtails Trading** By Christopher Pizzey LONDON — The Eurobond market generally ended slightly lower Monday after trading was severely curtailed by the closure of markets in the United States for the Labor Day holiday, dealers said. But interest was generated by the rate note for a building society -

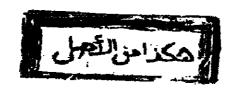
the major providers of housing finance in Britain. The £150-million issue was for Halifax Building Society, Britain's largest, and dealers said that similar issues are expected

Dealers reported quite active trading in the issue on the grey market. At the close lead manager

Morgan Grenfell & Co. quoted it at about 99.73. This is just outside the and comfortably inside the 40-basis-point total fees. Other new issues launched included the expected \$100-inillion convertible bond for Sanwa Bank Ltd. The 15-year issue has an indi-

cated coupon of about 2% percent, while the conversion premium will





By Graham Earnshaw

BELIING - Deng Xiaoping, working to remod-el China's political and economic systems to fit his

master plan, will shortly present the next stage in his radical program of change, political analysts

peaceful leadership succession for this country of 1

billion people.

But Mr. Deng turned 81 last month, and he must

The conference, whose date has not yet been

Mr. Deng and others have indicated that the

conference would approve the elevation of a num-

ber of relatively young officials into the top leader-

ship.
The four or five likely candidates are all proteges

of Mr. Deng, who is hoping that their promotion would help guarantee that his attempts to reform China's unwieldy, highly centralized economy

would survive him.
"The continuity of China's policies do not rely
on one person," he told a visiting delegation re-

Western analysts see Mr. Deng as being stronge

politically than ever before. But the opposition, although quiet, is still there and has the ability to

slow the rate of progress, if not to turn back the

always slower than he would like," said one ana-

lyst. "Many of the changes he wanted to bring in at

the coming conference will have to be postponed

until the next party congress in 1987."

The main elements in Mr. Deng's master plan

· A fairly open international-trade and capital-

• The use of capitalist, free-market ideas to

revitalize the centrally planned economy by means

The introduction of a formal system of retire-

Generally speaking, Western analysts believe

ment to ensure the peaceful transition of political power from one generation to the next.

that China has had remarkable success in applying

these policies. But there are problems with each

"He pushes relentlessly forward, but progress is

cently in a clear reference to himself.

be aware that time is running out for him.

Deng Readies Next Level of Changes

## FUTURES AND OPTIONS

## Platinum Makes Comeback Flexible On South African Unrest

By ELIZABETH M. FOWLER

New York Times Service EW YORK - Unrest in South Africa is grabbing headlines, and many commodity-market traders, reading between the lines, have been acting out fears or hopes. For weeks, platinum users, fearing higher prices, have been buying futures contracts to assure adequate inventories at a good price, and speculators have been buying in hopes of a quick profit. The result: a dramatic comeback for

Platinum's price on the New York Mercantile Exchange jumped nearly \$100 from the end of June — when it traded as low as \$249 an ounce on the October contract — to Aug. 19, soaring

Users of the metal

that day as high as \$347 before closing the session at \$338.30. Then a spurt of profit-taking sent the price as low as the \$318-324 level in the next few

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are buying out of sessions. In explaining the price pullfear, speculators back, the Commodity Reout of hope. search Bureau, a statistical service, commented: "Plati-

num appeared overextended and in need of a breather." In addition, Market Vane, a market newsletter based in Pasadena, California, pointed out that 93 percent of metals analysts and leading traders were bullish on platinum. The newsletter contends that when more than 80 percent are bullish on a commodity, speculators should sell.

The low price was holding in the \$318-324 range in anticipation of a strike decision by black mine workers in South Africa, according to Bernard Savaiko, a senior metals analyst for Paine Webber Inc., the investment firm. A strike could have affected 40,000 workers in platinum mines owned by companies such as Rustenburg Platinum Mines Ltd. and Impala Platinum Ltd. South Africa is the non-Communist world's largest producer of gold and the world's largest producer of platinum.

Last Wednesday, the mine workers' union said it would strike only five gold mines and two coal mines, out of 27 mines. The

LATINUM closed at \$336.90 on Friday, trading as high as \$340 and as low as \$333. On Monday, the metal was fixed at \$337.25 in in London, with New York markets closed for Labor Day. Gold was fixed at \$334.65 Monday afternoon in London, down from \$337 Friday.

Metals analysts were intrigued by a closing of the gap between platinum and gold prices. Jeffrey Christian, vice president of commodities research for Goldman Sachs & Co., the investment banking firm, noted that while platinum's price increased by 39 percent from \$249 in late June to \$347 on Aug. 19, gold gained

only 11 percent during the period, rising to \$346, from \$312.

Many years ago, platinum was much higher priced than gold, but in recent years the reverse has been true, reflecting the popularity of gold with inflation-wary, crisis-fearful hoarders, especially in Europe and the Middle East. Furthermore, many nations keep gold in bank vaults as possible collateral for loans

and adverse trade balances. What has platinum got currently that gold lacks? Certainly not as much charisma as gold, and not as many traders use platinum futures. Johnson Matthey, a precious-metals-trading company, noted, however, that "unlike gold, platinum is an essential industrial and strategic metal." Furthermore, it added, "the

secondary market for platinum is marked by scarcity."

In contrast, gold is in abundant supply, with about 1.9 billion ounces in the world's inventory and consumption of only about 50 million onces a year. "That works out to about a 38-year supply not including a production of the second of the supply, not including new production," Mr. Savaiko said.

He contrasts that with platinum, in which world stocks pro

(Continued on Page 14, Col. 8)

**Currency Rates** 

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Sources: Banque du Benelux (Brussels); Banco Commerciale italiana (Milan); Chemical Bank (New York); Banque Nationale de Paris (Paris); Bank of Tokyo (Tokyo); IMF (SDR); BAN (Ginar, riyo), dirham). Other data from Reuters and AP.

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## Banks On Peru

**Debt Stand Seen** As Negotiable

By Alan Riding New York Times Service

LIMA - Western banks seem eager to start debt talks with Peru's new government despite its deci-sion to turn its back on the International Monetary Fund and limit debt payments over the next year to

10 percent of export earnings.
Foreign bankers said a 12-bank advisory committee had been encouraged by the government's initial moves to control Peru's chaotic economic situation and was awaiting the appointment of a debt negotiator so that a time and place for

talks can be set. Some financial experts believe the bankers' willingness to discuss Peru's conditions for restructuring its \$14-billion foreign debt suggested a readiness to be slexible.

"The reaction of the banks has been prudent and intelligent," President Alan Garcia Pèrez noted in a recent interview. "They're giving Peru the benefit of the doubt and are not condemning us a prio-

In Latin American debt agreements to date, banks have insisted on full interest payments in ex-change for stretching out the repay-ment period of outstanding princi-pal. Further, banks have usually refused to reschedule debts until the IMF had approved domestic "stabilization" programs.

"We're perfectly willing to listen to what Peru has in mind," one U.S. banker said. "If Peru imposes an IMF-type program and calls it something else, that's fine by us." Since taking office July 28, the

government has decreed a price freeze, a currency devaluation, a reduction in government spending and a cutback from 26 to 13 in the number of Mirage fighter aircraft on order from France.

While Peru hopes to earn \$3.2 billion in exports over the next 12 months, it already owes \$3.1 billion in unpaid principal and interest, with a further \$2.7 billion maturing through July 1986.

The economy minister, Luis Aiva Castro, has said that to retain resources to reactivate the economy, Peru will assign only \$320 million to debt servicing, giving priority to \$264.5 million owed to multilateral organizations, followed by repayment of concessionments. This would leave little for

commercial creditors. Already, Peru's failure to keep up repayments on United States military assistance loans has led to a suspension of all new U.S. civilian and military aid. B.F. S.F. Yen 556 \* 134.92 \* 133.22 y 24.625 \* 24.685 \* 4544 \* 127.71 \* 1.1865 \* 79.215 \* 2219 \* 239.08 31.049 \* 673.90 \* 7.833

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Sept. 2

## Hong Kong Scales Down **GDP Estimate** LIBERTIES IN LORGION OND LOFICIA TERMINS IN OTHER CURVERON CENTERS, NEW TOTK YERS OF 2 P.A. (p) Commercial from (b) Amounts needed to buy one pound (c) Amounts needed to buy one childre(1) Julis of 100 (1) Units of 1,000 (y) Units of 10,000 N.C.: not quoted; N.A.: not available. (c) To buy one pound: SU.S.C.Ind.

percent this year, the British colony's financial secretary said Mon-

day.
The official, Sir John H. Bremridge, said GDP, which measures goods and services produced excluding income from foreign operations, had been affected by the fact that domestic exports had been lower than expected. This trend, he said, was caused by the sluggishness of the world economy.

The finance secretary did not give a new GDP growth estimate. A this month.

Domestic exports were worth 71.9 billion Hong Kong dollars (\$9.21 billion) in the first seven months of this year, down 5 percent from the period a year ago. Sir John had earlier estimated 1985 export growth at 11 percent.

the first seven months.

Sir John said he was not worried about Hong Kong's economic performance because inflation re- only two more hearings - Sept. 12 mained below an estimated 5.5 per- and Sept. 23. cent, while real wages were higher

He repeated an earlier statement that the government hoped to have

## A Communist Party conference expected to be held this month will take the paramount Chinese leader a step closer to his goals of prosperity and a disclosed, is expected to approve a number of leadership changes and place the party's stamp of approval on Mr. Deng's far-reaching economic It will also agree to the draft of the seventh five-year plan, the blueprint for the development of China's economy for 1986 through 1990.

Deng Xiaoping

one. The open-door policy has brought in badly needed technology and investment from the West, but has also encouraged corruption, including smuggling and fraud.

The economic reforms have helped increase average incomes and the availability of consumer goods, but have also led to some inflation and a dening gap between rich and poor.

Reform of the political structure has been the hardest for Mr. Deng to push through because of opposition from conservative officials who stand to lose in the changes.

A party-rectification campaign, aimed at cleaning out the conservatives opposed to Mr. Deng's policies, got under way only last year after long delays, and diplomats have said that it is not clear how successful the campaign has been. At the top of the leadership, analysts say, Mr.

Deng seems to have given up trying to institute a retirement system for the old revolutionaries of his own generation, and is now concentrating on trying to make it work with those who come after him. He is hoping to establish his people in power before he dies so that his policies are assured of

(Continued on Page 14, Col. 8)

## Nigeria Leader **Seeks to Attract** Foreign Capital

LAGOS - Nigeria's new leader, Major General Ibrahim Babangida, said Monday that his government wanted to attract foreign investment and that the civil service must reduce bureaucratic delays that had hindered it.

"We want to attract foreign investment to enable our economy to develop and grow in order to create new jobs." General Babangida told permanent secretaries of government ministries at a briefing in La-

Permanent secretaries, the top civil servants in the ministries, have been acting as ministry heads since the coup last Tuesday in which General Babangida deposed the 20-month-old administration of Major General Mohammed Bu-hari.

General Babangida said invest-ments in the Nigerian economy in the past had been blocked by officials who took too long to respond to inquiries or approve projects. "From now onwards, all inqui-

ries must be attended to within reasonable time." he said. Foreign businessmen have complained in the past that another barrier to investment in Nigeria was the difficulty of converting

profits in naira, the Nigerian mone-tary unit, into hard currency.

In addition they said the artifi-cially high official exchange rate, currently about \$1.12 to the naira, made it prohibitively expensive to import capital goods.

British and French companies

are among the largest foreign inves-

tors in Nigeria.
The Buhari administration had also said that it wanted to attract more foreign investment, especially in agricultural enterprises. Nige-

and new competition in trade from

mitment to open trade on the ground that it aids world economic

growth and thus that of their own

nations. But most also are wrestling

with the political exigencies that

ria's agriculture has fallen into dis-array since the oil boom of the

General Bahangida said the civil service could not be exonerated from the failures of past administrations to reverse the recession that hit the economy beginning in 1981, following the sharp decline in oil revenues caused by a glut in the world market.

He said he was concerned about long delays in executing govern-ment projects, which increased project costs. The situation must be reversed, he said. (Reuters, IHT)

#### China Publishes Detailed Data on Trade, Reserves

BEIJING - China published on Monday full balanceof-payments figures for the first time since 1949 in what foreign bankers said was another step in its opening to the outside world.

The official People's Daily verseas edition gave detailed figures for trade, current account, capital account and total reserves for the three years up

Some of the information had been published separately before, but not in such a complete form. The figures said that China had a current account sur-plus of \$2.03 billion last year compared with \$4.24 billion in 1983. The current account is a broad trade measure that includes merchandise as well as nonmerchandise items such as

"The figures should help in-ternational financial institutions and foreign investors understand China's financial situation and help the government in its economic forecasting," the newspaper said.

Foreign bankers welcomed the report. Three years ago I found it very hard to get information, but now more and more is being made public," one banker said. "This is one

#### Considering a Global Shock to End Protectionism bassador for multinational trade White House indicated that it the U.S. Congress, France's oppo-By Peter T. Kilborn would get tougher in retaliating sition to a prompt start of multinational talks to liberalize world trade

New York Times Service

for China are:

of incentives.

investment policy.

ASPEN, Colorado - Protectionism in world trade has gathered so much momentum that U.S. and foreign officials who met here recently say that only the United States has the power to reverse it, possibly by orchestrating a shock to the world economy. The officials said that rather

fighting protectionism nations have accommodated and institutionalized it, disguising new barri-ers to free trade in such euphemisms as "bilateralism" and managed trade." Under such arrangements, coun-

tries agree - often secretly - to open their markets to limited quantities of one another's products and exclude those from all other coun-"Without our even feeling it,

there has been a slow and constant shift in the direction of managed tor general of the 91-nation General Agreement on Tariffs and Trade U.S. market. in Geneva, which was established HONG KONG — Hong Kong's in making separate agreements.

"The sense of doom is in the room," Sylvia Ostry. Canada's are to coordinate world trade but

The sense of doom is in the for relief from an influx of importroom," Sylvia Ostry, Canada's am- ed shoes. At the same time, the

negotiations, said of the discussions here.

About 40 experts, including govmer conference on the world econ-

possible escapes, both U.S. initiat— "The danger is inertia," Mrs. arise when jobs are lost because of ed, from a collapse of world trade Ostry said. "One way of shaking it imports. like the one that followed enactment of the Hawley-Smoot Tariff Act by the United States in 1930. Its high tariffs often are cited as a leading cause of the worldwide depression that followed.

One approach discussed at Aspen was adoption of a more ambitions free-trade policy in the United States, with the administration discouraging protectionist actions at home while forcing other countrade," said Arthur Dunkel, directries to relax trade barriers in return for continued access to the

> The idea may be taking hold in Washington. President Ronald Reagan last week rejected the American shoe industry's appeal

against "unfair trade" practices. Some of those at Aspen doubted

erument officials from most of the that Congress would support the such nations as China and India as world's leading trading countries administration policy in the face of along with business executives and ever-rising imports and job losses of Latin America. international economists, attended in U.S. industry. So the delegates the Aspen Institute's annual sumsaw only one other solution — a "shock" antidote to protectionist fever, such as the imposition of a The participants saw only two high U.S. taniff on all imports.

up is through shock."

Another official, who asked not to be named, said, "Being hanged at daybreak concentrates the

The countries represented here pointedly condemned the protectionist practices of others; yet all

have resorted to more and more protectionist practices of their own. Behind the proliferation of import quotas, tariffs and other trade restraints, the experts here cited a convergence of hazards to free

Among them they listed Japan's barriers to imported goods and the country's enormous success in exploiting other countries' markets, the growing protectionist mood in

## TOKYO TRUST S.A.

Following the recent sub-division of US\$10.00 Par Value Shares into shares of US\$1.00 Par Value, new Certificates are now available and may obtained in the following manner: Registered Certificates should be sent for exchange to the Registrar and

Banque Parisbas, 19 Avenue D'Ostende

Transfer Agent of the Company, by registered post-

Bearer Certificates should be sent in a similar manner and should have coupon 24 and subsequent coupons and tolon attached.

## **Textile Firms Press Congress** For Curbs on Imports to U.S.

WASHINGTON — President apparel makers employ about 2 Ronald Reagan's rejection of shoe million people in the United States, industry pleas for protection representing about 10 percent of all against imports has strengthened the hand of textile lobbyists pressthe hand of textile lobbyists press-ing for legislated curbs, and a Enforcement Act of 1985 would

figure is expected to be included in ing for legislated curbs, and a Enforcement Act of 1985 would his midyear financial review due showdown with the administration sharply cut imports of the leading could come within a few weeks. "It exacerbates our problem," China, Korea, Taiwan, and Hong said a spokesman for the American Kong. Indonesia would suffer an Retail Federation, which opposes 85-percent cut; China, 65 percent

an agreement had been reached between the textile bill's chief spon-The fall in domestic exports was sor, Senator Strom Thurmond, Repartly offset by a 39-percent rise in publican of South Carolina, and re-exports to 61.5 billion dollars in the Senate Finance Committee leadership over the bill's future. They agreed that the bill would

be voted on by the committee after Even though it is co-sponsored than a year ago and unemployment by a large majority of the Senate, the protectionist legislation had been bottled up in the committee.

ARGENTINE REPUBLIC EXTERNAL U.S. \$ BONDS THE WESTON

workers in manufacturing.

suppliers, including Indonesia, China, Korea, Taiwan, and Hong

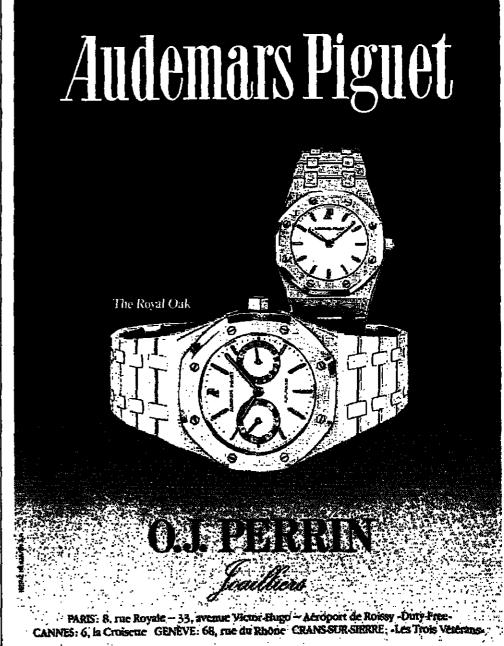
BONOS NOMINATIVOS **GROUP** Enquiries to:

CH-1003 LAUSANNE 2 Rue de la Paix. Telex: 25869. Tel.: 021/20 17 41.

# Before last week's shoe decision

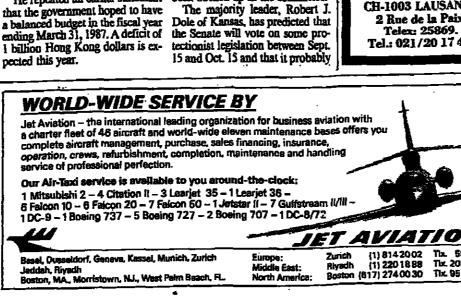
## <u> WORLD-WIDE SERVICE BY</u>





**Markets Closed** Financial markets and banks were closed Monday in the United States, Canada and Luxembourg because of holidays.

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DO THEY HAVE

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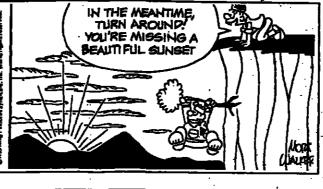
1965 19 Amerind priest 60 Laborer of 11 Bob and Lefty yore of baseball 12 Sandarac tree **DENNIS THE MENACE** 

yore 63 Suffix with Capri © New York Times, edited by Eugene Maleska

**PEANUTS** HOW DO I KNOW I'M IT'LL BE ALL RIGHT.. HERE'S WHERE WE WAIT GOING TO LIKE RIDING FOR THE SCHOOL BUS. ON A SCHOOL BUS? BLONDIE RIGHT SHOE WHERE'S MY "RIGHT SHOE?! MY LET SHOE AND

WIT! YOU FORGOT YOUR SOCKS!!







SIRE









**BOOKS** 

THE LEATHERSTOCKING TALES

By James Fenimore Cooper. Edited by Blake Nevius. Vol. I, 1,348 pages; Vol. II, 1,052 pages, \$27.50 each.

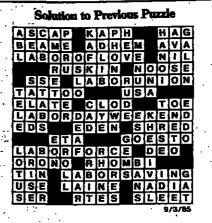
The Library of America, 14 East 70th Street, New York, N. Y. 10022.

Reviewed by Marie Olesen Urbanski

IN Mark Twain's satire of James Fenimore Cooper's "Literary Offenses," he said that a reader could not tell the corpses from characters, that neither conversation nor plots were plausible and that the "Leatherstocking Series" should have been called "The Broken

Twig Series."

Like a teacher of creative writing, Twain edited one of Cooper's paragraphs, eliminating 100 unnecessary words from a total of 320. He stilted; his characters are lifeless and their miraculous escapes are hardly plausible. Is Cooper worth reading in the 1980s, or were these nicely bound volumes published only to gather dust on the collector's shelf?



As the foremost novelist of his day, Cooper-(1789-1851) is important historically. Of his 33 books, the five "Leatherstocking" tales, covering the period from 1740 to 1800, are his most enduring lease. He creates successful advening the period from 1/40 to 1800, are his most enduring legacy. He creates suspenseful adventure through pursuit and flight, kidnapping and escape, ambush and battle, torture and stoicism. Written over a period of 18 years, these novels are unified by a durable hero who is called by a different name in each book. is called by a different name in each book -Natty Bumppo, Deerslayer, Hawkeye, Path-

finder or Leatherstocking. Blake Nevins has arranged the novels in the order of their publication rather than in the order of their publication rainer man in the chronology of Leatherstocking's life. The Deerslayer," the last novel published, chronicles his youth, whereas "The Prairie," published third, depicts his old age. Most readers, however, would find it more interesting to begin with "The Deerslayer" and read the romances in chronological order.

romances in chronological order. American Indians may well complain that they are not The Hero here. Writing from the white man's point of view. Cooper depicts the "good" Indians as loyal to the British colonists, and the "bad" Indians as hostile to them. Despite his Anglo-Saxon bias, though, Cooper understood the pain of the Indians, dispossessed by the whites as inexorably as the forests and same uses the cooled. and game were despoiled.

This American epic can be engrossing to the reader who adjusts to Cooper's old-fashioned prose. As commanding a figure as Captain-Ahab or Huckleberry Finn, Leatherstocking combines the best of the Indian's virtues with the best of the Christian white man's.

"The Leatherstocking Tales" offer a mythic hero to an age whose hero was the survivor. In a time of ambiguity, Cooper presents a drama in which right and wrong do exist. He opens the way for the nostalgic to glimpse the Eden that awaited our forebears, and to relive its dangers from a comfortable distance.

Marie Olesen Urbanski teaches American literature at the University of Maine at Orono. She wrote this review for the Los Angeles Times.

#### **CHESS**

By Robert Byrne

chess. To be a successful tour- aranged by White. nament competitor, one must be willing to put great energy plant or pressing equal or very pling of the white heavy pieces on the KR file followed by North and the slow burning but potent triples on the KR file followed by North Market and Ma then one must be alert to ex- R4 and NxNP!, with a powerploit whatever chances may be ful attack. Gutman, not about dredged up.

what is needed was provided by spirited bid for counterattack Yasser Scirawan, a 25-year-old with 34... N-K4!? Scattle grandmaster, in his game with Lev Gutman, a 39-

an interesting hypermodern back the material at once with After 47... B-R1, Seinawan provocation of 6 P-K5, N-K1: 36 N-K4!, with the point that struck with the smashing 48 B-7 P-B4. White's big center was after 36... PxN: 37 BxP, the N4!, QxB: 49 BxP!, which after which further protection with 10 Q-Q2 would have been

10 PxBP, PxP.

Gutman's intention of obtaining active play on the queenside could not be carried out after 24 B-Q3, since 24...P-QN4?; 25 RPxP, PxP; 26 PxP, RxQNP?; 27 BxB, RxB; 28 N-B4! wins material.

Gutman's 27...P-B4?! dangerously permitted Seirawan to increase his spatial superiority on the kingside with 28 P-N5.

The Israeli's position had been solid and reasonably mobile and demanded patience.

(45...NxNch; 46 QxN, KxR; 47 R-B3ch, K-NI; 48 Q-Q3, B-R4 maintains material, although 50 P-R5! increases White's positional advantage) was dealt a terrible blow by 46 NxN!

Gutman's intention of obtaining active play on the N5; 49 R-B2, B-R4 maintains material, although 50 P-R5! increases White's positional advantage) was dealt a terrible blow by 46 NxN!

Gutman's intention of obtaining active play on the N5; 49 R-B2, B-R4 maintains material, although 50 P-R5! increases White's positional advantage) was dealt a terrible blow by 46 NxN!

Gutman could not capture with 46... KxR because 47 Q-R5, B-R4 maintains material, although 50 P-R5! increases White's positional advantage) was dealt a terrible blow by 46 NxN!

Gutman could not capture with 46... KxR because 47 Q-R5, B-R4 maintains material, although 50 P-R5! increases White's positional advantage) was dealt a terrible blow by 46 NxN!

Gutman could not capture with 46... KxR because 47 Q-R5, B-R4 (or 47... K-N1; 48 N-R6, B-QB1; 49 NxR, QxN; on the kingside with 28 P-N5.

So BxP; 48 BxB, PxB; 49 NxR, QxN; on the kingside with 28 P-N5.

So BxP; 48 BxB, PxB; 49 NxR, QxN; on the kingside with 28 P-N5.

Holding All Respondent to the produce of the produce

pick the right moment for P-KR5 and the opening of a file MORE and more these against the black king, but his days it is becoming vital problem, would not have been to evince a stubborn patience solved by 30...P-KR4 beto overcome the resistance that cause such a breakthrough sacmust be expected from opporrifice as N-K2, N-N3 and
nents well-studied in all phases NxRP! could have been

to sit and wait while his fate B-B4 B-K4; 48 R-B6! is crush-An excellent example of was decided for him, made a ing

However, the canny

met by 10...B-N5, while 10 PKN3 would have allowed
10...B-R6.
Seirawan chose to settle for a
slight advantage in space with
10 PxBP, PxP.
Gutman's intention of ob
Secn; 30 K-RZ, B-B4, but then
51 QxB, Q-K7ch; 52 K-R3, QK6ch; 53 K-N2, Q-K7ch; 54 QShould have integrated his B2, QxQch; 55 RxQ would
have given White a winning
ending Gutman gave up.

(45...NxNch; 46 QxN, KxR;

Gutman's intention of ob-

out after 24 B-Q3, since 24...P-QN4?; 25 RPxP, PxP; 26 PxP, BxQNP?; 27 BxB, RxB; 28 N-B4! wins material. Gutman's 27...P-B4?! dangerously permitted Seirawan to increase his spatial superiority on the kingside with 28 P-N5. The Israeli's position had been solid and reasonably mobile and demanded patience.

After 30 P-R4, Gutman could not wait for Seirawan to mre with 46...KPxN, since 47

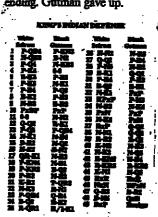


On 46...BPkN; 47 Q-B3, he could not retreat with 47 ... B-Q2? in view of 48 Byear-old Israeli international master, in the Riel Switzerland, Interzonal Tournament.

Gutman's 5 . P-B3!? was Scirawan would not contend N4!, QxB; 49 RxBch!, KxR; 50 with a strong black pawn front Q-B6ch, K-N1; 51 QxPch, K-Interzonal Tournament.

35 PxN, PxP. Instead, he gave QxRch, K-N2; 54 QxBch.

7 P-B4. White's big center was after 36... PxN: 37 BxP, the N4!, QxB; 49 BxP!, which hit determinedly by 7... P-Q3; black pawn position was split threatened 50 B-R7mate. The 8 B-K2, P-B3; 9 N-B3, B-R3!, into three islands and White only was that could have a contract country to the contract of the con obtained a protected passed averted would have 49...Q-K8ch; 50 K-R2, B-B4, but then

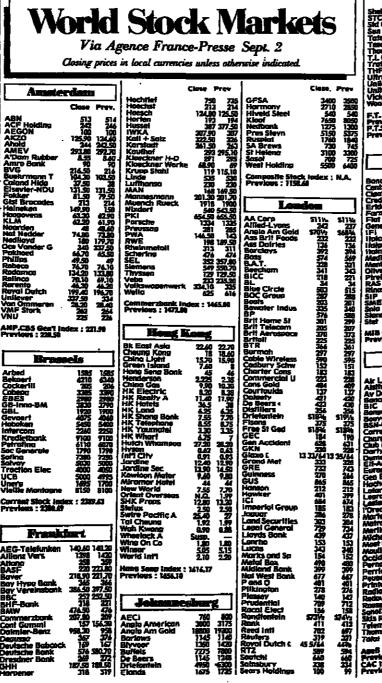


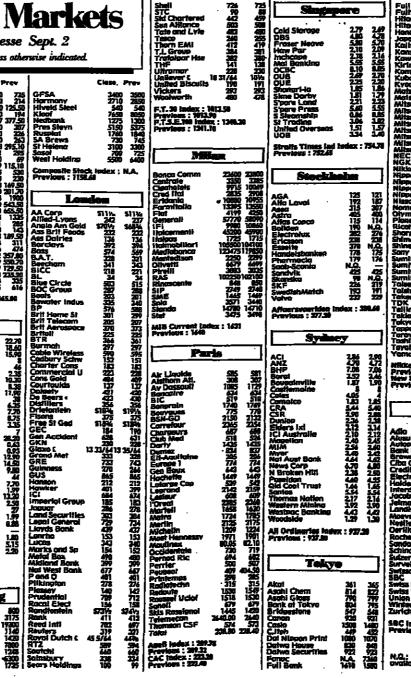
#### JUMBLE THAT SCRAMBLED WORD GAME by Henri Amold and Bob Lee Unscramble these four Jumble RATTI **NEFEC** SPOXEE WHAT FIREWOOD USED TO BE. **RACLIG** Now arrange the circled letters to form the surprise answer, as suggested by the above cartoon. FOR "O Jumbles: UTTER AROMA HANGAR GLOBAL

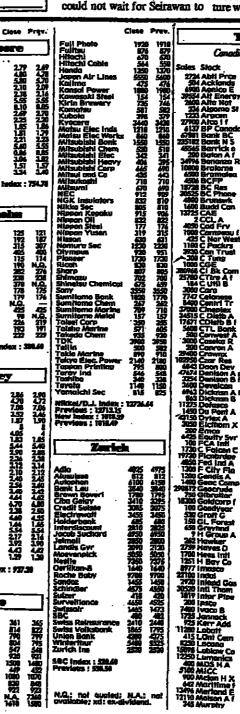
Well, if Dewey can't come out, how

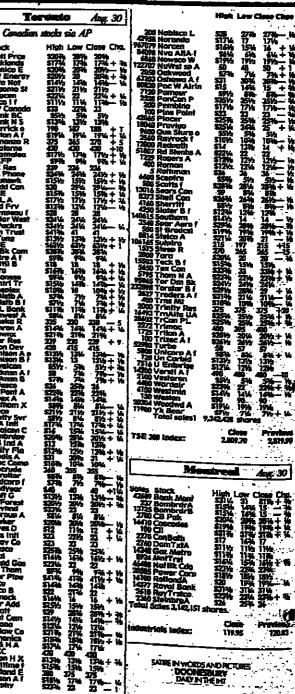
ABOUT HIS NEW 3-SPEED BIKE 2

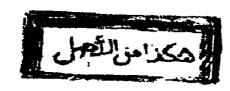












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#### **SPORTS**



Small wonder that Baltimore catcher Rick Dempsey had to leave Sunday's game with a severely bruised shoulder after this collision with Seattle's Jim Presley. Dempsey held onto the ball to make the third-inning putout, but the Mariners went on to bomb the Orioles, 10-2.

On the par-4, 391-yard imalhole, Randolph bunkered his tee shot but followed with a wedge that the shot but followed with a wedge that the left him six feet from the pin. Per-28th hole to go I-up.

## Royals Swept in Lost Weekend

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ARLINGTON, Texas - The Kansas City Royals are still in second place and the Texas Rangers are still last in the American League's Western Division, but for three days, no one would have

Oddibe McDowell sparked the offense and pitcher Mike Mason broke a personal six-game losing

BASEBALL ROUNDUP streak as the Rangers completed a

three game sweep by beating the Royals here Sunday night, 5-3, In their lost weekend, the Royals

blew a chance to catch divisionleading California, which lost three of four in New York. Mason had not won since July-

15. He pitched seven innings, giv-ing up three runs on eight hits. "He was a different pitcher," said the winning manager. Bobby Valentine. "It was a very encouraging performance."

McDowell led off the Ranger first with a triple and scored on a single by Toby Harrah. George Brett's RBI groundout tied it in the third before the Rangers scored twice in their half of the inning. McDowell was hit by a prich and later came home on Danny Jack-son's wild pitch; Pete O'Brien sin-

gled home the Rangers' third run. The Royals ned it again in the fourth on Steve Balboni's 28th home run of the season and a runscoring single by Lonnie Smith, but Texas went ahead for good with two runs in the fifth on a throwing error by catcher John Wathan and McDowell's RBI single.

The Rangers had not swept Kansas City in a three-game series for seven years.

White Sox 4, Blue Jays 1: In Toronto, Harold Baines and Ron Kittle each hit his 15th homer of the year to give Chicago its first victory in six games at Toronto this

one for the Gipper."

By George Vecsey

New York Times Service

NEW YORK - Sports movies used to be sim-

ple in the old meat-and-potato days, with Gary Cooper saying "yup" and "nope" as Lou Gehrig,

Elizabeth Taylor jumping up and down at the finish line in "National Velvet" and that marvel-

ous character actor asking Pat O'Brien to "Win

Now we have basketball movies, bockey movies,

running movies, tennis movies, everybody learning

the true meaning of life from sports. Maybe it was

a bad dream, or maybe it really happened, but I vaguely recall Pele winning World War II with an

acrobatic bicycle kick in a war-camp soccer game. The latest sport to be portrayed on the screen is rowing, in a movie called "Oxford Blues," viewed

the other night on television. The hero is a cheeky

American, if one may be redundant, who learns

loyalty for the first time as a member of an Oxford

rowing club while also experiencing crusty British

Fire" that one expects Ben Cross to come racing

across the bridge during one of the rowing heats,

but it also has the contemporary look and sound of

an MTV video - trim young bodies in abbreviated

Because rowing is one of the few coeducational

sports, "Oxford Blues" has a healthy young female

coxswain training along with the men. And when

the Yank is summoned to the headmaster's office

to be dismissed from Oxford, he defiantly dresses

in a leather jacket, jeans and gandy shirt last seen

new plots to fill this mass-audience market, blend-

ing sports, sex and music. A few suggestions for

Beverly Hills Cricket " Eddie Murphy as a

Jamaican police officer transferred to Beverly Hills

as part of a good-will exchange. He teaches the

It is clear that the movies will continue to need

on Simon LeBon of Duran Duran.

new-wave sports movies:

costumes, accompanied by a pulsing rock beat.

The movie has so many touches of "Chanots of

high society, if one may again be redundant.

kees past California. lans 11, Brewers 4: In Milgled twice and stole three bases, ground into a double play. including home, to lead Cleve-land's trouncing of the Brewers.

Lemon hit two home runs and three-run double triggered a ninerun eighth as the Tigers pounded Oakland. Winner Juan Berenguer struck out a season-high nine. Mariners 10, Orioles 2: In Balti-

more, Alvin Davis's three-run homer and Jack Perconte's five singles sparked Seattle's rout of the Orioles. In addition to the shellacking Baltimore lost catcher Rick Dempsey with a badly bruised left shoulder suffered when he blocked Presley tried unsuccessfully to score on a third-inning single by

sling Monday. Red Sox 10, Twins 3: In Minneapolis, Jim Rice and Tony Armas homered to highlight a 16-hit Boston attack that buried Minnesota.

Cardinals 5, Astros 0: In the National League, in St. Louis, John Tudor pitched his major-leagueleading seventh shutout of the year as the Cardinals ended a threegame losing streak. Tudor (16-8) struck out five, walked none and lowered his earned-run average to 2.03. "I'll be honest with you," said Tudor, in his seventh year in the majors. "T've never been through a streak like this in any season. It's all new to me."

Mets 4, Giants 3: In San Francisco, Keith Hernandez pinch-hit a two-run homer off Mark Davis to cap a three-run ninth that gave New York its victory.

Padres 5, Expos 1: In San Diego. rookie Lance McCullers retired all 10 batters he faced to pick up his fifth save in eight appearances, and Garry Templeton delivered a two-Yankees 5, Angels 3: In New Garry Templeton delivered a two-York, Don Baylor and Don Mat-run single in the second to spark tingly hit consecutive seventh-in- the Padres. McCullers relieved

Lights, Camera — Kickoff!

ning home runs to rally the Yan- Andy Hawkins in the sixth, coming in to pitch to Andre Dawson with one out, one run in and runners on wankee, Joe Carter homered, sin- first and second. He got Dawson to

Reds 3, Pirates 2: In Cincinnati, Pete Rose had two hits, including Tigers 14, A's 3: In Detroit, Chet an RBI single in a three-run eighth. to help the Reds edge Pittsburgh. pinch hitter Barbaro Garbey's Rose has 4,186 hits, six away from breaking Ty Cobb's all-time re-cord. Mario Soto won for the first time in his last five decisions.

Phillies 4, Dodgers 1: In Los Angeles. Philadelphia completed its first four-game sweep of the Dodg-ers since the club left Brooklyn 28 years ago. The winners' Juan Samuel, 30-for-72 over his last 16 games, tripled, doubled, singled, scored twice and drove in a run.

Cubs 15, Braves 2: In Chicago, the plate against Jim Presley as Keith Moreland and Chris Socier drove in four rons apiece and three bases-loaded walks in the third Donnie Scott. X-rays were nega-helped the Cubs to their blowout tive, but Dempsey was wearing a victory. (AP, UPI)



Cardinal pitcher Tudor '... It's all new to me.

On the job, he dresses like a Rastafarian to infil-trate a biker gang from the Topanga Canyon that has been tearing up the parking lot at Spago's. The

cricket squad, sponsored by a wealthy rock singer, played by Tina Turner, is invited to a police

tournament in London, but the team cannot com-

pete unless Murphy conforms to a dress code. The

movie turns on whether he will cut his dreadlocks.

Skaggs, Johnny Cash and Charlie Pride are coal

miners who bet their savings on their buddy, Willie

Nelson, in the Harlan County Horseshoe Champi-

onships. But he falls in love with a rival, Emmy

Lou Harris, from another mine. In an O. Henry

ending, they both try to tank the match to each

e "North of the Border." Too many movie

spoofs have focused on beer and hockey as the

staples of Canadian life, but this movie portrays

another side: lawn bowling in Victoria, British

Columbia, with an all-Canadian cast. Donald

Sutherland plays an unscrupulous lawn-bowling

entrepreneur who wants to lure Canadian talent to

a new league he is building in California. But Len

Cariou is a Canadian industrialist who assembles a

home-grown coed team that includes Neil Young,

Leonard Cohen, the McGarrigle Sisters, Dan Ayk-

royd, Colleen Dewhurst and Anne Murray. In a

sub-plot, Joni Mitchell plays a bowler who falls in

love with an impoverished lawn-bowling reporter,

• "From Here to Third Place." This is a new

main male character, just as in the movie, is Sgt.

Fatso Judson, who terrorizes his unit with threats

and punishments until they all wish he would just

played by Wayne Gretzky.

as part of a good-will exchange. The traiting of the Los Angeles California officers, portrayed by the Los Angeles Lakers, how to play cricket, with Rob Marley's Lakers, how to play cricket, with Rob Marley's and punishments until they all wish he would in "Trenchtown Rock" playing in the background.

other, while harmonizing on Willie's title song.

• "Lost in Love." Kris Kristofferson, Ricky

## Open Seeds Still on Course; French Group Excels tarina Lindqvist of Sweden, 6-4. Seixas's record 75 open singles vic- 6-2, 6-2, 6-1 winner. "I feel very 7-5; also gaining the women's quartories with a 7-5, 6-2, 6-4 triumph good about my tennis right now."

By John Feinstein

NEW YORK - A major tennis tournament should provide something for everyone: great players płaying superbly, older ones showing their grit, younger ones making names for themselves.

The U.S. Open had everything on Sunday — except a major upset
— as the top seeds cruised along. The pattern continued in Mon-

terfinals was No. 5 West German over talented Thierry Tulasne. Claudia Kohde-Kilsch, by down-Australia, 5-7, 7-5, 6-2.

And top-seeded John McEnroe (No. 16), 6-3, 7-5, 6-2, to advance to the men's quarterfinals. Center on a gorgeous, breezy Sun-

day had plenty to enjoy: day's early going, when No. 2 Martina Navratilova ousted No. 13 Cator of his 33d birthday, matching Vic

## Randolph Nips Persons For Amateur Golf Title

WEST ORANGE, New Jersey

Medalist Sam Randolph, accompanied around the course by a chiropractor because of the course of the cou

captured the 85th national amatuer title by rolling in a birdie putt at the 35th hole to go 1-up and then halv-

ing the 36th hole with a par. Randolph drove into the left rough on No. 35 and then hit his iron shot to within 18 inches of the pin. Persons was on the green in

sons again was on the green in two; he had a 35-foot putt for birdie, University of Georgia team (he which he left four feet short. Ran-dolph holed his par-saving putt to defeating teammate Chip Drury, 3claim the crown he lost to Scott and-1), evened the match at the Verplank last year, 4-and-3.

California golfer, who started hav- mained tied until the 35th.

spasms, won the U.S. Amateur golf title Sunday by defeating Peter Persons, I-up in their 36-hole final.

Randolph the 1984 runner-up,

Randolph the 1984 runner-up,

Sunday's morning round, but Persons won two of the final four holes dolph's lower back was giving him problems, especially when he addressed the ball. Dr. Rich Gueci, a local chiropractor, treated him on the tee of the 23d hole and again after the 27th, this time in the clubtwo and his 12-foot birdie putt house. Gueci said the problem was an inflamed lower-back muscle.

lipped the cup.

On the par-4, 391-yard final Following the pair's second trip hole, Randolph bunkered his tee around the Montelair Golf Club's

Persons, the No. 1 golfer on the erplank last year, 4-and-3.

129th hole and took a 1-up lead with a birdie at 31. But Randolph bird--year-old University of Southern ied No. 32, and the match re-

Major League Leaders

RBIs: Mattingly, New York, 108; Morroy, Baltimore, 103; Winfield, New York, 10; Balnes, Chicago, 87; Brett, Kansas City, 87;

Buller, Cleveland, 37; Smith. Konsas City. 32.

Surjer, Cleverana, 37; Smith, Konsos City, 32. PITCHING Wan-Lost/Wilning Pcf./ERA: Guidry, New York, 14-5, 762, 280; Scheringsen, Konsos City, 16-5, 762, 281; Romanick, Colifornie, 13-4, 884, 392; Birisas, Cakland, 10-3, 467, 136; Cowley, New York, 10-5, 467, 401; Histogra, Milwou-

kay, 12-6, *667,* 4,34. Strikeouts: Blyleven, Minnesolo, 166; Bon-nister, Chicoso, 154; Morris, Detroii, 154; Witt,

nister, Chicoso, 154; Marris, Detroil, 154; wm. Collifornia, 147; Burns, Chicoso, 145. Serves: Guisenberry, Konsos City, 30; Her-nondez, Detroil. 22; Moore, Colifornia, 24; Hossell, Oxfond, 27; Righetti, New York, 23. NATIONAL LEAGUE C AB R H Pct.

Major League Standings

NATIONAL LEAGUE

Golf

Top finishers and earnings in the Europea Open, which noted Sunday in Sunningdale England (pgr-70):

England (par-70):

8. Lameer, W. Ger. \$48,000, 44-72-44-67-240

John C'Leory, Ireland \$30,000, 68-69-57-68-272

Gerden Barand. Brit. \$15,000, 69-67-64-71-273

Des Sanyth. Ireland \$15,000, 69-67-46-76-88-273

Howard Clork, Britain \$15,000, 64-72-68-67-273

Hougers Clerk, Britain \$15,000, 7-7-07-45-224 T. Nataliana, Joseph \$4,400, Spain, 64-71-47-67-275 J.M. Canitares \$4,400, Spain, 64-71-47-67-275 Seve Ballesteros, Spain \$4,400, 70-68-47-275

Top finishers and earnings in the R.C. Ove

AMERICAN LEAGUE

118 468 90 172 ,368 125 472 75 152 ,322

vision W L Pct.

81 49 423 —
76 52 594 4
70 59 543 16½
67 40 528 12½
61 46 473 19½
59 46 465 20½
47 63 362 34

78 49 414 — 77 52 597 2 77 52 550 8 63 65 492 1596 62 66 484 1696 40 87 315 38

1310m
74 S3 583 —
69 60 535 6
68 60 531 672
69 68 48 A69 1516
55 73 A98 2012
51 77 398 2492

ian, 12-6, *6*67, 434

Tulasne's French compatriots.

ing No. 12 Wendy Turnbull of Yannick Noah and Henri Lecoure, advancing to the fourth round with straight-set victories over Vitas beat Czechoslovak Tomas Smid Gerulaitis and Hans Schwaier, re-

 Drama, provided by Jay But the crowd at the U.S. Tennis Berger, 18, who reached the round of 16 by beating Brian Teacher, 4-6, 7-6 (7-4), 6-4, 7-6 (7-3). Berger, an amateur ranked No. 733 on the ATP computer, saved three set points in the second set and came from 1-5 down to win the fourth

There was also the expected: Ivan Lendi's 6-1, 6-1, 6-3 walkover against Horacio De La Pena and the clockwork march of the seeded women into the fourth round. Navratilova needed 37 minutes to oust Sandra Cecchini, 6-0, 6-1, and Manuela Maleeva (No. 8), Steffi during his 4-and-3 semifinal tri- Graf (No. 11) and Lindqvist won in straight sets.

The French may be the Swedes fifth-seeded Kevin Curren in the first round and then lost to Leconte. Leconte, 22, was a quarterfinalist at the French Open and at Berger won the next four points to 25, has played impressively in his three matches here.

"It all started really with Yannick," said Leconte. "When he be-gan doing well, more and more five straight games. Teacher finally young people began playing the held serve to force another tie game. When we made the Davis breaker, but again Berger pre-Cup final in 1982, that was very vailed, ending the match with a Yannick won the French Open, the 1cd. sport became huge in France."

virtuoso. His twisting serve kept Noah-inspired Frenchman, drills the West German off-balance and the ball at every chance, But Conhis topspin ground strokes kept nors finally began teeing off on scorching the lines. "I am hitting Tulasne's serve. He broke to win

Guerrero L.A. Raines Mon.

Noah made Gerulaitis, a bare shadow of what he once was, look silly during a 6-3, 6-4, 6-3 romp. All Noah's quickness was there, the spectacular shots, the dazzling lunge volleys. I think I am ready for tough matches here," Noah said. This can be a very good tournament for me."

It already has been a dream tournament for Noah's next opponent, Berger, who has a history of injuries. Because of shoulder problems. he serves without drawing his rac-quet back — he simply throws the ball up and reaches up with his racquet to hit it.

Teacher, 30, got to the third round by upsetting 15th-seeded Scott Davis and undoubtedly figured on a free ride. But Berger hung tough and also got some luck. Teacher, who has been ranked No. 12 in the world, won the first set and led, 6-5, with Berger serving at 0-40. On the first set point, randolph held a 3-up lead late in Sunday's morning round, but Persons won two of the final four holes to trail by one heading into the second 18. It was obvious Ranwas in the set.

That seemed to unnerve Teacher. Wimbledon, Noah, the old man at save the game and won the tie breaker and the third set with ease. In the fourth set, Teacher regrouped, taking a 5-1 lead. But important. The next year, when good low return that Teacher net-

Connors put on a vintage perfor-Against Schwaier, Leconte was a mance. Tulasne, another young the ball very consistently," said the the first set with a hard backhand



Henri Leconte . . A 6-2, 6-2, 6-1 virtuoso

pass down the line on set point and broke early in the second set. In the third, with Tulasne serving

at 4-5, Connors rolled him right off the court with a dazzling backhand, a lovely drop shot, a low return and - what else? - a backhand return that Tulasne couldn't handle.

#### **SCOREBOARD**

#### Tennis

U.S. Open Results MEN'S SINGLES

Jov Berger, U.S. del. Brian Teocher, U.S., 4-6, 7-6 (7-4), 6-4, 7-6 (7-3), Jimmy Conners (4), U.S., def. Thierry Tu-losne, France, 7-5, 6-2, 6-4. Izzne, France, 7-5, 6-2, 6-4.
Ivan Lendi (2), Czechoslovakia, def. Horocia De La Pena, Arventina, 6-1, 6-1, 6-3,
Heinz Gunthorati, Switzariand, def. Mortin,
Jaite, Arventina, 6-7, 5-7, 3-6, 7-6, (6-6), 6-4, 6-1,
Jaime Yzage, Peru, def. David Pafe, U.S., 6-

6-3, 7-6 (9-7). Fourth Round John McEnroe (1), U.S. del. Tomas Smid hoslovekie, 6-3, 7-5, 6-2 WOMEN'S SINGLES Third Recod

AMERICAN LEAGUE

G AB R H Pct.

Boyes Bos. 127 517 80 187 342

Brett K.C. 121 430 87 153 236

Henderson N.Y. 110 430 160 143 233

Mortingly N.Y. 126 513 81 168 227

Bochte Ook. 111 330 39 100 312

Locy Bol. 95 404 46 125 339

Butter Cle. 122 480 92 148 305

Cooper Mil. 122 496 67 153 306

Gedman Bos. 116 388 54 116 304

Bothes Chl. 125 594 67 152 302

Bradlev Sec. 127 517 75 156 302

Russ: Henderson, New York, 108; Ripkan,

Boiltimora, 92; Marray, Boiltimora, 91; Whi
Titeld, New York, 87. Zina Garrison (6), U.S., del. Belinda Cord-

Mihs: Booos, Bostorr, 187: Mattingly, New York, 168; Bradley, Seattle, 156; Wilson, Kansoc City, 154; Breth, Kansoc City, 152; Cooper, Milwoukee, 153.

Deubles: Motthely, New York, 39; Buckner, Boston, 36; Booss, Boston, 35; Cooper, Milwoukee, 33; Walker, Chicopa, 32.

Triples: Wilson, Kansoc City, 19; Butler, Cleveland, 12; Puckett, Almasada, 12; Borrield, Toranto, 8; Casper, Milwoukee, 8; Fernandez, Toronto, 8; Bradley, Seattle, 8; Fernandez, Toronto, 8; Bradley, Seattle, 8; Fernandez, Toronto, 8; Bradley, Seattle, 28; Henderson, New York, 59; Pettia, Californio, 42; Wilson, Kansoc City, 40; Fourth Rosad

Acriting Nevrottlova (2), U.S., def. Catarina
Lindavist (13), Sweden, 6-4, 7-5.
Cloudis Kohde-Klisch (5), West Germany,
def. Wendy Turnbull (12), Australia, 5-7, 7-5, 6-

#### **Transition**

Assertion Lague
BALTIMORE—Recoiled Bill Swo
pitcher, from Rochester of the Interv League, Purchased the contracts of Lenn So

League. Purchased the contracts of Lenn So-kats, Kelly Paris and Tom O'Molley; Infielders. Brad fowans, Pitcher, and Les Hernan-dez, outfielder, from Rachester.

CALIFONIA—Activated Dary! Scanlers. outfielder, Called up D.W. Smith, pitcher; Ru-tino Linares and Devon White, outfielders, and Dorrell Miller, Infielder, from Edmonton of the Pecific Coast League.

OAKLAND—Recolled: Curt Young, Bill Krusger, Jeff Kalser and Tim Consray, pitch-ers; Charlie O'Brien, cotcher; Steve Kleter, Infielder, and José Consecu, outfielder, from Tocoma of Pacific Coast League.

SEATTLE—Recalied Domny Tarlabuli, stortstee, from Calegory et the Pacific Coast League.

TEXAS-Activated Larry Partish, aut-

TORONTO-Recalled John Carufil, pitch er; Kelly Gruber, third baseman, and Rick Leach and Ron Shepherd, outfleiders, from Syrucuse of the International League, Re-leased Ron Musselman and Colin McLauplin.

National Leasus

CHICAGO CUBS—Recalled Dave Beard,
ticher, from lowa of the American Associoion.
NEW YORK—Activated Maakie Wilson.
Ruffletder; Ran Gardenhire, shartstop, and
Kansas City

ruce Berenyl, pitcher. 5T. LOUIS—Recalled Randy Hunt, catcher. ma City of the American Associ-

SAN FRANCISCO—Recalled Matt Nakes. catcher, from Shreveport of the Toxas League, FOOTBALL
National Football Leasue
LA. RAIDERS—Traded Ted Waits, defensive back to the N.Y. Gionis for an undiscissed draft choice.

MIAMI-Signed Jim Jersen, quarterback. N.Y. GIANTS--Ploced Zeke Mo nd, on Injured reserve.
PITTSBURGH—Traded Jim Smith, wide receiver, to the LA Rolders for an undis-closed droff choice.

#### Soccer

WORLD CUP QUALIFYING CONCACAF Group
Costo Rico & Conado 6
Peterts: Canado 4- Casta Rico 3- Hendurus 1.
Next match: Hondurus at Conado, Sept. 14.

SPANISH FIRST DIVISION

Football

Osasuna & Athletic Bliboc 1 Espanol & Cadiz 0 Volencia 2. Vallodolid .1 Veserica 2 Vesicouria. 1 Real Sociedad I. Celta 1 Les Palmes I. Gilen 3 Zoroseza I. Herculta 8 Santonder 0, Borcelma 6 Atterica Modrid 1, Sevilia 8 Balis 2, Real Modrid 2

version of the James Jones classic book, with Reggie Jackson portraying Robert E. Lee Prewitt, CFL Standings a temperamental slugger who refuses to bunt with the tying run on third base. Ron Guidry plays the earnest Sergeant Warden who just wants to do his job and retain his secluded locker in the corner of the barracks. Billy Martin plays Maggio, a tormented, misunderstood manager, who is often tossed into the brig on unfair charges. The fourth

which ended Smaley at the par-71, 696-year th Jole Gelf Club in Endicott, N.Y.: Jaey Sindelor, \$54,000 Mile Reid, \$32,400 Mill Glasson, \$20,400 S13,20 64-71-69-68--27 Milis Reid, \$32,400
Bill Gisson, \$20,400
Bruce Liebrie, \$13,200
Devid Lundstrm, \$13,200
Ren Green, \$1,475
Jay Delstrie, \$7,475
Mec O'Crody, \$8,400
Andy Monee, \$1,400
Lendle Nielsen, \$5,957
Gene Soustra, \$5,957 64-72-68-71-27 70-48-69-71---278 73-62-72-72-279 72-70-41-69-280 72-70-71-280 64-67-71-73-281 72-69-70-72-281 70-70-73-68-281 75-67-71-68-281

#### **Baseball**

119 420 87 132 ,314 122 477 96 148 ,313 115 448 52 138 ,308 122 574 69 155 ,308 127 465 56 140 ,301 118 488 46 123 ,301 120 489 86 147 ,301 120 489 86 147 ,301 128 472 99 145 ,295

Murphy Atl 128 472 99 145 295
Rens: Murphy, Atlanta, 99; Roines, Montreol. 96; Coleman, St. Louis, 91; McGee,
St. Louis, 90; Guerrera, Los Anpeles, 87,
RBIs: Murphy, Atlanto, 92; Herr, St. Louis,
99; Parker, Chicanant, 89; Clerk, St. Louis,
99; All Condition (15), Millio (15), M

Hits: McGee, St. Louis, 172; Gwynn, San
Diego, 155; Herr, St. Louis, 152; Raines, Montreol, 167; Somuel, Philodelphila, 147; Sandbers, Chicago, 147.
Doubles: Herr, St. Louis, 31; Porkar, Chicinnotl, 21; Wallach, Monfreol, 30; Cruz, Houston, 27; Darron, Houston, 28; Wilson, Philodelphila, 28; Hernmadez, New York, 28.
Triples: McGee, St. Louis, 16; Somuel, Philodelphila, 11; Coteman, St. Louis, 16; Roines, Montreol, 10; Gioden, Son Froncisco, 7.
California 200 808 808—3 5 1

Montreol, 10; Glodden, San Francisco, 7.
Heme Russ; Murphy, Alianto, 34; Guerrero, Los Angeles, 37; Horner, Atlanto, 23;
Parker, Cincinnati, 23; Schmidt, Philadelphia, 23.
Steles Bases: Coleman, St. Louis, 88;
Ratnes. Montreol, S1; Lopes, Chicoso, 47;
McGee, S1. Louis, 42; Samuel, Philadelphia, 42.

Cattiornia 300 800 809—3 5 1 Borker; De Borker, De Stelen Bosses (10).

With, Holland (7), Smith (8) and Boose, Norron (8); Cowley, Shirley (6), Fisher (8) and Hassey. W—Shirley, 4-L L—Holland, 10-Montreal
Hassey. W—Shirley, 4-L L—Holland, 10-Montreal
Fisher (18). HRE—New York. Mortingly 2
Yournens.

See 12 800—11 14 6
Butters, Fitzs

All Matthew

Wee-Lest/Wissing Pct/ERA: France, Carcinosti, 11-1, 917, 1, 23; Gooden, New York, 29-4, 233, 1.81; Hershiser, Lors Angeles, 13-3, 813, 229; Howkins, San Dieso, 17-4, 810, 2.96; Smith, Martireal, 15-4, 789, 2.76.
Shrikeovits: Gooden, New York, 219; Sohn, Cincinnoti, 189; Ryan, Houston, 186; Valenzuelo, Los Angeles, 177; Krukow, San Francisco, 140.
Saves: Recardon, Monitreal, 33; Smith, Chicago, 28; Gossage, San Dieso, 21; Smith, Chicago, 23; Sutter, Attanto, 20.

## Sunday's Major League Line Scores

AMERICAN LEAGUE
Chicopo 102 100 600—4 9 1
Torosto 800 800 810—1 8 9
Burns, James (8) und Fisk; Dovis, Adker
(4), Cerutti (7), Coudili (7) end Nicosio, W—

Cleveliand 152 812 908—11 16 8 Milwaiskee 964 886 609— 4 18 2 Smith, Van Chien (3), Reed (8) and Williard;

861 200 600-5 8 1 182 628 66x-5 8 8

Wathon; Mason, Henry (18) and Slaught Mason, 6-12. L.—Jackson, 12-9. Sw.—Henr HR—Kansas City, Balboni (28).

NATIONAL LEAGUE

880 802 28x--5 8 1 Botelho and Lake, W-Bo

Yountons. Roberge (6), St. Claire (8) and 152 912 909—11 16 8 Butters, Fitzserald (8); Howkins, McCullers (5), Reed (8) and Williams (2, 2, 5v—Accullers (5), Soarage (9) Philadelphia 191 901 180—4 9 8

Philadelphia 181 901 180—4 9 8
Los Angeles 900 019 900—1 6 8
Denny, Carmon (9), Shipanoff (9) and Virgil: Reuss, Howell (7), Diaz (9) and Scioscia,
W—Denny, 9-11. L—Reuss, 12-9, 5v—Shipanoff (2), HR—Philadelphia, Russell (6),
New York 184 Lynch, Sisk (7), Oresco (9) and Reynolds, LaPoint, Garrells (8), M.Davis (9) and Bren ly. W.—Sisk, 3-5, L.—M.Davis, 48, Sv.—Oresco

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## Ripening Wine Market

By Maggie Jackson
The Associated Press

TOKYO - In 1983, Herve L Gueymard gave up his career as an architect to take over a family business, a 20-acre (8-hectare) vineyard that produces about 7,000 cases of select Japanese wine a

Japan might seem an unlikely place for a Frenchman to cultivate grapes, but Gueymard shares the conviction of producers worldwide that the wine market in Japan will ripen in the next decade.

"It will be one of the biggest markets in the world" — behind France, the United States and Britain — "within 10 years, maybe before that," Gueymard, 39, predicted. "Things are changing and we can feel it

Growing Japanese interest in the beverage, however, has raised tensions in the market, uncorking often-bitter trade problems.

Lacking land, climate and a tradition of wine. Japan's wine producers have cultivated their market using foreign flair, a chauvinistic preference for the domestic prodnct, and cheap foreign wine blended with locally grown grapes.

Foreign vendors, sensing a com-

ing market boom, voice complaints that are familiar to would-be importers of many other types of products - that the Japanese government has unnecessarily protected Japan's winemakers with a web of tariffs and duties, and a dearth of labeling regulations.

Jacques Torregrossa, agriculture attaché at the French Embassy, said, "Imported wines have roughly a 23-percent share of the market, but pay 57 percent of the taxes and duties on all wines."

wines cannot compete at the moment. The local market is so wellstructured.

The import market recently suffered another, unexpected blow the discovery in Japan of 35 bottles of Austrian and West German wine tainted with the potentially toxic chemical diethylene glycol.

No deaths or injuries have been reported in Japan or any of 10 other countries where the tainted wine has been found, but the effect has been nothing short of devastating, according to some sources fa-miliar with the market.

At least two department stores in Tokyo halted sales of all Austrian

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and West German wines, and an American importer, asking not to be named, said he learned that one import firm that did not even handle German or Austrian wines had seen sales plummet from 3,000 cases a week to fewer than 100.

Once regarded solely as an herb-

al medicine in Japan, wine still enjoys only a single-digit share of the Japanese alcohol market, although its growth is double-digit. In the first quarter of 1985, beer

held 60 percent of alcohol sales, whiskey 6.3 percent and wine just over 1 percent, according to the trading house Jardine, Matheson

Yet, an American Embassy report said, "Japanese per capita wine consumption doubled during the past 10 years, reaching 0.8 liters in 1983." In Tokyo, consumption reached 1.6 liters a person.

With a drop in whiskey sales of 8 million cases in 1984, an increase in women drinkers. Western meals, travel abroad and a global trend toward low-alcohol liquor, market watchers say wine will continue to

Willie Purcell, a Jardine representative, said, "Everything is in its favor." But at the same time he complained that importers would not easily be able to share in the Japan's climate is so humid and

land so scarce that the few wine grapes produced are 500 percent to 900 percent more costly and 8 per-cent lower in alcohol than U.S. or European Community varieties, according to the French Embassy. Only 20 percent of wine con-

sumed in Japan is purely domestic, uties on all wines."

Gueymard said, "Imported Japanese grapes to be labeled rines cannot compete at the mo"Product of Japan."

In addition to a lack of laws egulating wine labels by origin and variety, importers say duties and taxes are 40 percent higher than those paid by domestic producers. Japanese officials defend the system as necessary to protect domestic producers.

"It is very difficult for us to reduce our tariffs," said Yoshiro Okamoto, deputy director of planning for the Finance Ministry's Custom and Tariffs Bureau, "We intend to protect first these small, veak winemakers.

Art Buchwald is on vacation.

## Murderess Role Creates an Instant Star

By Joe Brown Washington Past Service 7 ASHINGTON — Miranda

WASHINGTON — Parameter Richardson is not exactly overawed at the idea of becoming an instant star. She seems a bit peeved with the process and all those people who don't exactly know who she is but want to be near her anyway just in case she becomes somebody.

The 27-year-old actress from Lancasbire, England, was plucked from the provinces for the lead role in the small, film noir-ish "Dance With a Strang-This invitation whirled a slightly bewildered Richardson into the British press and such trendy American magazines as Vanity Fair, Interview and De-

The way I've been explaining it to people, if I had known it was a leading role I probably would have run a mile," she said. "I thought I might be just one of the team. I really didn't know what I was getting into."

Richardson plays Ruth Ellis, a self-dramatizing, bottle-blond '50s nightclub hostess in London's demimonde: the last woman to be hanged in Britain. "Dance With a Stranger" is a somber, moody evocation of the sensational 1954 murder case stemming from Ellis's mutually destructive sexual obsession with an upper-middle-class racing driver, David Blakely (played by Rupert Everett).

Richardson plays Ellis as a taut, tough, tight-lipped tart. On the screen, with her platinum hair, eyebrows penciled into severe angles, and Jungle Red lips and nails, she looks more than a little like a hard-bitten Marilyn Monroe, a period-perfect '50s recreation. It is therefore a surprise to meet the actress in the '80s fine porcelain skin, wide, clear gray-blue eyes and delicate features, short and mussy sandy blond hair.

Trained at the Bristol Old Vic. Richardson was working in the north of England in a repertory production of "The Life of Einstein" when she got an excited call from her agent about a script that "could be written for you."

"He had misremembered

something about my background, you see - not that I'd shot any-

Miranda Richardson: "What I was keeping in."

body," Richardson said, with a cautioning laugh. "He thought I had come from a similar kind of background, and had bettered

in rather than what I was giving out that got me the part, because the '50s were a time of repression, with no means for outlet. Ruth's outlets seemed to be sex and dancing, any way to keep herself up high all the time. During the audition I was very tense, felt I was being pinned to the wall. But must have seemed suitably moody and obnoxious, because

make-over and some period study, the unknown actress Miranda Richardson became the notorious murderer Ruth Ellis. Or so the British press would have

"They're trying to say that --

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history. And as a byproduct, they may have some kind of belief confirmed about capital punishment. I mean, I didn't go into the film for a political reason. But afterwards I came out of the film much more solid in my convictions that capital punishment is not the answer to all our prob-While researching the part,

something many more people can identify with, rather than a par-

ticular period in someone else's

Richardson read up on the trial, watched '50s films and met Ellis's

There are several steamy scenes between Richardson and Everett, who is something of a heartthrob in Britain. Working with him was "ah; interesting." Richardson said, choosing her words carefully. "We didn't sort of work with each other, it felt like we were working separately within it. I don't think there was a hostility towards each other, which I'm sure people would like to hear. I think he was hostile to certain things having to do with the project, and that just generated an atmosphere. But I think the tension shows up in the film and I think it's probably right, you see, because I don't think those two people had any sort of communi-

Richardson said that she was "hypercritical" of her work and not entirely happy with the way the film turned out. But what about the critics, the audiences, the glossy magazines? "O.K.," she admitted. "Not everybody can be wrong."

Richardson, who just finished a historical comedy series for BBC-TV called "The Black Adder," in which she plays Queen Elizabeth I, is getting plenty of scripts now. But the scripts she's setting — she pursed her lips makes a sour face --- are "mostly pornography. Movies with lots of naughty bits. Incest, whatever is the trendy thing at the moment.'

She seemed to catch herself playing the world-weary actress, and brightened.

"I want to carry on doing good work," she said, impressively unimpressed with it all. "I'm not particularly looking for the mansion and the swimming pool. The only luxury I would appreciate is film about obsession, which is someone to do my tax for me."

Soviet Idol in Hollywood took the French wine because they A Soviet matinee idol who as a probably thought Freach is always. boy spent his allowance on American adventure films has flown to better and more expensive. But they were wrong," said Joseph De Hollywood after being virtually Lissio, cellarmaster at the River shut out of work in the Soviet cine-Cafe in Brooklyn. He said the 137 ma. Oleg Vidov, who says he is in cases of imported wine stolen were worth \$30,000 wholesale. The his late 30s, is described by a California film scholar as "the Robert thieves did not touch about Redford of the Soviet cinema." He \$100,000 worth of California wines was one of his country's top boxand a case of 1961 Chateau Lafite office draws through the 1970s but worth \$550 a bottle. defected to Austria in May In

PEOPLE

1967, Vidov's Viking epic "The The Pittsburgh Symphony Or Red Mantle" won acclaim at the Cannes film festival. The blond, chestra, under its new music conblue-eyed actor's work is little soltant, Lorin Maszel, triumphed known in the United States, but his in its debut at the Salzburg Festival friend and sponsor, John Freder-ick, said a four-hour television but the conductor was still bitter about his departure from the Vienmini-series starring Vidov, "Behind the Sunrise," would be broadcast in na State Opera two years into a four-year contract. "If I had been in the States," he said, "I wouldn't have dreamed of walking out; bethe United States. Vidov's troubles started with his directing of a piccause of my principles and because I felt I was on the right ground. But ture that criticized the Soviet transportation system; he also divorced his wife, a close family friend of as a foreign guest, I cannot hope to change a system of government, nor its misguided policies." Leonid Brezhner, then the Soviet 

J.P. Getty II has donated £1.5 million (\$2.1 million) to help pay The Fort Worth Art Museum has acquired 10 paintings by Robfor a new spectators' stand at Lord's, the 200-year-old ground of ert Motherweil, including a major 7-by-10-foot (2-by-3-meter) 1981 painting called Stephen's Iron Crown, purchased with funds provided by a local foundation, said the prosessor of foundation. the Marylebone Cricket Club in London. The donation by the reclusive oil heir, who lives in London, is expected to meet more than the museum's director, E.A. Carmean Jr. Nine smaller paintings were acquired as a joint museum Several thousand people turned out in a rainstorm in Abidian, Ivopurchase and gift of the artist.

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REAL RESIDENCE

ry Coast, to hear top African artists Prince Felipe of Asturias, 18, heir to the Spanish throne, entered the sing and dance to raise money for drought relief. The highlight of the national military academy Monday show, as well as an indoor concert for a three-year course. His father, King Juan Carlos I, studied in the academy 30 years ago, though the royal family was officially in calle the previous night, was the perfor-mance of the Zairois superstar France Lusundo Makiadi and his T.P.O.K. Jazz Band, who flew in on in Portugal during Franco's regime. a plane provided by President Mobutu Sese Seko of Zaire

. . . Tickets for the hottest con-"Yonadab," the new play by Pecert in the Midwest —about 75,000 ter Shaffer, will premiere Dec. 4 al of them - are sold out: The 12-London's National Theatre. The hour event Sept. 22 at the Universiplay will reunite Shaffer with directy of Illinois, to raise money for farm relief, will feature acts includtor Peter Hall and designer John Bury, the duo that guided Shaffer's ing Willie Nelson, Bob Dylan, Billy "Amadeus" to awards and acclaim Joel, The Beach Boys, Joni Mitchell and Daryl Hall and John Oates. in London in 1979 and on Broadway in 1980. Set in Jerusalem in 1000 B.C. "Yonadab" recounts the rape of Tamar, King David's only daughter, by her brother Amnon. The cast includes Alan Bates, Leigh Lawson and Wendy Morgan

that the part took me over. Of

course, I'm not a Method actress

-if I was, Pd have had a nervous

breakdown, killed someone and

have large red marks around my

the Ellis case when she was grow-

ing up. "I'd heard about her, and

I suppose I thought, 'Oh yes, right, neurotic murderess.' Which

is probably what a lot people thought. Now I think, 'Oh, human being.'"

In some ways, Richardson

said, Ellis was very simple. But

through Richardson's involve-

ment with the character as the

screenwriter, Shelagh Delaney,

saw her, Ellis became "a complex

diences might "feel frustrated by

the film" because "I don't think

they know about Ruth's story."

But, she added, Mike Newell, the

director, "decided to make the

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QUAI TOURNELLE

Richardson said American au-

human being like any of us."

Richardson knew little about

neck, now wouldn't I?"

myself that way. And that's not Hugging a pillow up under her chin, Richardson said, "I think it was probably what I was keeping

they kept on asking me back."

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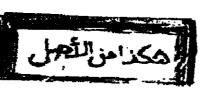
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